

## THE REGIONAL MUNICIPALITY OF NIAGARA COMMITTEE OF THE WHOLE AGENDA

**COTW 4-2025** 

Thursday, May 1, 2025

6:30 p.m.

Council Chamber - In Person and Electronic Meeting Niagara Region Headquarters, Campbell West

1815 Sir Isaac Brock Way, Thorold, ON

To view live stream meeting proceedings, please visit: niagararegion.ca/government/council

**Pages** 

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- 1. CALL TO ORDER
- 2. LAND ACKNOWLEDGEMENT
- 3. DISCLOSURES OF PECUNIARY INTEREST
- 4. PRESENTATIONS
- 5. DELEGATIONS
- 6. ITEMS FOR CONSIDERATION
  - 6.1 COM 14-2025
    Consolidated Housing Master Plan: Implementation

Consolidated Housing Master Plan: Implementation Plan

A presentation will precede the consideration of this item.

#### 7. CONSENT ITEMS FOR INFORMATION

7.1 CAO 5-2025

2025 Chief Administrative Officer Performance Objectives and Development Plan

To be distributed.

#### 8. OTHER BUSINESS

### 9. NEXT MEETING

The next meeting will be held on Thursday, June 5, 2025, at 6:30 p.m.

#### 10. ADJOURNMENT

If you require any accommodations for a disability in order to attend or participate in meetings or events, please contact the Accessibility Advisor at 905-980-6000 ext. 3252 (office), 289-929-8376 (cellphone) or accessibility@niagararegion.ca (email).





# **Consolidated Housing Master Plan: Implementation Plan**

Committee of the Whole COM 14-2025 May 1, 2025

Presenters:

Alexander Morrison, Development Industry and Housing Consultant, Niagara Region

Mike Iafrate, Financial and Special Projects Consultant, Niagara Region

# Consolidated Housing Master Plan (CHMP):

Implementation Plan

Niagara Region's Committee of the Whole

Thursday, May 1<sup>st</sup>, 2025

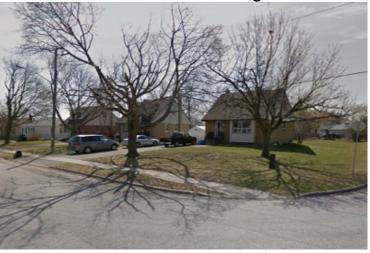


## **Overview**

- Purpose
- Understanding NRH unit and land supply
- Comparison: CHMP, 2022 v. Implementation Plan
- Approach and methodology: unit and bedroom forecasts
- Financial modeling and scenarios
- Next steps

### NRH Redevelopment Project:

7180 Heximer Avenue, Niagara Falls



**Before** 



**After** 

## Purpose

- Builds on the CHMP, 2022
- Establishes an NRH project portfolio
- Focuses on delivering units in a consistent and fiscally manageable timeframe
- Respects and carefully plans for tenant displacement and relocation
- Aligns supply with Centralized Waitlist demand
- Recommends a preferred investment scenario

### **NRH Redevelopment Project:**

60 York Street, Welland



**Before** 



**After** 

## **Important Terms**

Replaced units: existing units that will be demolished and replaced

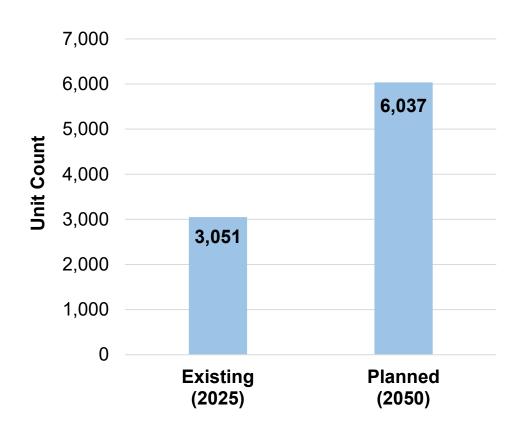
Net new units: newly constructed units that do not replace an existing unit

Redeveloped units: the total sum of replaced units and net new units

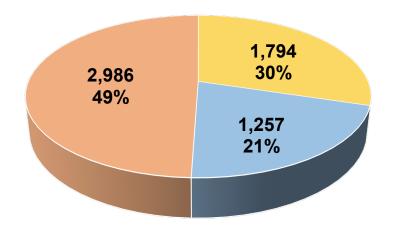
Existing untouched units: existing units that are not identified for demolition or redevelopment

**Prospective sites:** public or private lands that are not owned by NRH and have been identified as a potential site for future development

# **NRH Unit Supply**



### Composition of Total NRH Unit Supply by Envisioned Redevelopment (2050)



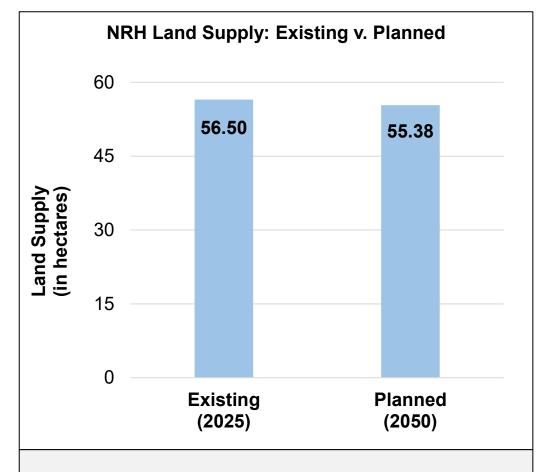
- Existing untouched units (not redeveloped)
- Existing units planned for redevelopment (replaced units)

5

Planned net new units

## **NRH Land Supply**

- NRH currently owns 56.50 hectares of land
- By 2050, the Implementation Plan forecasts an NRH land supply 55.38 hectares (includes strategic disposition and acquisition)
- The Implementation Plan sets out for twice as many units on less land supply
- Expected that land supply forecasts will change over time as opportunities emerge



## NRH Build-Out Density<sup>1</sup>

2025 = 54 units/ha

2050 = 109 units/ha



# NRH Forecasted Unit Comparison: CHMP, 2022 v. Implementation Plan

The Implementation Plan forecasts fewer units due to a modified methodology that prioritizes the (re)development of NRH assets and balancing annual investment

	Redeveloped Units (replaced and net new units)	Existing Untouched Units	Total Planned Unit Supply (2050) (replaced, net new, and untouched units)
Implementation Plan	4,243 units	1,794 units	6,037 units
CHMP, 2022	5,173 units	2,560 units	7,733 units
<b>Difference</b> (updated minus original)	(-) 930 units	(-) 766 units	(-) 1,696 units



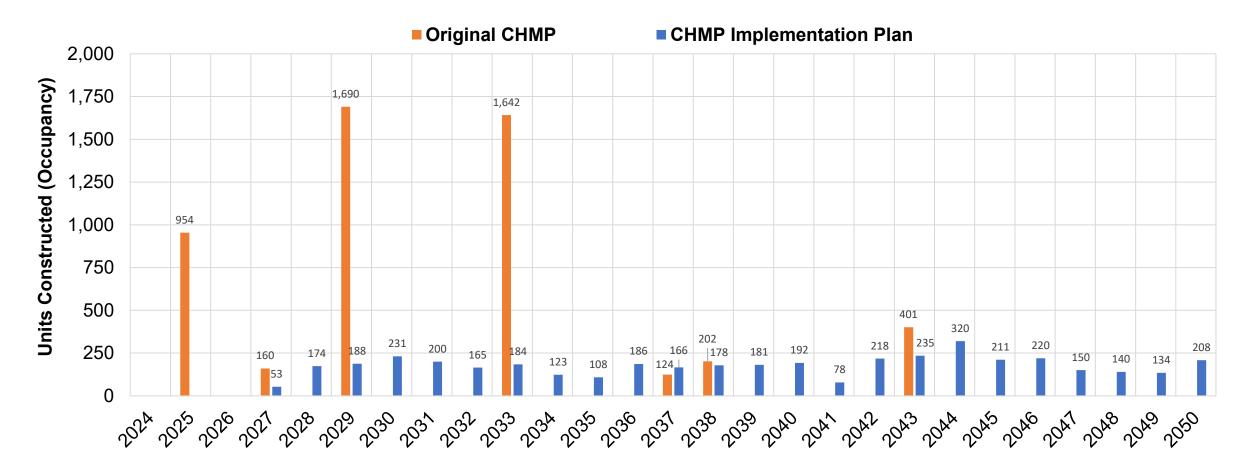
# NRH Forecasted Redevelopment Comparison: CHMP, 2022 v. Implementation Plan

The Implementation Plan directs for more smaller-scale projects on NRH-owned lands to improve the certainty of cost and timing estimates, accuracy of annual investment needs, and simplified logistics for tenant displacement

	Projects on NRH Sites	Projects on Prospective Sites	Total Projects	Redeveloped Units on NRH Sites	Redeveloped Units on Prospective Sites	Total Redeveloped Units (2050)
Implementation Plan	54 projects	1 project	55 projects	4,165 units	78 units	4,243 units
CHMP, 2022	10 projects	18 projects	28 projects	1,086 units	4,087 units	5,173 units
<b>Difference</b> (updated minus original)	(+) 44 projects	(-) 17 projects	(+) 27 projects	(+) 3,079 units	(-) 4,009 units	(-) 930 units



# Forecasted NRH Redeveloped Unit Comparison: CHMP, 2022 v. Implementation Plan





# Non-Profit and Co-operative Housing Providers: CHMP, 2022 v. Implementation Plan

- The CHMP, 2022 has a complete inventory of Niagara Region's non-profit and cooperative housing provider partners
- The CHMP, 2022 identified six (6) housing providers as candidates for total demolition and redevelopment; however, this is an unlikely scenario
- Housing providers are governed by independent boards which makes it difficult to forecast their ability to plan for, fund, and complete projects
- Implementation Plan is informed by an annual Expression of Interest for Non-Profit Affordable Housing Development Project Readiness



# Non-Profit Redeveloped Unit Comparison: CHMP, 2022 v. Implementation Plan



	Non-Profit Housing Provider Projects	Replaced Units	Net New Units	Total Non-Profit Redeveloped Units
Implementation Plan	5 projects	0 units	377 units	377 units
CHMP, 2022	6 projects	393 units	489 units	882 units
<b>Difference</b> (updated minus original)	(-) 1 project	(-) 393 units	(-) 112 units	(-) 505 units



# Approach, Methodology, and Considerations

- Reviewing CHMP, 2022 recommendations
- Eligibility for public use exemption
- Verifying property ownership
- Considering possibility for partnerships
- Accommodating tenant displacement
- Forecasting estimates that are manageable for annual capital investment
- Phasing development to limit disruption

- Aligning with Centralized Waitlist demand
- Understanding neighbourhood context
- Referencing recent NRH projects as precedent
- Confirming municipal servicing availability
- Identifying risks and severity of burden
- Prioritizing projects with certainty and predictability
- Factoring proximity to concurrent projects for potential contractor coordination

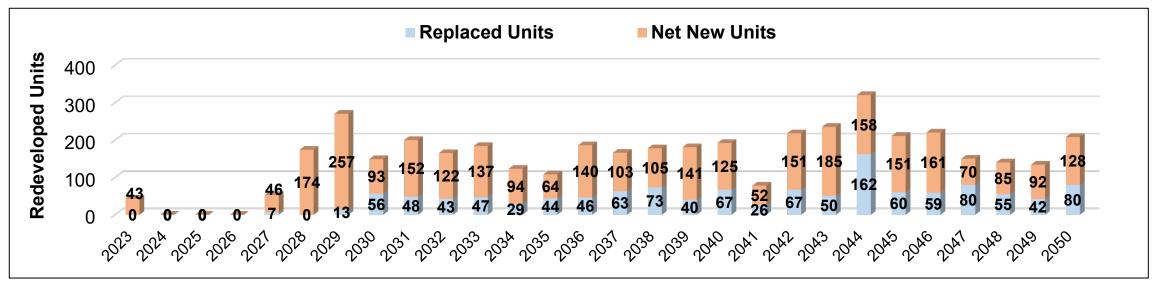


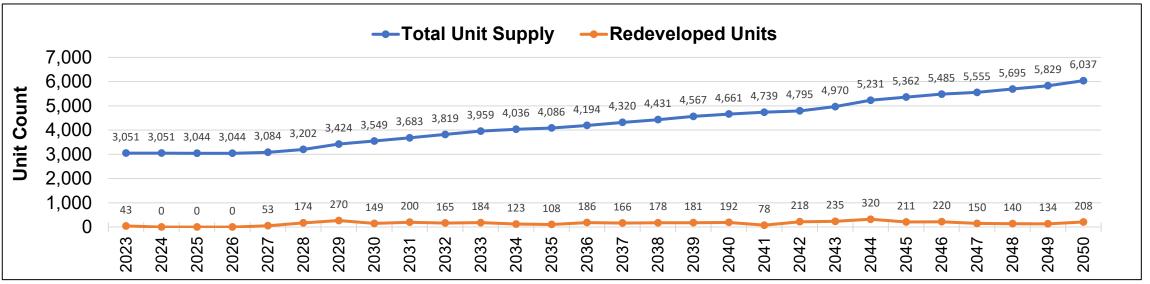
# Portfolio Approach: Redevelopment Timeline

The Implementation Plan has a Redevelopment Timeline to 2050 that estimates four stages of project delivery (site preparation, demolition, construction and occupancy)

Project Number	Municipality	2024 01 02 03 04	2025 01 02 03 04	2026	2027 Q1 Q2 Q3 Q4	2028 Q1 Q2 Q3 Q4	2029	2030 01 02 03 04	2031 01 02 03 04	2032 Q1 Q2 Q3	04
GROUP A: NRH		Q1 Q2 Q0 Q4	Q1 Q2 Q3 Q4	Q1 Q2 Q3 Q4	Q1 Q2 Q3 Q4	Q1 Q2 Q3 Q4	41 42 40 44	Q1 Q2 Q0 Q4	91 92 90 94	वा वट वर	Q4
1	St. Catharines	RSC	SP			104					
2а	St. Catharines		i i	OPA & ZA (NRH)		SP		49			
2b	St. Catharines	# C	Y	OPA & ZA (NRH)		SP		49			
2c	St. Catharines			OPA & ZA (NRH)		SP		32			
3 <b>a</b>	St. Catharines			OPA & ZA (NRH)				SP			32
3Ь	St. Catharines		Y.	OPA & ZA (NRH)				SP			32
4a	St. Catharines			OPA & ZA (NRH)						SP	
4b	St. Catharines			OPA & ZA (NRH)						SP	
5	St. Catharines		Y.							OPA & ZA (NRI	H)
6	Thorold										
7	Niagara Falls							÷.			
8	Niagara Falls		Y.								
9	Niagara Falls										
10a	Niagara Falls										
10b	Niagara Falls										
ROUP B: NRH		,			1						
1	St. Catharines		OPA, ZA & SD (NR)	SP		70					
2.	St. Catharines				OPA& ZA(NRH)	SP		19			
3 <b>a</b>	St. Catharines				OPAS ZA(NRH)		SP			26	
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## Implementation Plan: NRH Unit Supply Timeline

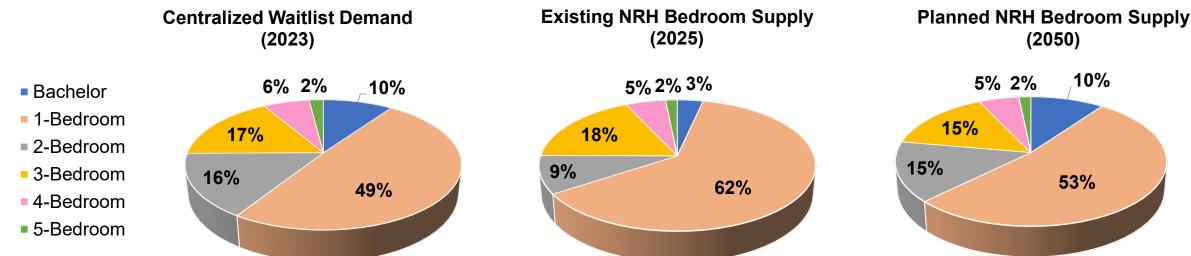


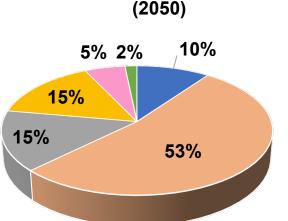




## Forecasting NRH Bedroom Supply

The Implementation Plan assesses and forecasts bedroom supply to improve the alignment between NRH's supply and Centralized Waitlist demand

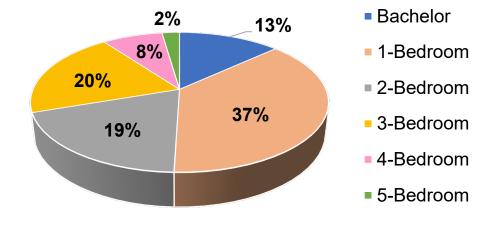




# NRH Bedroom Supply: 2025 to 2050

	Centralized Waitlist Proportion of Demand	Existing Proportion of Total NRH Unit Supply (2025)	Planned Proportion of Total NRH Unit Supply (2050)	Change in Proportion of Total NRH Unit Supply (2025-2050)
Bachelor	10%	3%	10%	(+) 7%
1-Bedroom	49%	62%	53%	(-) 9%
2-Bedroom	16%	9%	15%	(+) 6%
3-Bedroom	17%	18%	15%	(-) 3%
4-Bedroom	6%	5%	5%	0%
5-Bedroom	2%	2%	2%	0%
TOTAL	100%	100%	100%	

## Proportion of NRH Bedroom Supply: Redeveloped Units (2050)





## Implementation Plan: Financial Modeling

## **Goals and Objectives**

- Build a "living" financial model
- Balance housing stock growth with resource allocation
- Focuses on accurate cost analysis, long-term financial impacts, and fiscal responsibility
- Identify potential funding strategies

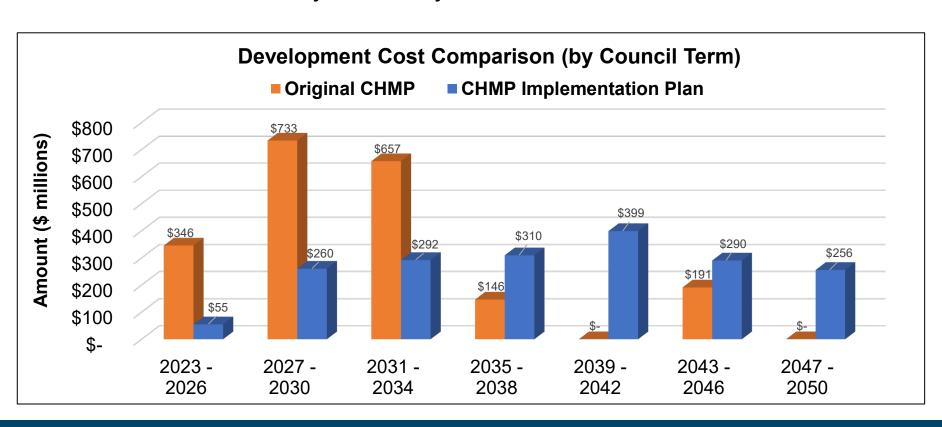
## **Capital and Operational Assumptions**

- Current and forecasted construction costs
- Economic conditions
- Reserve transfer methodology
- Construction length and timing



## **Capital Implications: Construction**

- Cost estimate of \$325,000 per unit (with design and site preparation)
- Based on redevelopment timeline and cost escalation via the Building Construction Price Index set at 2% year-over-year



**Original CHMP** 

\$2.1 billion

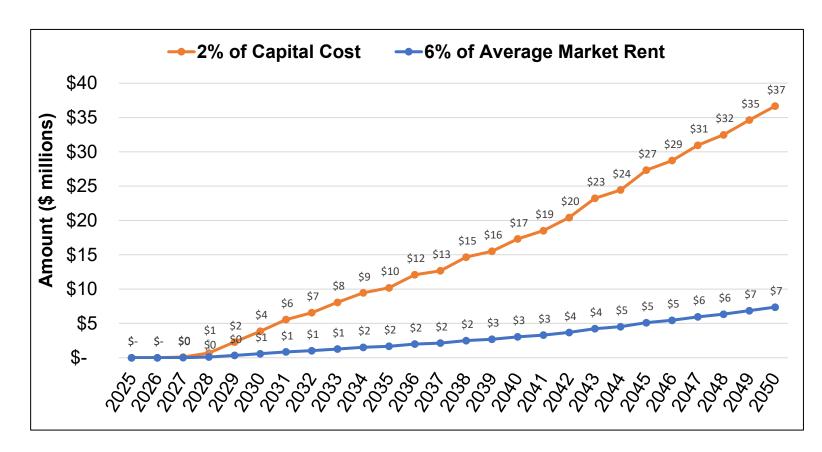
Implementation Plan

\$1.86 billion



## Reserve Transfers by Methodology

- All other operating expenses expected to be self-funded through rental income
- Current model projects 2% of total capital expenditure
- CHMC recommends 6% of average market rent
- 2025 Asset Management Plan will set new average annual rate of investment



**Total Incremental Reserve Transfers: \$324 Million** 



## **Potential Funding Sources**



**End of Mortgage** 



\$120 million (6%)



**Land Dispositions** 



\$17.5 million<sup>1</sup> (1%)



**General Levy** 



Incremental amount to be determined



**Government Grants** 

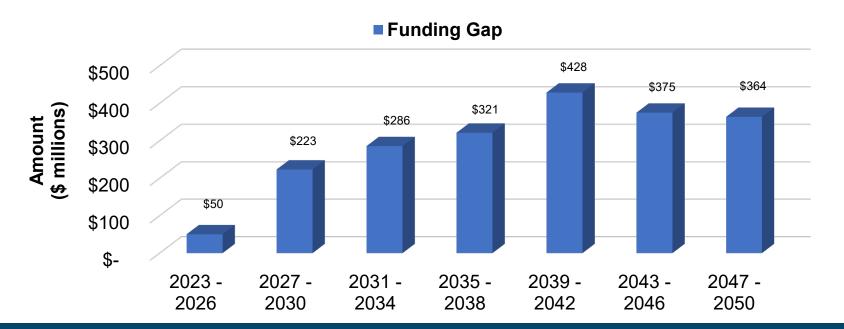


Leverage funding opportunities



## Scenario 1: 7% of Plan Funding

- No additional levy funding, includes end-of-mortgage savings and land dispositions
- No debt and no incremental levy funding means greater reliance on upper-level government
- Creates uncertainty and risk



Council Investment

**\$137.5** million

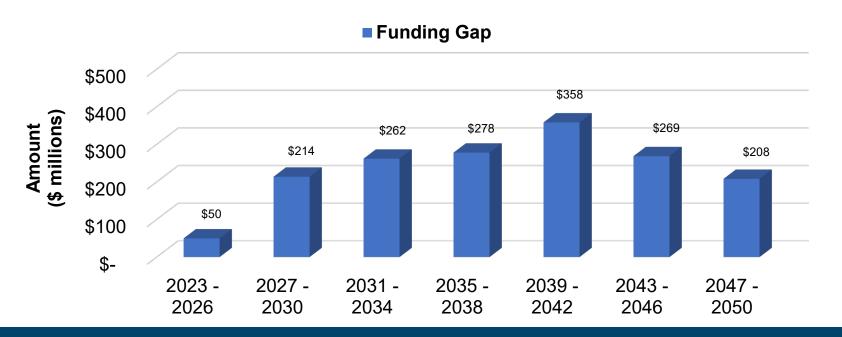
Funding Gap

\$2.05 billion



# Scenario 2: 25% of Plan Funding (Annual Incremental Allocation Over 25-Years)

- Can be achieved with an annual 0.105% 0.195% increase to the general levy
- 7% from end-of-mortgage savings and land dispositions plus 18% from general levy increases
- Dedicated funding enables NRH to grow critical housing stock to better serve our community



Council Investment

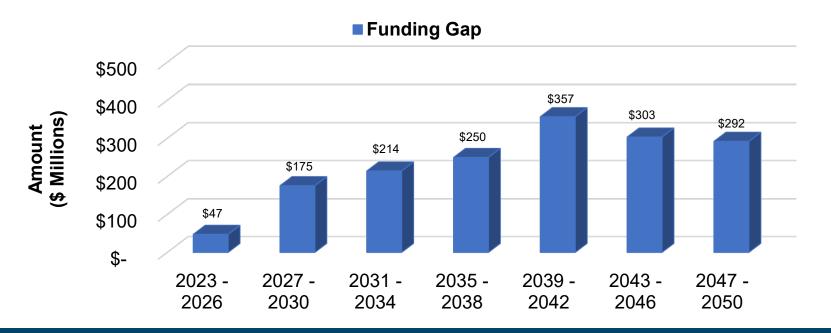
\$546 million

Funding Gap \$1.64 billion



# Scenario 3: 25% of Plan Funding (Incremental Allocation Front-loaded in the First 5-Years)

- Can be achieved with an annual 0.527% 0.626% increase to the general levy
- Allows for much faster initial growth in NRH capital reserves
- Reduces funding gap in earlier years while increasing funding gap in later years



Council Investment

\$546 million

Funding Gap \$1.64 billion

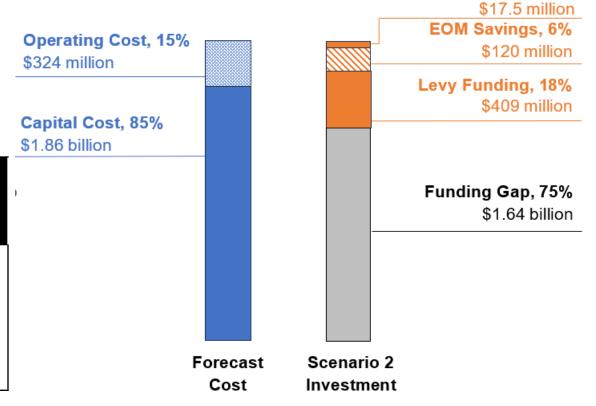


## **Recommendation: Scenario 2**

 Endorse investment for 25% of Plan with incremental funding to begin during the 2026 budget process

 Annual levy allocation will change based on the levy's growth rate

Annual Levy Growth Rate	Annual Incremental Levy Allocation	Council Investment
2%	0.195%	
4%	0.160%	\$546 million
6%	0.130%	
8%	0.105%	





**Land Disposition, 1%** 

## **Alignment to Council Priorities**



Improves access to affordable and attainable housing



Modernizes and improves current assets



Ensures efficient service delivery



Supports advocacy with Provincial and Federal governments

## Support is Needed

There is a dire need to increase Niagara's affordable housing supply and support from all levels of government is needed to expedite the delivery of these units.

### Report Recommendations

- That staff be directed to undertake the Implementation Plan with continuous monitoring
- That the recommended financial modeling 'Scenario 2: 25% of Plan Funding' be considered for the 2026 budget process
- Request for local municipalities consider a 'public use exemption' within their respective
  official plan and comprehensive zoning by-law that identifies NRH and non-profit and cooperative housing providers under agreement with Niagara Region as eligible entities
- That Niagara Region and local municipalities consider waiving all municipal review and permitting fees for NRH and non-profit and co-operative housing provider projects



### **Haney Street Concept**

# **Queued Projects**

## **Haney Street, Port Colborne**

• 53 units (46 net new)

## 320 Geneva Street (Phase 2), St. Catharines

104 units (all net new)

## 403 Ontario Street (Block 4), St. Catharines

• 70 units (all net new)

### 184 Denistoun Street, Welland

• 78 units (all net new)

## **5925 Summer Street, Niagara Falls**

43 units (all net new)









## **Key Takeaways**



Demonstrates commitment to addressing the housing crisis



Dynamic living document and model that responds to change



Land and operational efficiencies for density and economies of scale



Carefully plans for displacement and bedroom type need



Fiscally responsible

## **Questions?**

### **Alexander Morrison**

Development Industry and Housing Consultant

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### Mike lafrate

Financial and Special Projects Consultant

Email: Mike.lafrate@niagararegion.ca

### **NRH Redevelopment Project:**

527 Carlton Street, St. Catharines



**Before** 



After





Subject: Consolidated Housing Master Plan: Implementation Plan

**Report to:** Committee of the Whole

Report date: Thursday, May 1, 2025

#### Recommendations

- 1. That staff **BE DIRECTED** to undertake the Consolidated Housing Master Plan: Implementation Plan with continuous monitoring and updating as needed;
- That the recommended financial modeling Scenario 2 as outlined in Report COM 14-2025 BE ENDORSED for consideration during Niagara Region's 2026 budget process;
- 3. That staff **BE DIRECTED** to waive all municipal application review and permitting fees for any Niagara Regional Housing project and any non-profit and co-operative housing provider development project;
- 4. That local area municipalities **BE REQUESTED** to consider waiving all municipal application review and permitting fees for any Niagara Regional Housing project and any non-profit and co-operative housing provider development project;
- 5. That staff **BE DIRECTED** to waive municipal application review fees and permitting fees where a local area municipality has entered into a Service Agreement with Niagara Region and has agreed to waive its fees; and
- 6. That local area municipalities BE REQUESTED to consider amending or creating public use exemption provisions within local official plans and comprehensive zoning by-laws to establish Niagara Regional Housing affordable housing units, as well as non-profit and co-operative housing providers that are under Service Manager agreements with Niagara Region's Housing Services Department as eligible uses.

#### **Key Facts**

 The purpose of this report is to inform Council of the Consolidated Housing Master Plan: Implementation Plan (Implementation Plan) as received by the Niagara Regional Housing (NRH) Board of Directors and to seek Council's endorsement to consider allocating an annual incremental contribution from the general levy towards NRH (re)development projects as identified within this Implementation Plan and commencing through the 2026 budget process.

- The Implementation Plan builds on and actions the recommendations that were set out in the original Consolidated Housing Master Plan, 2022 by guiding more efficient use of existing owned assets through the redevelopment and intensification of underutilized properties.
- The Implementation Plan forecasts NRH's community housing unit supply to grow from 3,051 units present day to 6,037 units by 2050 (2,986 net new units), plus estimates the demolition and replacement of 1,257 existing units.
- An annual incremental contribution of 0.105% 0.195% over 25 years through the general levy will fund approximately 18% of the forecast \$1.86 billion in capital costs and \$324 million in operating costs, minimizing pressure on the Region's annual budgeting process.
- Potential funding sources that can support the Implementation Plan include savings
  through expiring end-of-mortgage agreements with non-profit and co-operative
  housing providers, any proceeds resulting from strategic land disposition, dedicated
  annual incremental contributions from the general levy, partnership and grant
  opportunities with senior levels of government and other external entities, as well as
  funds made available through the Housing-as-a-Priority lens framework.

#### **Financial Considerations**

The legislative landscape around how municipalities can access funding for affordable housing development has changed. *Bill 23, More Homes Built Faster Act, 2022* eliminated the ability for Niagara Region to collect development charge funds for utilization towards affordable housing projects. Additionally, NRH and Niagara Region are currently unable to utilize internal debt issuance given that the Region's debt burden is forecast to double over the next 5-years. With a debt freeze in place, it will be paramount for Niagara Region to dedicate a portion of levy funds towards NRH (re)development projects to support Council's Strategic Priority.

The estimated escalated capital and operating costs for the (re)development of 4,243 NRH units (2,986 net new units and 1,257 demolished and replaced units) as forecast through the Implementation Plan is approximately \$2.185 billion, which represents \$1.861 billion in capital cost and \$324 million in incremental operating cost.

This report requests for Regional Council to consider the investment of, at minimum, an annual incremental increase of 0.105% to 0.195% to the general levy based on an estimated levy growth rate between 2% and 8%. The general levy contribution totaling \$409 million over 25-years would be in addition to other potential funding sources.

These sources include an estimated \$120 million available through end-of-mortgage savings that result from expiring agreements between Niagara Region and non-profit and co-operative housing providers and the continued funding from Canada Ontario Community Housing Initiative (COCHI) for new development, an estimated \$17.5 million through strategic NRH land dispositions, any proceeds that are earmarked for affordable housing through the Region's Housing-as-a-Priority lens, and any other grants and partnerships with upper-levels of government and external entities.

As enabled by Section 69 of the *Planning Act, 1990*, this report also recommends waiving all of Niagara Region's development application review and permitting fees for all NRH and non-profit and co-operative housing provider development projects. This fee waiver in conjunction with the requested public use exemption is expected to have positive impact in enabling housing providers to redirect more funds to the new construction, enhance accuracy of cost estimates, and expedite projects when new funding becomes available. It is anticipated that this recommendation will have a negligible impact on overall Regional revenue based on the nature of the fees that are listed and the anticipated frequency and volume of these types of development application submissions. As an example, in the past year three development applications of this nature moved forward with a total waived Regional fee amount of \$4,910. Applicable fees are unique to each development and will vary on project-by-project basis.

#### **Analysis**

#### Background: Consolidated Housing Master Plan, 2022

In 2022, Colliers International on behalf of Niagara Regional Housing (NRH) completed a 'Consolidated Housing Master Plan' (CHMP, 2022) to assess and address the growing demand for community housing units in Niagara and reduce the wait times for individuals and households on Niagara Region's Centralized Waitlist.

The CHMP, 2022 assembled an inventory of existing NRH and private non-profit and co-operative housing provider assets, as well as conducted a housing needs assessment to determine the demand for community housing units in Niagara. Its results forecast the need for approximately 20,700 community housing units by the year 2045 with an estimated unit supply gap of 3,600 community housing units amongst the inventoried assets. The CHMP, 2022 concluded that the supply gap could be bridged through (re)development of existing NRH and non-profit and co-operative housing provider sites, plus other prospective sites not owned by NRH that could be pursued for

development. Each site was evaluated to determine its (re)development potential, which produced a short-list of sites that could be favourable to address this demand. The short-list proposed ten (10) NRH sites, six (6) non-profit and co-operative sites, and eighteen (18) prospective sites that could result in an estimated construction of more than 5,800 units to address the supply gap.

The CHMP, 2022 contains recommendations for implementation, including verifying the (re)development feasibility of short-listed sites, exploring opportunities to intensify other existing NRH and non-profit and co-operative housing provider assets, establishing a portfolio approach to improve coordination of project resourcing and sequencing, and ensuring the careful displacement and relocation of NRH tenants.

#### **Consolidated Housing Master Plan: Implementation Plan**

The Implementation Plan builds on the foundation of the CHMP, 2022 to accomplish its recommendations by:

- Establishing a portfolio approach for NRH (re)development projects and producing a Redevelopment Timeline to the year 2050.
- Focusing on constructing community housing units in a consistent and fiscally manageable timeframe.
- Improving Niagara Region's vision and understanding on (re)development expectations related to non-profit and co-operative housing provider entities.
- Respecting and carefully planning for tenant displacement and relocation during redevelopment project planning and sequencing.
- Aligning unit supply with Niagara Region's Centralized Waitlist demand.
- Recommending a preferred funding scenario for Regional Council consideration.

The Implementation Plan's approach and methodology differs from the CHMP, 2022, which has resulted in changes to estimated unit counts and project delivery timelines. The Implementation Plan reviews and considers a broad cross-section of both qualitative and quantitative attributes that could influence the overall development potential of a site. Some examples of these considerations include:

- Prioritizing sites that are owned by NRH to reduce the risk of cost and timing impacts that could result from external party decision-making processes.
- Reviewing official plan designations and zoning by-law classifications to understand potential development options, and where applicable, identifying preferred land use

designations and classifications that would permit the preferred concept that is envisioned for the site.

- Completing a preliminary review of on- and off-site due diligence considerations that could impact development potential (such as Planning Act applications, availability of municipal servicing infrastructure, presence of servicing/utility easements, natural heritage features, site condition, and land use compatibility).
- Determining NRH's eligibility for 'public use exemption' under local area municipal land use planning documents, when applicable.
- Using recently completed NRH development projects as precedence to assist with unit count estimates and envisioned building typology (such as stacked townhouse or low- or mid-rise apartments) that could be constructed based on similar site characteristics.
- Sequencing projects to ensure that preceding projects can sufficiently accommodate
  the required number of replacement units and bedrooms for any NRH tenants that
  are displaced through subsequent redevelopment projects.
- Assessing the development potential of all NRH lands to identify underutilized sites and opportunities for strategic acquisition, disposition, and/or partnerships.
- Considering the surrounding existing and planned community fabric and proposing building typologies that will complement the neighbourhood.

As prepared, the Implementation Plan's Redevelopment Timeline forecasts the construction of 4,243 NRH units (2,986 net new units and 1,257 redeveloped / replaced units) over 25-years, which will result in a total NRH unit supply of 6,037 units by the year 2050. This represents twice as many NRH units on slightly less NRH-owned land supply when all the land assets that have been identified by NRH for strategic acquisition and disposition have been factored.

In relation to non-profit and co-operative housing providers, these entities are governed by independent boards which limits the certainty and predictability under which (re)development projects are undertaken. The Implementation Plan references primary data that is collected through Niagara Region's annual 'Expression of Interest for Non-Profit Affordable Housing Development Project Readiness and Support for Program Funding Submissions' to forecast short-term housing provider (re)developed unit count estimates. The Expression of Interest represents the most accurate data available and is proven to be an invaluable tool that strengthens the transparency on project milestones, budgets, and timing. Respondent submissions equip Niagara Region staff with the ability to rapidly assess, collaborate with, and respond to funding

announcements to improve the likelihood of success in securing funds from external sources.

The Implementation Plan forecasts 377 non-profit and co-operative housing provider units (all net new) to be constructed over the next 5-years. This estimate is subject to change based on responses and information received through the Region's annual Expression of Interest process. Potential capital development cost implications to the Region are not estimated as the amount of funding support that is needed to construct these units will vary on a project-by-project basis.

#### **Support and Collaboration**

NRH and Niagara Region lack the resources that are required to independently address Niagara's affordable housing supply gap. As such, it is critical for Niagara Region to work closely with local area municipalities, senior levels of government, non-profit and co-operative housing providers, and private market developers to create and foster a unified effort to support the construction of affordable units. It will take a concerted effort by all parties to do what they can to reduce the barriers that could burden the approval and construction of units and minimize any costs that could harm the overall depth of affordability that units are offered at.

Through the Implementation Plan's evaluation and methodology process, staff identified several areas that could be improved to support the delivery of NRH units and non-profit and co-operative housing provider units.

For example, through efforts to estimate the feasible development potential yield of NRH sites, it was observed that conceptual site and building design benefitted from local official plans and comprehensive zoning by-laws that contained public use exemptions with NRH interpreted as an eligible use. The availability of this clause enables more leniency to any exceedances and/or deficiencies to technical parameters such as maximum and minimum requirements to setbacks from lot lines, lot frontage, landscaping and parking requirements, gross floor area calculations, and density and building heights limits. The clause also eliminates the need to undertake time consuming development applications, such as local official plan and zoning by-law amendments, significantly reducing the risks associated to potential cost and timing implications of Council approvals, third-party appeals, and neighbourhood pressures from 'not-in-my-backyard (NIMBY)' mentality. Sites that are eligible for public use exemption are viewed as being more favourable for construction as it enables the ability to quickly respond to funding announcements made by senior levels of government.

There could be opportunity for local area municipalities to explore the option of extending public use exemption provisions to apply to non-profit and co-operative housing providers that are under Service Manager agreements with Niagara Region's Housing Services Department. The extension of this provision to housing providers that have entered into these agreements under the *Housing Services Act, 2011* could promote the sustained long-term retention of existing affordable housing units by encouraging these housing providers to re-enter into agreements upon their expiry. Eligibility for the provision could be leveraged as a favourable prospect to support future (re)development efforts thru streamlining the development approval process and minimizing related risks. Public use exemptions are viewed as an effective policy mechanism to expedite the delivery of deeply affordable community housing units and will help to address the ongoing housing crisis.

With regards to both NRH and non-profit and co-operative housing providers, it is observed that protecting as much funding for soft costs and capital as possible strengthens the ability to proceed to project design and construction. It is also observed that the expectations and understanding around which municipal fees and the amounts that are eligible for discount or waiver is inconsistently applied across Niagara's municipalities. As a result, uncertainties arise with respect to how fees relating to development review, permits, and development charges can be factored into project proformas, thus impacting the overall depth of affordability that units can be offered at.

In pursuit of promoting the accelerated delivery of more affordable housing units, it is recommended that Regional Council waive all municipal application review and permitting fees for NRH and non-profit and co-operative housing provider development projects, and that this same direction be requested for consideration by all local area municipalities. This recommendation can be actioned through Section 69 of the *Planning Act, 1990.* Specifically, s.69(2) allows for a Council of a municipality to reduce or waive the requirement for the payment of fee for an application provided that the Council is satisfied that it is unreasonable to require its payment.

Establishing a predictable and consistent approach as to how municipal review and permitting fees are applied across Niagara will improve the ability for housing providers to access more project funds sooner and enhance the accuracy of cost estimates. This is critical for housing providers as they often have limited resourcing capacity. Redirecting the costs from municipal review and permitting fees to be instead allocated towards project soft costs and/or capital needs will benefit the overall depth of unit affordability by reducing the project's budget.

The waiver of Niagara Region's development review and permitting fees is expected to have a negligible impact on overall revenue based on the amount and nature of the fees, as well as the anticipated frequency and volume of these types of development application submissions.

Additionally, it is recommended that Regional Council request for local area municipalities to consider creating or amending public use exemptions within official plans and comprehensive zoning by-laws to recognize NRH affordable housing units and non-profit and co-operative housing providers that are under Service Manager agreements with Niagara Region's Housing Services Department as eligible uses. Staff is available to assist local municipal staff with the preparation and/or review these provisions to ensure that the delivery of more affordable housing units as guided by the Implementation Plan is achieved without adverse impact to existing communities.

The recommendations of this report will cumulatively support advocacy efforts for external funding opportunities with senior levels of government by demonstrating Niagara's commitment towards delivering truly affordable housing.

#### **Alternatives Reviewed**

Financing the Implementation Plan will require a long-term strategy and commitment over multiple terms of Council. The approach must also be multi-faceted and combine various funding sources, including the re-purposing of funds from the end-of-mortgage savings, land disposition of underutilized NRH and Region-owned properties, and annual contributions from the general levy.

#### **Debt Issuance or 100% Planned Funding**

As described under the Financial Considerations section of this report, debt issuance was explored as a potential funding option but is not a recommended approach for short-term project financing. It is also unrealistic to recommend that 100% of the development cost be municipally funded as Niagara Region lacks the financial resources to independently address the significant costs associated with growing the housing stock.

Accordingly, the Implementation Plan explored three potential funding scenarios that could support a partial application of the Plan in a more measured and feasible manner:

Scenario 1: No incremental levy funding – 7% funding contribution, includes end-of-mortgage savings and land disposition only.

- Scenario 2: Annual Incremental levy funding 25% of Plan funding over 25-years from the general levy, includes end-of-mortgage savings and land disposition.
- Scenario 3: Front-loaded first 5-years of annual incremental levy funding 25% of Plan funding over 25-years from the general levy, includes end-of-mortgage savings and land disposition.

#### **Scenario 1: No Incremental Levy Funding**

Without any increases to the general levy to help fund (re)development projects or the ability to issue debt, all financial resources for (re)development projects must rely primarily on senior level government contributions, as well as the limited funds available from the end-of-mortgage savings and continued funding from Canada Ontario Community Housing Initiative (\$120 million) and strategic land dispositions (\$17.5 million). This approach creates significant uncertainty and risk, as external funding sources can be subject to competitive allocation processes, political priorities, and budget constraints at senior levels of government. Without guaranteed funding, the Implementation Plan's Redevelopment Timeline could encounter substantial delays and the scope of the initiative may need to be reduced or restructured. Furthermore, the lack of municipal investment reduces the alignment with local needs and priorities.

Scenario 1 estimates the total Regional investment at approximately \$137.5 million with a total funding gap of \$2.05 billion. This scenario presents significant challenges of relying exclusively on senior levels of government for necessary housing infrastructure.

#### Scenario 2: Annual Incremental Levy Funding – 25% of Plan Funding Over 25-Years

With dedicated funding through the general levy, NRH can begin to increase critical housing stock to better serve the community. Assuming the general tax levy grows at an estimated rate between 2% and 8% annually from 2026 to 2050, an incremental 0.105% to 0.195% annual contribution over the next 25-years will provide funding for approximately 25% of the entire project scope, totalling \$546 million dollars in cumulative funds including the end-of-mortgage savings and land disposition proceeds. This would result in a total escalated funding gap of approximately \$1.64 billion that would need to be provided through other funding sources, such as provincial and federal government programs.

The Implementation Plan recommends Scenario 2 as the preferred investment option, as it demonstrates Niagara's commitment to being a strategic and financial partner in

the housing solution. Scenario 2 would result in approximately 25% (\$546 million) of the Implementation Plan being funded through a combination of incremental contributions from the general levy (18%, \$409 million), end-of-mortgage savings and continued funding from Canada Ontario Community Housing Initiative (6%, \$120 million), and strategic land disposition (1%, \$17.5 million). Dependent on the growth rate of the annual general tax levy, it is estimated that an annual incremental contribution of between 0.105% and 0.195% of the general tax levy would be required over the next 25-years to support the Plan.

## Scenario 3: Front-loaded First 5-Years of Annual Incremental Levy Funding – 25% of Plan Funding Over 25-Years

At the request of the NRH Board of Directors, Scenario 3 explores a front-loaded annual incremental increase over the first 5-years of the Implementation Plan. Like Scenario 2, Scenario 3 would result in 25% (\$546 million) of the Implementation Plan being funded through a combination of incremental contributions from the general levy (18%, \$409 million), end-of-mortgage savings and continued funding from Canada Ontario Community Housing Initiative (6%, \$120 million), and strategic land disposition (1%, \$17.5 million). Unlike Scenario 2, Scenario 3 sets out a more aggressive approach for an annual incremental contribution of between 0.527% and 0.626% of the general tax levy in the first 5-years of the Implementation Plan followed by a 0% annual incremental contribution throughout the remaining 20-year duration of the Plan.

A significant benefit to the front-loaded funding scenario is that it would result in an accelerated delivery of project undertaking by making more funds available in the short-term. A comparison between each funding scenario and their incremental funding contribution amounts by Council term is estimated in Appendix 2.

Regional Council holds the discretion to adjust the amount, rate, and structure of annual general levy contribution towards the delivery of NRH community housing through its annual Regional budget review process. Scenario 2 is recommended as a minimum contribution strategy and any additional investment, front-loaded scenario, or restructuring of contribution rates should be carefully considered in tandem with competing Council Strategic Priorities.

#### **Relationship to Council Strategic Priorities**

The Consolidated Housing Master Plan is listed as a project under Regional Council's 'Equitable Region' pillar to achieve Objective 3.3 which seeks to improve access to affordable and attainable housing in Niagara. The contribution of Regional investment

towards the Implementation Plan is an effective action that will provide individuals and families with access to safe, stable, and affordable place to live.

The Implementation Plan also benefits other strategic priority areas. Specifically, the Plan supports Objective 1.1 under the 'Effective Region' pillar through the modernization of current assets and improved service delivery efficiencies. Further, it supports Objective 4.4 under the 'Prosperous Region' pillar by strengthening future advocacy efforts with senior levels of government by demonstrating Niagara's financial commitment to deliver new affordable housing units.

#### **Other Pertinent Reports**

- COM 15-2020 Affordable Housing Strategy Update
- COM 32-2023 Update on the Consolidated Housing Master Plan
- PDS 29-2023 Housing-as-a-Priority Lens
- COM 28-2024 End-of-Mortgage Savings Strategy

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## **Appendices**

Appendix 1	Consolidated Housing Master Plan: Implementation Plan
Appendix 2	Annual Incremental Increase Distribution of All Financial
	Modeling Scenarios



# Implementation Plan

May 2025

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## **Purpose**

The 'Consolidated Housing Master Plan: Implementation Plan' (hereafter referred to as the 'Implementation Plan' and 'this document') builds on Niagara Regional Housing's (NRH) initial 'Consolidated Housing Master Plan, 2022' (CHMP, 2022). The purpose of the Implementation Plan is to guide the (re)development of existing NRH and private non-profit and co-operative community housing units in an economically responsible and feasible manner that respects the displacement and relocation of existing tenants.

This document details the considerations and methodology that were used to determine how sites were identified and prioritized for (re)development, including the determination of unit count projections, composition of planned bedroom types, estimated construction timelines, and forecast funding need.

## **Background: Consolidated Housing Master Plan, 2022**

In 2022, Colliers International on behalf of NRH completed the CHMP, 2022 to assess and address the growing demand for community housing units in Niagara and reduce the wait times for individuals and households on Niagara Region's Centralized Waitlist. The CHMP, 2022 contains assessment of Niagara's current and forecast community housing needs based on a review of existing NRH and private non-profit and cooperative housing assets. Its analysis includes capital and operating projections, socioeconomic trends, and review of a regional market area housing needs assessment based on Statistics Canada and Canadian Centre for Economic Analysis data.

Its results identified the need for approximately 20,700 community housing units by the year 2045 with an estimated unit supply gap of 3,600 community housing units amongst the inventoried assets. The CHMP, 2022 also found that NRH's existing unit stock is predominantly comprised of older housing stock that consists of single- and semi-detached dwellings on large lots that can accommodate greater density. It determined that the identified supply gap could be bridged through (re)development and intensification of existing NRH and non-profit and co-operative housing provider assets, plus other prospective sites that are not owned by NRH that could be pursued for development. The CHMP, 2022 recommends that existing underutilized assets be leveraged to construct more housing stock and optimize fiscal efficiencies for operating and capital costs.

Unit count estimates of the CHMP, 2022 are based on standardized inputs that were used to calculate the approximate total lot occupancy (building footprint plus parking area) of a site and its theoretical maximum permitted density. Projections also factored maximum potential unit yield under both existing land use and up-zoned land use

permission scenarios. These assumptions were applied to estimate maximum potential unit yield of inventoried assets which was used to produce a short-list of sites that could be favourable for (re)development. The short-list proposed ten (10) NRH sites, six (6) non-profit and co-operative sites, and eighteen (18) prospective sites that are not owned by NRH that could contribute to an estimated construction of more than 5,800 units.

The CHMP, 2022 also provides development cost estimates for its short-listed (re)development projects; however, these financial estimates are no longer accurate due to changes that were introduced through *Bill 23, More Homes Built Faster Act, 2022*. Specifically, these changes significantly impacted the ability for NRH to fund projects through the funding sources that were discussed in the CHMP, 2022, and most notably, the inability for Niagara Region to fund affordable housing projects through its development charge levy.

The CHMP, 2022 produced recommendations for consideration with respect to its future implementation. These recommendations were used as foundation to guide the Implementation Plan and are listed below:

Management: to establish a portfolio approach rather than piecemeal project management, as well as to review and finalize the involvement of private non-profit and co-operative housing service providers in the project management structure.

Governance: to have NRH and non-profit housing service providers jointly consider creating a governance framework for the implementation of the CHMP that outlines roles and responsibilities for decision-making and project management processes for revitalization efforts of existing and new community housing stock.

Prequalification: to consider pre-qualifying teams of designers, engineers, and general contractors to assist with expediting project delivery.

Funding: to explore all funding channels that are available to both NRH and non-profit and co-operative housing providers to understand suitability for upcoming projects, along with dedicating a staff team to investigate, prepare, and submit funding applications as they become available.

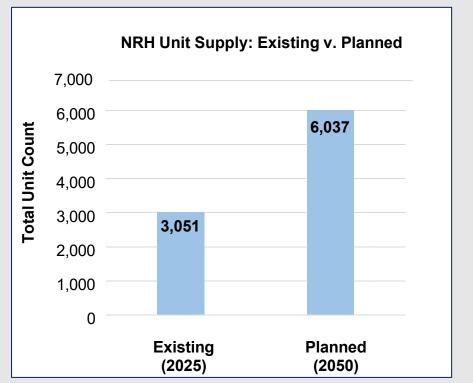
Existing Projects: to take stock of all projects in the pipeline, including those in planning and construction stages. All projects should be aligned to optimize the efficiency and delivery of community housing units under a Portfolio approach.

## **Understanding NRH's Unit Supply**

As of 2025, NRH owns and operates a supply of 3,051 community housing units. The Implementation Plan forecasts NRH's unit supply to grow to 6,037 units by 2050, which is an increase of 2,986 net new community housing units (see Figure 1). This unit count solely represents the NRH unit supply and does not include any non-profit or co-operative housing provider units.

As of 2025, NRH owns and operates 3,051 community housing units. NRH's unit supply is forecasted to grow to 6,037 units by 2050. That's an increase of 2,986 net new units

Figure 1: NRH's total unit supply in 2025 and as planned by 2050 as forecast through the Implementation Plan.



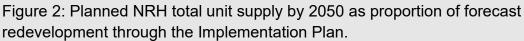
To assist with the interpretation of unit count projections contained in this document, there are several key terms that hold specific meaning:

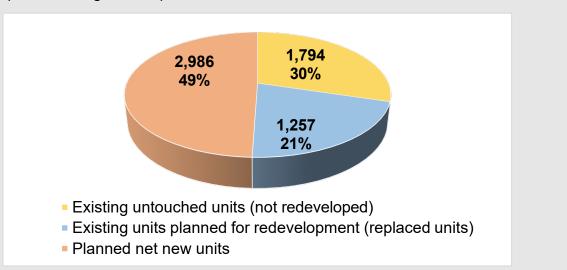
Redeveloped units: means the total of both existing NRH units that are demolished and replaced, plus any net new units from each NRH project.

Replaced units: means existing NRH units that will be demolished to enable the redevelopment of a site. These demolished units are required to be replaced in future (re)development projects and will be accounted for within the total redeveloped unit counts of each NRH project.

Net new units: means any new constructed unit that does not replace an existing NRH unit. These units are above and beyond the minimum number of required replacement units and will be accounted for within the total redeveloped unit counts of each NRH project.

Existing untouched units: means existing NRH units that have not been identified for demolition or redevelopment within the Implementation Plan.



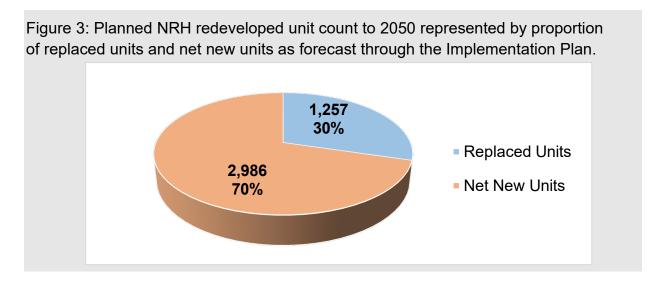


The sum of 'existing untouched units' plus 'existing units planned for redevelopment (replaced units)' equals the total NRH unit supply as of today, which is 3,051 units. Therefore, the Implementation Plan forecasts that approximately 2,986 units (49%) of NRH's 2050 unit stock will be comprised of net new units.

For the purposes of the Implementation Plan's Redevelopment Timeline, unit count projections include both 'existing units planned for redevelopment (replaced units)' plus 'planned net new units'. Therefore, the total number of redeveloped units forecast within Redevelopment Timeline is 4,243 units.

The total number of redeveloped units forecast within Redevelopment Timeline is 4,243 units (70% will be net new, 30% will be existing NRH units that are replaced)

Figure 3 shows that of the total redeveloped units, 70% of redeveloped units will be net new, while 30% will be existing NRH units that are demolished and replaced.

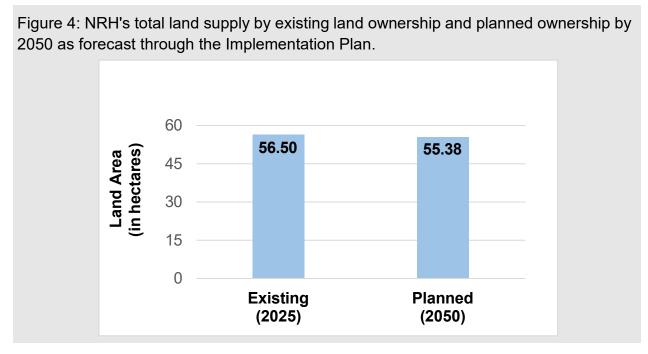


Existing NRH tenants that are displaced by redevelopment projects will have first right of refusal on a new replacement unit that meets their household and income need. Therefore, it is expected that all net new units will occupy tenants from Niagara Region's Centralized Waitlist, which is described in more detail later in this document.

#### **NRH Land Assets**

The Implementation Plan strives to optimize the efficiency of existing land assets to ensure the responsible stewardship of operating and capital costs related to NRH's unit supply. The Implementation Plan undertook a comprehensive review of each NRH-owned site and evaluated their appropriateness for retention, redevelopment, or disposal. The evaluation also considered other neighbouring lands that are not owned by NRH that could be strategically acquired and assembled with an NRH site to increase the unit yield and development feasibility for certain projects. The findings of this review identified forty (40) NRH sites that could be considered for disposal due to their limited redevelopment potential, as well as an additional five (5) sites that could be acquired to improve development potential on existing NRH sites.

Figure 4 compares the anticipated amount of land assets owned by NRH between 2025 and 2050 based projects identified through the Implementation Plan. The total amount of land in 2050 includes the disposal and acquisition of the above-mentioned sites, as well as assumes the successful land transfer of 184 Denistoun Street by the City of Welland to NRH which is currently pending approval with City Council.



At present, NRH operates 3,051 units on approximately 56.5 hectares of land. This is a total density build-out of 54 units/ha across its sites. The Implementation Plan forecasts

a reduced NRH land supply of 55.38 hectares in 2050, with an estimated operation of 6,037 NRH units on these lands. This is a total density build-out of 109 units/ha. Therefore, the Implementation Plan forecast twice as much density on less land supply, demonstrating a significantly elevated efficiency of NRH land asset utilization.

This is a total density buildout of 109 units/ha (twice as much density on less land supply)

It is expected that the projected land supply total is subject to change as opportunities arise for NRH to acquire additional land assets. These opportunities could include partnerships local area municipalities and non-profit or co-operative housing providers, or sites identified through Niagara Region's Housing-as-a-Priority Lens initiatives, including its Land Optimization Framework, as discussed later in this document.

### NRH Unit Supply: CHMP, 2022 v. Implementation Plan

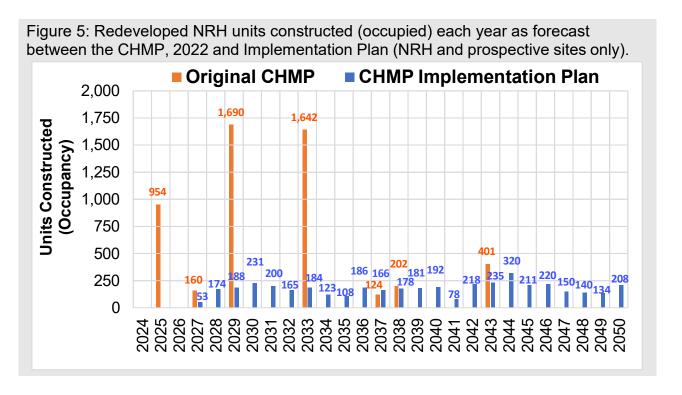
This section offers a comparison between the timing of construction and occupancy for redeveloped NRH units between the CHMP, 2022 and the Implementation Plan, respectively. Table 1 shows the total planned NRH unit supply between the two Plans. In addition to the redeveloped units, counts in the table also include the existing

untouched NRH unit supply that has not been identified for redevelopment and excludes all non-profit and co-operative housing provider units.

Table 1: NRH's total unit supply forecast to the year 2050 between the CHMP, 2022 and Implementation Plan.

·	Total Planned	Existing	Total Planned NRH	
	Redeveloped Units (2050) (replaced and net new units)	Untouched NRH Units Not Planned for Redevelopment	Unit Supply (2050) (replaced, net new, and existing untouched units)	
Implementation Plan	4,243	1,794	6,037	
CHMP, 2022	5,173	2,560	7,733	
<b>Difference</b> (updated minus original)	(-) 930 units	(-) 766 units	(-) 1,696 units	

Figure 5 offers a visual representation of the expected timing that redeveloped NRH units would be constructed (with occupancy) year-over-year and is aligned with the Implementation Plan's Redevelopment Timeline. The units of Figure 5 represent only the redeveloped units on NRH sites and prospective sites and excludes NRH's existing untouched supply and non-profit and co-operative housing provider units.



In summary, the Implementation Plan forecasts the delivery of less NRH units compared to the CHMP, 2022. A notable difference between the two Plans is that the Implementation Plan emphasizes the redevelopment of existing NRH-owned sites, whereas the CHMP, 2022 relied primarily on the delivery of units on prospective sites that are not owned by NRH. This is narrative is demonstrated in Table 2 below.

Table 2: Forecast redeveloped units by 2050 by projects constructed on NRH sites and prospective sites between the CHMP, 2022 and Implementation Plan.

	Projects			Redeveloped Units		
	NRH Prospective Total Sites Sites (2050)		NRH Sites	Prospective Sites	Total (2050)	
Implementation Plan	54	1	55	4,165	78	4,243
CHMP, 2022	10	18	28	1,086	4,087	5,173
Difference (updated minus original)	(+) 44 projects	(-) 17 projects	(+) 27 projects	(+) 3,079 units	(-) 4,009 units	(-) 930 units

The Implementation Plan pursues a more reliable forecast by limiting the uncertainty that stems from planning for unit delivery on assets that are controlled by the decisions of external parties outside of the corporation. As a result, a significant trade-off is observed between the planned redeveloped unit counts for existing NRH sites and prospective sites that are not owned by NRH between the two Plans.

The 'Approach and Methodology' section of this document further explains the rationale behind redevelopment considerations and estimates of the projected unit counts. It is recognized and expected that unit projections associated to each project will change over time as each project becomes realized and new partnerships and funding opportunities emerge.

## Non-Profit and Co-operative Housing Provider Unit Supply: CHMP, 2022 v. Implementation Plan

Table 3 below compares the planned number of projects and units for non-profit and co-operative housing provider sites between the CHMP, 2022 and the Implementation Plan. These counts exclude all NRH sites and units.

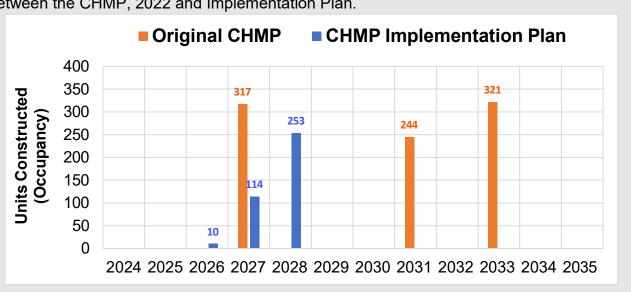
Table 3: Forecast redeveloped units for non-profit and cooperative housing providers between the CHMP, 2022 and Implementation Plan.

	Projects	Replaced Units	Net New Units	Forecast Redeveloped Unit Count
Implementation Plan	5 projects	0 units	377 units	377 units
CHMP, 2022	6 projects	393 units	489 units	882 units
Difference (updated minus original)	(-) 1 project	(-) 393 units	(-) 112 units	(-) 505 units

The variation in unit counts for non-profit and co-operative housing providers between the two Plans is described in greater detail under the 'Approach and Methodology' section of this document. Non-profits and co-operative housing providers entities are governed by independent boards that guide their decision-making processes on existing and future business operations. These boards are not influenced by Niagara Region or NRH which results in uncertainty towards the ability to accurately forecast their future development.

Figure 6 shows the expected timing that non-profit and co-operative housing provider units would be constructed (occupied) year-over-year.

Figure 6: Forecast non-profit and co-operative housing provider units between the CHMP, 2022 and Implementation Plan.



The information associated to future non-profit and co-operative housing provider projects is most accurately sourced through primary data that is collected directly by Niagara Region through outreach with housing providers and is often limited to a shorter time horizon. Niagara Region's primary data collection approach for provider projects is described in greater detail under the 'Approach and Methodology' section of this document.

## Implementation Plan: Approach and Methodology

A key objective of the Implementation Plan is to establish a project portfolio to support the delivery of community housing units across Niagara in a practical and economically responsible manner. The Implementation Plan utilizes a similar approach to the CHMP, 2022; however, its methodology features several differences.

For example, the CHMP, 2022 estimated both NRH and non-profit and co-operative housing provider unit counts through a standardized calculation that uses assumptions on total lot occupancy (estimated building area and parking area footprints), estimated built form (typology and building height), and estimated unit sizes to generate theoretical low, medium, and high density yields of all existing sites. The outputs and subsequent analysis of these calculations produced a strong indicator of sites that are underutilized and offer redevelopment potential for increased unit density. The findings of this analysis were then used to create short-list of sites that were favourable for future redevelopment opportunities.

The Implementation Plan takes the analysis of the CHMP, 2022 a step further by examining the characteristics of each potential project on a site-by-site basis in terms of its physical traits, tenant population, and land use permissions. The ongoing working document contains a complete inventory of existing NRH sites and units. Each site was reviewed to determine its likelihood and suitability for redevelopment potential with more favourable candidates being identified as primary sites and less favourable candidates as secondary sites. The 'redeveloped unit' counts of the Implementation Plan capture all primary site units, while the units counted as 'existing untouched supply' represent all secondary site units, which are not identified for redevelopment.

The Implementation Plan contains a comprehensive due diligence review for each identified primary site. The scope of this review includes preliminary indication of any expected Planning Act development applications or permits, availability of municipal servicing infrastructure, and any potential site preparation or study requirements that may be needed for future (re)development.

Additionally, where possible, larger sites and contiguous blocks were reviewed for their potential to be developed over multiple phases to create smaller-scaled redevelopment projects with aim at reducing the pressure of capital funding requests, stagger subsequent project sequencing, and to simplify logistics related to volumes of tenant displacement.

Larger sites and contiguous blocks were reviewed to be developed over multiple phases to reducing the pressure of capital funding requests, stagger subsequent project sequencing, and to simplify logistics of tenant displacement

In addition to estimating redevelopment density, the Implementation Plan also considers building-specific unit counts by referencing other recently constructed NRH buildings as precedence. Projections include each (re)development's planned bedroom type composition based on the requirements for unit replacement from other NRH subsequent redevelopment projects, as well as household demand from Niagara Region's Centralized Waitlist.

Changes to methodology between the CHMP, 2022 and the Implementation Plan has resulted in several significant differences to unit count projections. Table 4 and Table 5 below illustrates the overall differences to the redeveloped NRH and non-profit and cooperative housing provider unit counts with notable trends including:

- Undertaking a greater number of smaller-scaled redevelopment projects on NRH-owned lands to optimize existing land asset holdings.
- Prioritizing net new unit delivery on NRH-owned land assets while reducing the reliance on prospective sites that have less certainty to their implementation, as they are not owned by NRH or Niagara Region.
- Aligning non-profit and co-operative housing provider unit projections with known projects that are nearing construction phases.

Table 4: Forecast (re)development projects on NRH sites, prospective sites, and non-profit and co-operative housing provider sites to 2050 between the CHMP, 2022 and Implementation Plan.

	NRH Projects	Prospective Projects	Non-Profit Projects	Total Projects
Implementation Plan	54	1	5	60
CHMP, 2022	10	18	6	34
<b>Difference</b> (updated minus original)	(+) 44 projects	(-) 17 projects	(-) 1 project	(+) 26 projects

Table 5 compares the planned redeveloped unit counts by project sites as forecast between the CHMP, 2022 and Implementation Plan to the year 2050. It is noted that these counts do not include NRH's existing untouched unit supply.

Table 5: Forecast redeveloped units on NRH sites, prospective sites, and non-profit and co-operative housing provider sites to 2050 between the CHMP, 2022 and Implementation Plan.

	Redeveloped Units: NRH Sites	Redeveloped Units: Prospective Sites	Redeveloped Units: Non-Profit Sites	Total Redeveloped Units
Implementation Plan	4,165	78	377	4,620
CHMP, 2022	1,086	4,087	882	6,055
<b>Difference</b> (updated minus original)	(+) 3,079 units	(-) 4,009 units	(-) 505 units	(-) 1,435 units

Another key difference in the methodology is that the Implementation Plan considers whether certain projects are impacted by local area municipalities that have 'public use/service exemption' clauses included within their local official plan and comprehensive zoning by-law, and determining if NRH is eligible for the exemption.

The qualification for public use exemption is advantageous to NRH's ability to plan for, design, and construct new units. Specifically, it enables greater flexibility for site and building design by offering more flexibility on technical provisions (i.e., maximum

building height, maximum site density, maximum lot coverage, minimum parking requirements, minimum and maximum setbacks) that could otherwise limit built form and reduce overall unit yield. The clause can also eliminate the need to undertake time consuming Planning Act applications,

Sites eligible for public use exemption are viewed as being more favourable for construction, allowing NRH the ability to quickly respond to funding announcements made by the Provincial and Federal governments

such as local official plan and zoning by-law amendments, significantly reducing the risks associated to the cost and timing uncertainties related to Council approvals, third party appeals, and neighbourhood pressures from 'not-in-my-backyard (NIMBY)' mentality.

The clause is recognized by NRH as a paramount tool that instills confidence and the ability to proceed with rapid (re)development as it provides greater flexibility for design and more certainty towards timing and cost projections. Sites that are eligible for public use exemption are viewed as being more favourable for construction as it equips NRH with the ability to quickly respond to funding announcements made by senior levels of government. Public use exemptions are an effective policy mechanism to expedite the delivery of deeply affordable community housing units and will help to address the ongoing housing crisis.

## Non-Profit and Co-operative Housing Providers and Niagara Region's Expression of Interest for Non-Profit Affordable Housing Development Project Readiness

Non-profit and co-operative housing providers are governed by independent boards and have a lower degree of predictability with respect to their resourcing capacity and decision-making ability. As a result, it is difficult to accurately forecast the appetite for non-profit and co-operative housing providers to expand or maintain their existing operations and to understand the need for funding support with future initiatives. The

uncertainty of this matter compromises the ability to accurately forecast the delivery of potential new housing provider units and any funding support needed for their implementation. In contrast, NRH sites represent the highest degree of predictability

Non-profit and cooperative housing providers have a lower degree of predictability with respect to their resourcing capacity and decision-making ability

and certainty for portfolio planning, since unlike non-profit and co-operative housing provider operations, decisions related to NRH projects are entirely controlled by the NRH Board and Niagara Region.

The CHMP, 2022 forecast unit count projections and fiscal implications related to the redevelopment of Niagara's non-profit and co-operative housing provider units by assuming the total demolition and redevelopment of each short-listed non-profit and co-operative housing provider site. An oversight with this approach is that each housing provider may choose to evolve their operations under a variety of circumstances. For example, the housing provider may seek to retain all existing units and add new units by means of a building addition or infill on vacant lands elsewhere on the site. Alternatively, it may retain all existing operations and construct new operations on a different site that was acquired elsewhere in Niagara.

In recognizing the need to gain a strengthened vision on the true appetite of non-profit and co-operative housing providers and their desire to grow operations, the Implementation Plan references information that is collected from respondents thru Niagara Region's annual 'Expression of Interest for Non-Profit Affordable Housing Development Project Readiness and Support for Funding Program Submissions'. The Expression of Interest was initially launched in 2022 with the purpose of gathering insight on non-profit and co-operative housing providers that are nearing the point of construction to implement new units. The information gathered through the Expression of interest process was unavailable to the CHMP, 2022 and is a resource that is used to inform the Implementation Plan.

The housing provider project list that is produced from the Expression of Interest is updated annually and represents a trusted source of primary data collection that significantly improves the short-term accuracy of housing provider development initiatives across Niagara. The information that is gathered thru the Expression of Interest includes: planned unit counts and bedroom type composition, timing related to any outstanding site preparation/due diligence efforts, insights on financial needs (capital and operating), estimated construction schedules, and expected occupancy.

Responses to the Expression of Interest strengthen Niagara Region's ability to consider and plan for potential resourcing that could assist with the delivery of new housing provider units in coordination with NRH projects under the Implementation Plan.

## **Establishing a Portfolio Approach**

A portfolio approach involves planning for and undertaking multiple projects concurrently. This approach requires a comprehensive understanding of existing and planned unit supply in addition to the potential new opportunities that may become available for development. At the time of preparing this document, NRH had no active construction projects that would contribute to the delivery of new community housing units. This project void creates a fortunate situation that enables a flexible approach to establishing a portfolio that is underpinned by planned projects on vacant lands that will deliver an entire suite of net new units. It also provides a state of certainty to plan for and commence the redevelopment of existing NRH sites to ensure that these initial new developments will be designed with an appropriate number of unit and bedroom types to house any NRH tenants that will be displaced by future subsequent redevelopment projects.

NRH's existing unit supply spans across nine (9) local area municipalities in Niagara. This geographic distribution is a strength to portfolio planning because it allows for projects to be grouped by proximity to other sites within the same local area municipality and sequenced in an order that accommodates tenant displacement with minimal disruption to daily lifestyle and routines by generally offering relocation options that are close to their current unit.

The Implementation Plan proposes the sequencing of projects based on a variety of factors that are described in greater detail later in this document. The Redevelopment Timeline sets out six (6) main development groups with multiple projects queued under each group and forecasts a 25-year horizon for implementation. The estimated timing of each project is based on a set of assumptions that anticipates site preparation and due diligence needs, demolition, construction, and resident occupancy.

The Implementation Plan's Redevelopment Timeline (Appendix 3) is a visual that demonstrates the application of the portfolio approach. The portfolio is interpreted as any concurrent project across each development group that is being undertaking within the same calendar year. Table 6 illustrates how the planned approach can be understood each year within the Implementation Plan's Redevelopment Timeline.

Table 6: How to interpret the portfolio approach of the Implementation Plan's Redevelopment Timeline.

Development Group	Project	2024 Portfolio	2025 Portfolio	2026 Portfolio	2027 Portfolio
Group A	Project A1	Site preparation	Construction	Occupancy	-
Group A	Project A2	ı	-	Site preparation	Construction
Group B	Project B1	-	Site preparation	Construction	Occupancy
Group B	Project B2	ı	-	1	Site preparation
Group C	Project C1	Site preparation	Construction	Occupancy	-
Group C	Project C2	-	-	Site preparation	Construction

Based on the Table 6, the approach for each year is as follows:

- In 2024, the portfolio includes projects A1 and C1.
- In 2025, the portfolio includes projects A1, B1, and C1.
- In 2026, the portfolio includes projects A1, A2, B1, C1, and C2.
- In 2027, the portfolio includes projects A2, B1, B2, and C2.

A benefit to organizing projects into development groups is the reduced risk of delay amongst the concurrent projects within NRH's active portfolio. For instance, if a project in Group A experiences a delay, projects in Group B and Group C will be unimpacted. The independency of each development group offers a greater degree of confidence towards project planning and resourcing. Additionally, individual projects can also be adjusted between development groups to respond to any emerging opportunities or limitations as needed.

## **Determining Project Priority**

The Implementation Plan recommends a sequencing of NRH projects by using a blend of qualitative and quantitative considerations. Considerations were not weighted against each other as their influence on each (re)development project varies depending on its site circumstance.

For example, upon an aerial imagery review, a site may appear to be vacant and unencumbered; however, upon more detailed inspection, it could be determined that the site is impacted by archaeological potential or other types of legal or servicing easements that could harm overall development potential.

Considerations that influenced the determination of project priority include:

- Reviewing the findings and rationale which were produced by the CHMP, 2022 to establish its recommended project short-list.
- Identifying risks that could adversely impact the costs and timing of site preparation efforts, such as due diligence studies, Planning Act applications, and legal/land transfer agreements.
- Accommodating sufficient coverage for tenant displacement from subsequent queued redevelopment projects by ensuring that an appropriate number of replacement units and bedroom types can be adequately incorporated within the preceding project.
- Aligning proposed unit and bedroom compositions with household and population data from Niagara Region's Centralized Waitlist in accordance with local and regional market area demand.
- Forecasting realistic and feasible constructed unit counts across each calendar year to responsibly manage expectations related to funding support, business cases, and government advocacy efforts.
- Verifying access and the ability to connect to adequate municipal servicing infrastructure for water, sanitary, and stormwater.
- Identifying the existing units that are occupied by households that exceed income limits and/or are overhoused for the number of bedrooms that are needed for the household.
- Clarifying the funding support that is needed to progress efforts related to site preparation, planning and design, demolition, construction, and unit occupancy.
- Staging larger sites into development blocks that can be phased to assist with minimizing disruptions to existing neighbourhoods during site preparation and construction efforts (such as road closures, demolition, noise, suspended municipal services).
- Factoring proximity to other NRH projects and the potential to coordinate contractor request for proposals to occur concurrently between multiple sites.

The Implementation Plan also offers insights on the expected development review and approval process of each project that is listed in its Redevelopment Timeline. Matters that were reviewed to determine possible implications to project risk and timing include:

- Identifying the need to undertake Planning Act applications, such as amendments
  to local official plans and/or zoning by-laws, consent (severance or minor lot
  boundary adjustments), minor variances, and site plan approvals, or any other
  working permits, such as the Ministry of Transportation or Niagara Peninsula
  Conservation Authority.
- Determining whether NRH qualifies for public use exemption under existing local municipal policies and provisions.
- Verifying the ability to connect to existing municipal water, sanitary, and storm infrastructure with adequate capacity in place, as well as whether there is presence of any easements that could restrict development potential.
- Assuming a reasonable severity of burden that may result from necessary due diligence studies, such as archaeological potential, a need to file for Record of Site Condition based on past contaminating activities, and/or land use compatibility to nearby stationary (commercial, industrial) and transportation-related (roads, rail corridors, highways) sources.

The above matters were considered when establishing the project priority list with each project being assessed on a site-by-site basis. Certainty and predictability, along with the ability to construct a greater number of net new units, is favoured for short-term

implementation (Appendix 1). Particular attention was given to items that could pose elevated risk to project cost and timing. Projects that are expected to encounter the fewest obstacles with

Certainty and predictability, along with the ability to construct a greater number of net new units, is favoured for short-term implementation

respect to local municipal approvals and study requirements are anticipated to progress more easily than projects that face barriers stemming from cumulative due diligence or approval requirements.

The progress of each development group within the Redevelopment Timeline is dependent on the ability to successfully navigate the requirements of each project that is subsequent in the project queue. It is expected that the forecast timing of each project will shift as site preparation efforts and building design progress.

## **Estimating Unit Counts and Bedroom Types**

The Implementation Plan is informed by multiple internal corporate resources, including NRH facility inventories and tenant population data, to generate its estimates related to each project's expected unit count and planned bedroom composition. Projections for anticipated building typologies (i.e., low-rise apartment buildings, mid-rise apartment buildings, and stacked townhouses) is based on past precedence of recently constructed NRH projects that were developed on properties of similar size, land use planning permissions, and other factors as discussed above that could impact overall development potential. Examples of recent NRH projects that were used as guiding precedence are provided in Appendix 2 and include:

- 527 Carlton Street, St. Catharines
- 207 Roach Avenue, Welland
- 6388 Hawkins Street, Niagara Falls
- 7180 Heximer Avenue, Niagara Falls
- 60 York Street, Welland

In addition to the above developments, unit sizes are generally estimated as:

- Bachelor unit: 365 ft<sup>2</sup> (34 m<sup>2</sup>)
- One-bedroom unit: 560 ft<sup>2</sup> (52 m<sup>2</sup>)
- Two-bedroom unit: 840 ft<sup>2</sup> (78 m<sup>2</sup>)
- Three-bedroom unit: 1,290 ft<sup>2</sup> (120 m<sup>2</sup>)
- Four-bedroom unit: 1,500 ft² (139 m²)
- Five-bedroom unit: 1,700 ft<sup>2</sup> (158 m<sup>2</sup>)

The estimated bedroom composition of each project is influenced by the requirement to replace the existing number of bedrooms from the subsequent redevelopment project across all development groups, at minimum. Once this minimum number of bedrooms has been accounted for in the new concept design, any net new units/bedrooms that are above and beyond the required minimum replacement threshold is informed by the demand of Niagara Region's Centralized Waitlist based on the local area municipality and broader regional market area across Niagara. Once understood, the bedroom types of each redevelopment project are carefully distributed amongst each project and development group to address the demand accordingly.

Bedroom composition estimates qualitatively assessed the appropriateness of unit and bedroom mix for each project based on the type of building that is envisioned for construction. There are different considerations that must be accounted for

Net new units/bedrooms that are above the required minimum replacement threshold are informed by the demand of Niagara Region's Centralized Waitlist

when estimating bedroom allocation for each project. For example, larger units with a greater number of bedrooms require more windows (a minimum of one window per bedroom). This consideration will influence the repetitiveness/symmetry of floor plans and the overall space/footprint required for each unit. Through this exercise, it was observed that units with a greater number of bedrooms can usually be more easily accommodated within building typologies such as stacked townhouses or apartment buildings that have a varied built form or irregular footprint. Typologies that offer more exposure to exterior façade walls/edges enhances the ability to accommodate a greater number of bedrooms (windows) per unit and makes more efficient use of floor space for larger units.

Figure 7 below represents the proportion of bedroom type demand from Niagara Region's Centralized Waitlist, 2023.

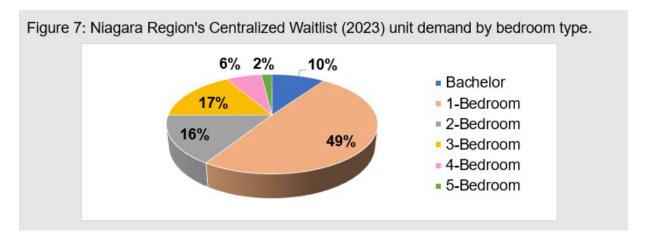


Figure 8 and Table 7 below compare the planned bedroom counts and proportion of NRH unit distribution between its existing supply in 2025 and the planned redevelopment supply in 2050.

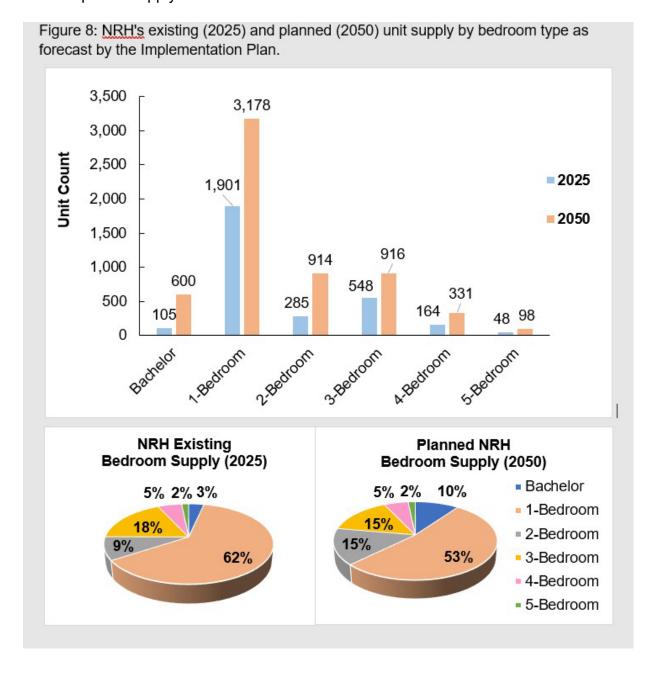


Table 7: Summary of NRH's total existing (2025) and planned (2050) unit supply by bedroom type as forecast through the Implementation Plan and compared with Niagara Region's Centralized Waitlist demand.

	Centralized Waitlist (2023)	_	visting NRH Supply (2025) Planned NRH Supply (2050)		Existing v. Planne		v. Planned
Bedroom Type	Proportion of Demand	Unit Count	Proportion of Supply	Unit Count	Proportion of Supply	Change in Unit Count	Change in Proportion of Supply
Bachelor	10%	105	3%	600	10%	+495	(+) 7%
1-Bedroom	49%	1,901	62%	3,178	53%	+1,277	(-) 9%
2-Bedroom	16%	285	9%	914	15%	+629	(+) 6%
3-Bedroom	17%	548	18%	916	15%	+368	(-) 3%
4-Bedroom	6%	164	5%	331	5%	+167	0%
5-Bedroom	2%	48	2%	98	2%	+50	0%
TOTAL	100%	3,051	100%	6,037	100%	+2,986	

The Implementation Plan diversifies NRH's unit and bedroom type supply to be more aligned with and representative to the unit and bedroom type demand of Niagara Region's Centralized Waitlist. Specifically, the envisioned bedroom projections will the reduce the proportion of net new 1-bedroom and 3-bedroom units in favour of bachelor units and 2-bedroom units, which is where demand is warranted. It is observed that a positive net increase in unit constructed occur across bedroom types to the year 2050 even though some of these bedroom types will experience a supply proportion of zero or negative.

Figure 9 and Table 8 illustrate the diversified distribution of bedroom types that will be supplied across the redeveloped NRH units to improve alignment with the demand of Niagara Region's Centralized Waitlist.

Figure 9: NRH's composition of bedroom type delivered thru planned redeveloped units to 2050 as forecast by the Implementation Plan.

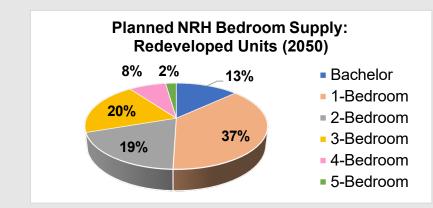


Table 8: Summary of NRH's planned redeveloped unit count to 2050 as forecast by the Implementation Plan and compared to Niagara Region's Centralized Waitlist demand.

	Centralized Waitlist (2023)	Planned Redeveloped Supply Replaced and Net New Units (2050)		
BedroomType	Proportion of Demand	Unit Count	Proportion of Supply	
Bachelor	10%	558	13%	
1-Bedroom	49%	1,578	37%	
2-Bedroom	16%	821	19%	
3-Bedroom	17%	859	20%	
4-Bedroom	6%	331	8%	
5-Bedroom	2%	96	2%	
TOTAL	100%	4,243	100%	

Niagara is a desirable place to live in terms of its relative affordability to the rest of the Greater Golden Horseshoe. The demand for unit and bedroom types on Niagara Region's Centralized Waitlist will change over time, including increased and shifts to demand by individuals and households that are not currently Niagara-based. Those that qualify for the Centralized Waitlist can indicate multiple local area municipalities as a preferred place of residence which skews the ability to precisely measure the true unit and bedroom type demand in Niagara and for each local municipality.

The Implementation Plan is setup as a living document that enables staff to have the

ability to customize the bedroom composition of each project to respond to the changing demand of the Centralized Waitlist.

Specifically, any planned units that are identified as being above the minimum number of required replacement bedrooms can be adjusted. This allows for the ability for

The Implementation Plan is set up to enable staff to have the ability to customize the bedroom composition of each project to respond to the changing demand of the Centralized Waitlist

staff to modify each project's bedroom composition to address the everchanging demand for unit and bedroom types of the Centralized Waitlist to align with the demand at the time that the project proceeds with detailed building design, while also safeguarding the required minimum number of replacement units and bedrooms in each project.

## Implementation Plan: Financial Modeling

The Implementation Plan represents an opportunity to shape the strategic vision and operational framework for the future of NRH. The forecast capital and operational budget impacts are built upon key assumptions regarding current and forecast construction costs, economic conditions, reserve transfer methodology, construction length as well as partner priorities, providing a foundation for the Plan's objectives and implementation strategies. By aligning these assumptions with a robust financial model, the Plan aims to address long-term community housing needs and sustainability. The financial implications outlined in this report provide a balanced approach to housing stock growth and resource allocation, including an in-depth exploration of the Implementation Plan's fiscal impact based on five (5) and ten (10) year outlooks, as well as by Regional Council election cycle terms until 2050.

The CHMP, 2022 provided a snapshot of the initiative's magnitude. The initial development plan, while ambitious and extensive, was more focused on housing growth targets and did not necessarily balance the financial implications or implementation realities. A key issue was the financial strain it would have imposed during specific years where an overwhelming number of housing units were slated for construction, creating significant budgetary and resourcing challenges. Due to these clustering of costs, the CHMP, 2022 lacked feasibility and relied heavily on prospective sites rather than leveraging already owned NRH and Niagara Region land assets, introducing a layer of uncertainty regarding land acquisition, permitting, and decision-making. The Implementation Plan addresses these concerns by redistributing construction timelines, easing financial burdens, and prioritizing (re)development on existing NRH land assets to reduce risk and enhance project viability.

The overall debt burden for the Niagara Region is forecast to double over the next five (5) years as a result of infrastructure renewal needs. The forecast debt issuances are related to previously approved capital projects in the regional pipeline including the local area municipalities. Further increases to the debt load could potentially impact the S&P bond rating given these investment issuances. A reduction to Niagara Region's credit rating may result in less interest from the market for future debt investment, which could then result in higher interest rates and increased debt costs. Therefore, Regional staff are not currently recommending any new debt issuances in the short-term which will have a significant impact on the funding sources available for the NRH projects.

The Region's use of debt is guided by the Capital Financing Policy which provides a strategy for establishing adequate levels of funding for capital projects. The policy supports issuing debt for growth and new strategic investments; however, the recommended debt freeze indicates the majority of funding for the Implementation Plan

will need to come from senior levels of government and/or from incremental increases to the general levy. Therefore, developing a sustainable plan that tackles community housing needs while being fiscally responsible is of utmost importance.

#### **Capital Implications: Construction Costs**

Construction costs between the present day and 2050 are determined by analyzing the project schedule, accounting for inflation and cost escalation due to the Building Construction Price Index. For the purposes of the financial projections, the Building Construction Price Index is assumed to be the same as the long-term inflation rate, set at a 2% increase year-over-year. With an average current estimated construction cost of

\$325,000 per unit (including necessary design and planning), future costs are projected by applying quarterly escalation rates based on the Building Construction Price Index to reflect increasing material and labour expenses over time. Capital budgeting requires funding to be approved prior to the project start date.

Building Construction Price Index is assumed to be the same as the long-term inflation rate (2%) increase year-over-year.

With an average current estimated construction cost of \$325,000 per unit, future costs are projected by applying quarterly escalation rates based on the Building Construction Price Index to reflect increasing material and labour expenses over time

The capital budget requirements are based

on escalated cost estimates that consider inflationary impacts on a quarterly basis to ensure accuracy when dealing with multi-year construction timelines. The financial projection accommodates changing economic conditions to ensure future construction costs are not underestimated, providing more accurate budget forecasting and financial planning.

Table 9 below outlines the five (5) and ten (10) year escalated capital budget requirements for the entire project scope in the year of approval, adjusted for building

cost inflation. Table 10 displays the information by each four (4) year Regional Council term until 2050. Based on staff's financial modelling, NRH will require approximately \$1.86 billion in capital funding over the next 25 years to grow the community housing supply as set out in the Implementation Plan.

NRH will require approximately \$1.86 billion in capital funding over the next 25 years to grow the community housing supply as set out in the Implementation Plan

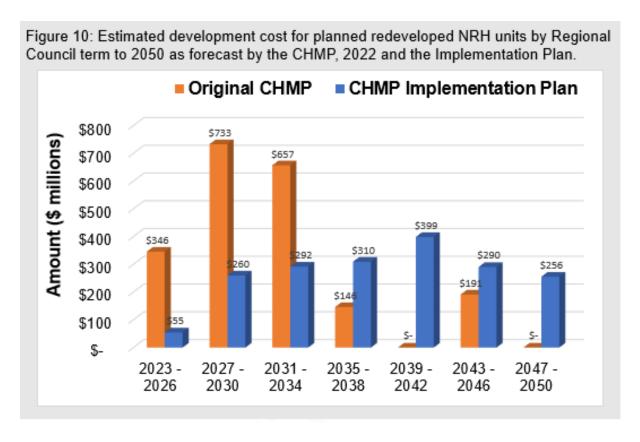
Table 9: Capital budget 5-year and 10-year outlooks based on the Implementation Plan (\$ millions).

Financial Impact	2025	2026	2027	2028	2029	5-Year Outlook (2025-2029)
Escalated Capital Budget	\$0	\$54.6	\$67.6	\$53.7	\$82.3	\$258.3
Financial Impact	2030	2031	2032	2033	2034	10-Year Outlook (2025-2034)
Escalated Capital Budget	\$56.5	\$111.1	\$31.5	\$30.1	\$119.4	\$606.9

Table 10: Capital budget outlook by Regional Council term based on the Implementation Plan (\$ millions).

Financial Impact	2023 to 2026	2027 to 2030	2031 to 2034	2035 to 2038
Escalated Capital Budget	\$54.6	\$260.1	\$292.1	\$309.6
Financial Impact	2039 to 2042	2043 to 2046	2047 to 2050	TOTAL
Escalated Capital Budget	\$398.8	\$290.4	\$255.5	\$1,861.2

Figure 10 shows the expected capital requirement differences between the CHMP, 2022 and the Implementation Plan by each Regional Council term. As demonstrated, the Implementation Plan adjusts the unattainable capital outlays by significantly altering the construction schedule and separating project phases to provide the most realistic (re)development forecast.



The Implementation Plan also models a group of five (5) non-profit housing provider projects that is expected to be completed between 2027 and 2028. The total escalated construction cost of these projects is estimated at approximately \$130 million. This amount has not been included in the financial projections as the actual Regional contributions to these projects is unknown at this time.

#### **Operating Implications: Reserve Transfer Strategy**

Establishing and maintaining an adequate transfer to capital reserves for maintenance and renewal of new housing stock is critical to ensuring long-term sustainability. The current model projects that 2% of the total capital expenditure will be budgeted annually as a contribution to capital reserves once new housing stock is developed. This approach results in higher costs compared to the Canada Housing and Mortgage Corporation guidelines, which recommend reserving 6% of average market rent as an annual reserve contribution.

While various methods exist to determine appropriate reserve contributions, the Region's approach aligns with the annual average rate of investment outlined in the Asset Management Plan (2021) to reflect

The Region's approach aligns with the annual average rate of investment outlined in the Asset Management Plan (2021) to reflect actual asset needs rather than rental income actual asset needs rather than rental income. However, the Asset Management Plan did not provide a separate average annual rate of investment calculation for housing assets, making it difficult to determine a housing-specific investment level for the Implementation Plan.

The Asset Management Plan update scheduled for 2025 is committed to including this metric to better inform future reserve contributions. Until this is available, the model will continue using the 2% of capital expenditure benchmark. Consequentially, this does not allow for new housing stock to be self-sustaining from an operating expenditure standpoint, requiring additional financial investment over the entire project scope. Incremental transfers beyond rent-supported levels are projected to total approximately \$324 million between 2025 and 2050, including \$2.6 million over five (5) years and \$41 million over ten (10) years. Any changes to reserve transfer calculations will significantly impact the overall financial outcomes of the Implementation Plan.

The current approach is conservative with anticipated future contributions to likely fall between 2% of capital costs and 6% of average market rent. Operational costs for incremental housing stock, including maintenance, utilities, and staffing, are expected to be self-sustaining due to a balanced mix of unit rent rates within each development. This strategy optimizes cost efficiency while supporting financial sustainability across all housing categories. Reserve transfers are prorated based on construction completion to coincide with occupancy. If reserve transfers were reduced to 6% of average market rent, no incremental operating budget impacts are anticipated as rental income is expected to cover these expenses. However, future property management and oversight costs have not been included in the modeling due to their unpredictability.

Table 11 below outlines the incremental reserve transfer budget impacts should the traditional methodology continue to be used for the five (5) and ten (10) year outlooks. Table 12 displays the information by Regional Council term until 2050.

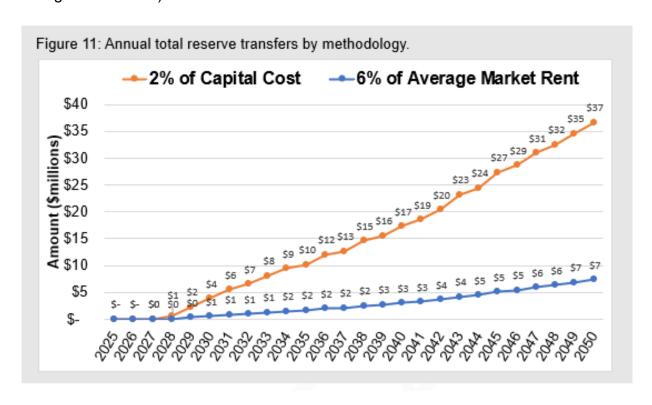
Table 11: Incremental reserve transfers, 5-year and 10-year outlook (\$ millions.

Financial Impact	2025	2026	2027	2028	2029	5-Year Outlook (2025-2029)
Escalated Incremental Reserves	\$0	\$0	\$0.078	\$0.572	\$1.947	\$2.598
Financial Impact	2030	2031	2032	2033	2034	10-Year Outlook (2025-2034)
Escalated Incremental Reserves	\$3.279	\$4.711	\$5.539	\$6.795	\$7.934	\$30.856

Table 12: Incremental reserve transfers by Regional Council term (\$ millions).

Financial Impact	2023 to 2026	2027 to 2030	2031 to 2034	2035 to 2038
Escalated Incremental Reserves	\$0	\$5.877	\$24.979	\$41.317
Financial Impact	2039 to 2042	2043 to 2046	2047 to 2050	TOTAL
Escalated Incremental Reserves	\$59.037	\$84.441	\$108.226	\$323.877

Figure 11 below displays the cumulative difference between the expected traditional reserve transfers (2% of capital cost) and the newly proposed methodology (6% of average market rent) on an annual basis.



# Regional Funding Sources: End-of-Mortgage Savings, Land Disposition, Housing-as-a-Priority Lens, General Levy

Financing the Implementation Plan will require a long-term strategy and commitment over multiple terms of Council. The approach must also be multi-faceted and combine

various funding sources, including the reallocation of funds from the end-of-mortgage savings, land disposition of underutilized NRH and Region-owned properties, and annual contributions from the general levy to maximize impact, community housing stock growth, and sustainability.

#### **End-of-Mortgage Savings**

The funding and governance of social housing as it pertains to housing providers under the Housing Services Act in undergoing major changes in Ontario. Regional funding for rent-geared-to-income housing was tied to the mortgages when community housing projects by private non-profit and co-operative housing providers were constructed. These original agreements are now coming to an end as the projects are reaching their end-of-mortgage. The end-of-mortgage for non-profit and co-operative housing providers will be accompanied by changes to their funding, as expressed by the Endof-Mortgage Strategy (Report COM 28-2024) as outlined by Niagara Region's Housing Services Department. The funding available from the end-of-mortgage agreements totals approximately \$188 million from 2025 thru 2042 and consists of reserve transfer savings plus continued Canada Ontario Community Housing Initiative funding for housing provider repairs and new developments. Approximately \$65 million will be earmarked for capital investment at non-profit and co-operative housing provider locations, with approximately \$120 million assumed to fund the NRH projects identified through the Implementation Plan. This represents approximately 6% of the total required capital funding for the entire scope of the Implementation Plan to 2050.

#### **Net Proceeds Land Dispositions**

The Implementation Plan identified forty (40) NRH-owned properties that are underutilized and offer limited strategic value that should be considered for disposition between the years 2027 and 2031. It is expected that the net sale proceeds of these potential dispositions can be used to support the implementation of future NRH (re)development projects within the same time horizon.

Additionally, the Implementation Plan identified five (5) privately-owned properties that should be considered for strategic acquisition between the years 2030 and 2031 to support the construction of future redevelopment projects.

The total expected net proceeds from the sale and acquisition of these properties is approximately \$17.5 million (net of closing costs), which represents under 1% of the total required funding of the Implementation Plan.

#### Housing-as-a-Priority Lens

In September 2023 (Report PDS-29-2023), Regional Council endorsed and directed staff to apply a Housing-as-a-Priority lens to corporate practices and decisions in support of Council Strategic Objectives that target to improving access to affordable and attainable housing in Niagara. The purpose of Housing-as-a-Priority is to identify and meaningfully capitalize on opportunities for generating more housing – particularly affordable, attainable, and rental housing – across the region.

As part of the immediate implementation of Housing-as-a-Priority, staff established a Land Optimization Framework process to be introduced at the beginning stage of the Region's Disposal of Land By-law process to enable a coordinated evaluation of potential corporate opportunities to generate affordable and attainable housing or colocate services to ensure that the Region's land asset use is optimized. Opportunities could include NRH developing the land for community housing units, leveraging land in public or private partnerships for housing development (including non-profit or co-op housing providers), or co-locating housing with other municipal facilities (including bridge housing and/or supportive housing units). The Land Optimization Framework facilitates transparency and critical conversations between all departments to assess the potential for strategic corporate land retention, or alternatively if deemed appropriate for lands to be disposed, how future net sale proceeds from the disposition could be optimized to support future housing initiatives.

Housing-as-a-Priority allows Niagara Region to dedicate net proceeds from the sale of NRH and Region-owned properties to be considered for reinvestment towards supporting housing-related projects. It is a critical tool that will support the implementation of the Implementation Plan by strengthening the certainty for NRH to allocate the net sale proceeds related to the disposition of any NRH properties to be reinvested into its ongoing portfolio. To date, Housing-as-a-Priority in combination with the Land Optimization Framework has yielded several outcomes that will support the implementation of the Implementation Plan. Notably, it is expected that a portion of the yet-to-be realized net sale proceeds of 68 Church Street, St. Catharines, as well as 50 Gilmore Road, Fort Erie, could be made available for site preparation and construction efforts to support future of the NRH redevelopment portfolio. Additionally, portions of the new long-term care facility sites located at 200 Garrison Road, Fort Erie, and 403 Ontario Street, St. Catharines, respectively, have been identified as having the potential to accommodate future potential NRH development, which is included within the Implementation Plan's Redevelopment Timeline and redeveloped unit count forecasts.

Additionally, it is anticipated that future Land Optimization Framework circulations will result in new opportunities to consider additional sites for future housing development. Since its initiation, several sites have been identified that could be leveraged for housing

purposes; however, none of these sites have been deemed as suitable for inclusion in the Implementation Plan due to known constraints such as irregular lot fabric, prohibitive land use permissions, or encumbrances from legal easements, natural heritage features, and other due diligence considerations. The Land Optimization Framework will continue to be used to identify and leverage Region-owned sites for future NRH development or other partnership opportunities.

#### **General Levy Funding**

Financing a plan of this magnitude may require incremental contributions from the general levy or risk significant delays when debt issuances are unavailable as a source of funding. This will require careful fiscal planning during the budgeting process but will help to address the immediate funding gap if upper tier government grants are not available. This document explores two (2 different scenarios to provide a snapshot of the potential financial impacts of the Implementation Plan. Scenario 1 assumes the Region does not provide any incremental levy funding (only end-of-mortgage savings and land dispositions which provides 7% of Plan funding, and Scenario 2 assumes the Region provides 25% of Plan funding through general levy contributions, end-of-mortgage savings, and land disposition.

#### Scenario 1: No Incremental Levy Funding – 7% of Plan Funding, Includes End-of-Mortgage Savings and Land Disposition Only

Without any increases to the general levy to help fund (redevelopment projects or the ability to issue debt, all financial resources for (redevelopment projects must rely primarily on senior level of government contributions, as well as the limited funds available from the end-of-mortgage savings and land dispositions. This approach creates significant uncertainty and risk for the project, as these external funding sources can be subject to competitive allocation processes, political priorities, and budget constraints at upper-level governments. Without guaranteed funding, the Implementation Plan's Redevelopment Timeline could encounter substantial delays and the scope of the initiative may need to be reduced or restructured. Furthermore, the lack of municipal investment reduces the alignment with local needs and priorities. This scenario presents significant challenges of relying exclusively on higher levels of government for necessary housing infrastructure.

Table 13 below outlines the annual escalated funding gap should no additional levy funding be applied for the five (5 and ten (10 year outlooks. Table 14 displays the information by each Regional Council term until 2050, with Appendix 4 outlining the overall financial implications for term should Scenario 1 occur. Under Scenario 1, the total Regional investment is \$137.5 million, translating into a total funding gap of approximately \$2.05 billion.

Table 13. Annual	funding dan 4	5-vear and 10-vear	outlook (\$ millions).
Table 13. Allilual	Turiumu dab. 3	o-veai allu lu-veai	OULIOUR (& HIIIIOHS).

Financial Impact	2025	2026	2027	2028	2029	5-Year Outlook (2025 - 2029)
Total Escalated Funding Gap	\$0	\$50.4	\$61.4	\$37.5	\$74.9	\$222.1
Financial	2222	2024	2032	2033	2034	10-Year Outlook
Impact	2030	2031	2032	2033	2034	(2025 - 2034)

Table 14: Funding gap by Regional Council term (\$ millions).

Financial Impact	2023 - 2026	2027 - 2030	2031 - 2034	2035 - 2038
Total Escalated Funding Gap	\$50.4	\$223.4	\$285.9	\$321.4
Financial Impact	2039 - 2042	2043 - 2046	2047 - 2050	TOTAL
Total Escalated Funding Gap	\$428.4	\$374.9	\$363.7	\$2,048.1

#### Scenario 2: Annual Incremental Levy Funding – 25% of Plan Funding Over 25-Years, Includes General Levy Contribution, End-of-Mortgage Savings, and Land Disposition

The growing demand for affordable housing in Niagara has become a critical issue creating significant challenges including homelessness, economic inequality, and barriers to attracting and retaining a diverse workforce. Regional investment in affordable housing is essential to ensure that individuals and families have access to safe, stable, and reasonably priced homes. With dedicated funding through the general levy, NRH can begin to increase critical housing stock to better serve the community.

Assuming the general tax levy grows at 8% annually from 2026 to 2050, an incremental 0.105% annual contribution over the next 25 years will provide funding for 25% of the entire project scope, totaling \$546 million dollars in cumulative funds including the end-of-mortgage savings and land disposition proceeds. This would result in a total escalated funding gap of approximately \$1.64 billion. The incremental annual contribution could be as low as 0.084% if the Canada Housing and Mortgage Corporation's recommended methodology for reserve transfers is implemented. This would result in approximately \$465 million in cumulative funds and a total escalated funding gap of approximately \$1.4 billion.

# Scenario 3: Front-loaded First 5-Years of Annual Incremental Levy Funding – 25% of Plan Funding Over 25-Years

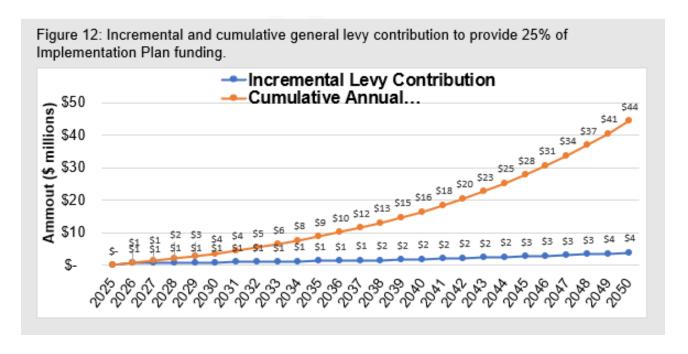
Scenario 3 explores a front-loaded annual incremental increase over the first 5-years of the Implementation Plan. Like Scenario 2, Scenario 3 would result in 25% (\$546 million) of the Implementation Plan being funded through a combination of incremental contributions from the general levy (18%, \$409 million), end-of-mortgage savings and continued funding from Canada Ontario Community Housing Initiative (6%, \$120 million), and strategic land disposition (1%, \$17.5 million). Unlike Scenario 2, Scenario 3 sets out a more aggressive approach for an annual incremental contribution of between 0.527% and 0.626% of the general tax levy in the first 5-years of the Implementation Plan followed by a 0% annual incremental contribution throughout the remaining 20-year duration of the Plan.

Table 15 displays the necessary annual incremental levy allocation under various growth scenarios for funding Scenarios 2 and 3. A summary of total funding contributions under each financial modeling scenario and their remaining funding gaps are detailed in Appendices 4, 5, and 6.

Table 15: Incremental allocation rates needed to achieve 25% Implementation Plan funding based on annual levy growth rate.

Annual Levy Growth Rate	Scenario 2: Annual Incremental General Levy Allocation – 25-Years	Scenario 3: Annual Incremental General Levy Allocation – 5-Years
2%	0.195%	0.626%
4%	0.160%	0.591%
6%	0.130%	0.558%
8%	0.105%	0.527%

Figure 12 displays the incremental annual and cumulative yearly contributions necessary to fund 25% of the overall Implementation Plan.



#### **Financial Summary**

While the scope of the Implementation Plan is ambitious, its Redevelopment Timeline offers a clear and feasible roadmap to expanding the NRH's community housing stock in a sustainable and fiscally responsible manner. By balancing the scale of strategic development with careful planning, potential partnerships, and phased implementation, the Plan ensures that growth aligns with the community's needs and financial capacity. It incorporates various approaches to funding, prioritizes long-term affordability, and leverages existing resources to maximize impact on the delivery of new community housing units across Niagara.

It is unrealistic to recommend that 100% of the Implementation Plan's forecast community housing units be municipally funded as Niagara Region lacks the financial resources to independently address the significant costs associated with housing stock growth. Without grants or subsidies from senior levels of government, the financial burden would fall entirely on local taxpayers. Hypothetically, if no senior level government funding were available to support the implementation of the Implementation Plan, the Region would need to allocate an annual incremental increase of 0.524% on the general levy assuming it grows at 8% year-over-year from 2026 to 2050.

Based on the financial modeling, Scenario 2 is the recommended investment approach as it demonstrates Niagara's commitment to being a strategic and financial partner in the housing solution. The approach would result in approximately 25% (\$546 million) of the Implementation Plan being funded through a combination of contribution from general levy (18%, \$409 million), end-of-mortgage savings

(6%, \$120 million), and strategic land disposition (1%, \$17 million). Dependent on the growth rate of the annual general tax levy, it is estimated that an annual contribution of between 0.105% and 0.195% of the general tax levy would be required over the next 25-years to support the Plan.

Scenario 2 represents an achievable investment contribution that will not burden the annual capital budget process and can be balanced amongst other Regional Council Strategic Priorities. A dedicated investment contribution will strengthen the confidence of other potential funding partners, such as the senior levels of government, by demonstrating that Niagara Region is financially committed to addressing the ongoing housing crisis. It will also improve the likelihood of success on future funding program application submissions, such as the Rapid Housing Initiative and/or Canada Ontario Community Housing Initiative, which is critical in a climate where there are many competing submissions from other entities across the province and nation.

## Implementation and Next Steps

The Implementation Plan demonstrates a commitment to addressing the housing crisis while maintaining fiscal accountability to ensure that the Region can meet current and future community housing demands without compromising its financial stability.

The Implementation Plan will serve as a living document that will be monitored and updated by staff on a regular basis as projects progress, and funding and partnerships opportunities emerge. Of particular importance is ensuring that its Redevelopment Timeline remains on-track and current with its queued priority projects, as any modifications to project timing will have implications on future funding needs and the ability to accommodate NRH tenant displacement. It is expected that the priority of a project could shift based on changing circumstances related to due diligence and site preparation efforts, funding availability, partnership opportunities, and a variety of other potential factors. Staff must be acutely aware of potential influences on each project that may impact its delivery, which may result in adaptations to the Redevelopment Timeline from time-to-time.

This document will be monitored and managed by NRH and Niagara Region's Housing Services Department, as these parties have access to NRH property, building, and tenant information, as well as Niagara Region's Centralized Waitlist. Further, these departments manage other closely related initiatives such as Expression of Interests for non-profit and co-operative housing provider project readiness and preliminary visioning, which are invaluable tools that inform opportunities for partnerships to construct more affordable housing units.

# **Appendix 1: Short-Term Project Portfolio**

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## Haney Street and 709-725 King Street, Port Colborne

Estimated Year of Occupancy	2027
Expected Approvals	<ul><li>Zoning By-law Amendment (City led)</li><li>Site Plan Approval</li></ul>
Total Existing Units	On-site: 5 units Off-site: 2 units
Total Redeveloped Units	53 units (46 net new)
Density	Existing: 14.29 units/ha Planned: 151.43 units/ha
Planned Bedroom Composition	Bachelor: 15 units (28%) 1-Bedroom: 18 units (34%) 2-Bedroom: 5 units (9%) 3-Bedroom: 14 units (26%) 4-Bedroom: 1 unit (2%) 5-Bedroom: 0 units (0%)

Existing: 709 King Street, Port Colborne (2023)



#### **Envisioned Concept**





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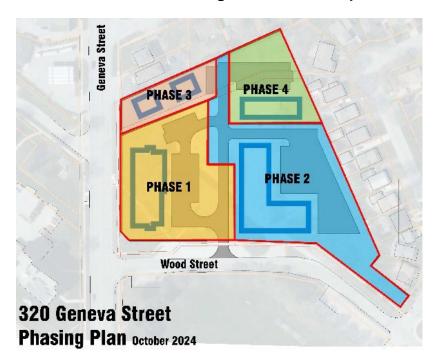
## 320 Geneva Street (Phase 2 Lands), St. Catharines

Estimated Year of Occupancy	2028
Expected Approvals	<ul><li>Minor Variance</li><li>Site Plan Approval</li></ul>
Total Existing Units	0 units
Total Redeveloped Units	104 units (104 net new)
Density (across entire site, includes Phase 1 Lands)	Existing: 0 units/ha Planned: 98 units/ha
Planned Bedroom Composition	Bachelor: 6 units (6%) 1-Bedroom: 29 units (28%) 2-Bedroom: 15 units (14%) 3-Bedroom: 30 units (29%) 4-Bedroom: 18 unit (17%) 5-Bedroom: 6 units (6%)

Existing: 320 Geneva Street, St. Catharines (aerial, 2023)



#### **Envisioned Phasing Plan and Concept**





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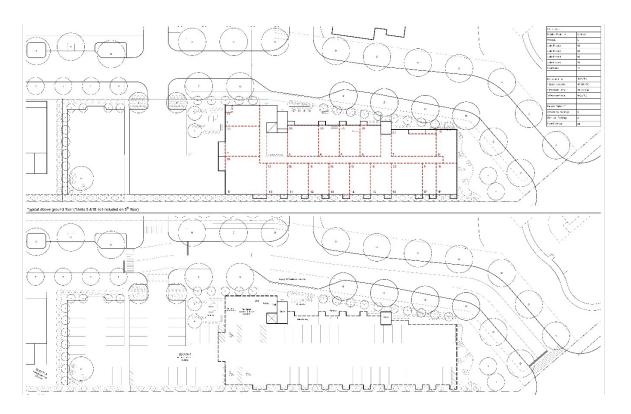
## 403 Ontario Street (Block 4), St. Catharines

Estimated Year of Occupancy	2028
Expected Approvals	<ul> <li>Zoning By-law Amendment</li> <li>Local Official Plan Amendment</li> <li>Draft Plan of Subdivision</li> <li>Minor Variance (likely)</li> <li>Site Plan Approval</li> </ul>
Total Existing Units	0 units
Total Redeveloped Units	70 units (70 net new)
Density	Existing: 0 units/ha
	Planned: 241.38 units/ha
Planned Bedroom	Bachelor: 4 units (6%)
Composition	1-Bedroom: 46 units (66%)
	2-Bedroom: 16 units (23%)
	3-Bedroom: 4 units (6%)
	4-Bedroom: 0 unit (0%)
	5-Bedroom: 0 units (0%)

Existing: 403 Ontario Street, St. Catharines (2023)



#### **Envisioned Conceptual Site Plan and Floor Plan**



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## 184 Denistoun Street, Welland

Estimated Year of Occupancy	2029
. ,	2020
Expected Approvals	None – public use exemption
Total Existing Units	0 units
Total Redeveloped Units	78 units (78 net new)
Density	Existing: 0 units/ha
	Planned: 200 units/ha
Planned Bedroom	Bachelor: 5 units (6%)
Composition	1-Bedroom: 41 units (53%)
	2-Bedroom: 26 units (33%)
	3-Bedroom: 6 units (8%)
	4-Bedroom: 0 units (0%)
	5-Bedroom: 0 units (0%)

Existing: 184 Denistoun Street, Welland (2023)



#### **Envisioned Concept**





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## **5925 Summer Street, Niagara Falls**

Estimated Year of Occupancy	2029
Expected Approvals	Site Plan Approval
Total Existing Units	0 units
Total Redeveloped Units	43 units (43 net new)
Density	Existing: 0 units/ha Planned: 252.94 units/ha
Planned Bedroom Composition	Bachelor: 0 units (0%) 1-Bedroom: 23 units (53%) 2-Bedroom: 20 units (47%) 3-Bedroom: 0 units (0%) 4-Bedroom: 0 units (0%) 5-Bedroom: 0 units (0%)

Existing: 5925 Summer Street, Niagara Falls (2020)



#### **Envisioned Concept**



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# **Appendix 2: NRH Precedence: Recently Constructed Projects**

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## 6388 Hawkins Street, Niagara Falls

Year Constructed	2022
Parcel Area	1.81 acres (0.73 ha)
Land Use Permissions	Official Plan: Residential Zoning: Residential 1C Density (R1C) Public Use Exemption: Yes
Units and Density	Replaced: 9 units (12.33 units/ha) Redeveloped: 55 units (75.34 units/ha) Net New: 36 units
Realized Development Typology	3-storey low-rise apartment building
Bedroom Composition	Bachelor: 8 units (15%) 1-Bedroom: 28 units (51%) 2-Bedroom: 15 units (27%) 3-Bedroom: 4 units (7%) 4-Bedroom: 0 units (0%) 5-Bedroom: 0 units (0%)

Before (2014)



After (2022)



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## 7180 Heximer Avenue, Niagara Falls

Year Constructed	2022
Parcel Area	0.61 acres (0.25 ha)
Land Use Permissions	Official Plan: Residential
	Zoning: Residential 1E Density (R1E) and Transition Residential Multiple Zone  Public Use Exemption: Yes
Units and Density	Replaced: 4 units (16.00 units/ha) Redeveloped: 18 units (72.00 units/ha) Net New: 14 units
Realized Development Typology	3-storey low-rise apartment building
Bedroom Composition	Bachelor: 0 units (0%)
	1-Bedroom: 18 units (100%)
	2-Bedroom: 0 units (0%)
	3-Bedroom: 0 units (0%)
	4-Bedroom: 0 units (0%)
	5-Bedroom: 0 units (0%)

Before (2014)



After (2022)



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## **527 Carlton Street, St. Catharines**

Year Constructed	2019
Parcel Area	2.1 acres (0.85 ha)
Land Use Permissions	Official Plan: Medium Density Residential (25 to 99 units/ha)
	Zoning: Community Institutional (I2)
	Public Use Exemption: No
Units and Density	Replaced: 0 units (0 units/ha)
	Redeveloped: 85 units (100.00 units/ha)
	Net New: 85 units
Realized Development Typology	5-storey mid-rise apartment building
Bedroom Composition	Bachelor: 0 units (0%)
	1-Bedroom: 75 units (88%)
	2-Bedroom: 10 units (12%)
	3-Bedroom: 0 units (0%)
	4-Bedroom: 0 units (0%)
	5-Bedroom: 0 units (0%)

Before (2016)



After (2018)



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## 207 Roach Avenue, Welland

Year Constructed	2019
Parcel Area	0.34 acres (0.14 ha)
Land Use Permissions	Official Plan: Low Density Residential Zoning: Residential Low Density 2 (RL2) Public Use Exemption: Yes
Units and Density	Replaced: 4 units (28.57 units/ha) Redeveloped: 12 units (85.71 units/ha) Net New: 8 units
Realized Development Typology	2-storey stacked townhouses
Bedroom Composition	Bachelor: 0 units (0%) 1-Bedroom: 0 units (0%) 2-Bedroom: 12 units (100%) 3-Bedroom: 0 units (0%) 4-Bedroom: 0 units (0%) 5-Bedroom: 0 units (0%)

Before (2014)



After (2019)



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## **60 York Street, Welland**

Year Constructed	2023
rear Constructed	2023
Parcel Area	0.58 acres (0.23 ha)
Land Use Permissions	Official Plan: Low Density Residential Zoning: Health and Wellness (INSH) Public Use Exemption: Yes
Units and Density	Replaced: 0 units (0 units/ha) Redeveloped: 43 units (186.96 units/ha) Net New: 43 units
Realized Development Typology	4-storey low/mid-rise apartment building
<b>Bedroom Composition</b>	Bachelor: 6 units (14%)
	1-Bedroom: 27 units (63%)
	2-Bedroom: 10 units (23%)
	3-Bedroom: 0 units (0%)
	4-Bedroom: 0 units (0%)
	5-Bedroom: 0 units (0%)

Before (2020)



After (2023)



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## **Appendix 3: Implementation Plan Redevelopment Timeline**

This document is unable to be attached due to challenges with accessibility inspection. Please email <u>alexander.morrison@niagararegion.ca</u> with the subject line "Request for a copy of CHMP Implementation Plan Redevelopment Timeline" to receive a digital copy directly for review.

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## **Appendix 4: Financial Impact for Scenario 1 – No Incremental Levy Funding**

## 7% of Plan Funding, includes End-of-Mortgage Savings and Land Disposition Only

FINANCIAL IMPACTS		COUNCIL TERM													
I INANGIAL IMPACTO	2	2023 - 2026		2027 - 2030		2031-2034		2035 - 2038		2039 - 2042		2043 - 2046		2047 - 2050	TOTAL
Total Budgeted Capital Cost	\$	51,025,000	\$	232,375,000	\$	240,500,000	\$	233,025,000	\$	276,575,000	\$	188,825,000	\$	156,650,000	\$ 1,378,975,000
Total Budgeted Escalated Capital Costs	\$	54,644,462	\$	260,079,663	\$	292,137,600	\$	309,574,454	\$	398,836,810	\$	290,429,789	\$	255,500,370	\$ 1,861,203,149
Total Incremental Operating Cost	\$	-	\$	5,473,929	\$	22,717,435	\$	36,699,222	\$	51,042,957	\$	70,210,793	\$	87,409,579	\$ 273,553,915
Total Escalated Incremental Operating Costs	\$	-	\$	5,876,913	\$	24,978,994	\$	41,316,687	\$	59,036,707	\$	84,441,554	\$	108,226,244	\$ 323,877,100
Total Cost (Capital + Operating)	\$	51,025,000	\$	237,848,929	\$	263,217,435	\$	269,724,222	\$	327,617,957	\$	259,035,793	\$	244,059,579	\$ 1,652,528,915
Total Escalated Cost (Capital + Operating)	\$	54,644,462	\$	265,956,577	\$	317,116,594	\$	350,891,141	\$	457,873,518	\$	374,871,344	\$	363,726,615	\$ 2,185,080,249
Funding Sources															
Net Proceeds from Land Dispositions	\$	-	\$	(15,630,275)	\$	(1,795,000)	\$	-	\$	-	\$	-	\$	-	\$ (17,425,275)
EOM Funding	\$	(4,212,889)	\$	(26,922,290)	\$	(29,464,744)	\$	(29,464,744)	\$	(29,464,744)	\$	-	\$	-	\$ (119,529,412)
General Levy Funding	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -
TOTAL Funding Sources	\$	(4,212,889)	\$	(42,552,565)	\$	(31,259,744)	\$	(29,464,744)	\$	(29,464,744)	\$	-	\$	-	\$ (136,954,687)
Funding Gap	\$	46,812,111	\$	195,296,364	\$	231,957,690	\$	240,259,478	\$	298,153,213	\$	259,035,793	\$	244,059,579	\$ 1,515,574,228
Total Escalated Funding Gap	\$	50,431,573	\$	223,404,012	\$	285,856,849	\$	321,426,396	\$	428,408,773	\$	374,871,344	\$	363,726,615	\$ 2,048,125,562

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## **Appendix 5: Financial Impact for Scenario 2 – Incremental Levy Funding**

### 25% of Plan Funding, includes General Levy Contributions, End-of-Mortgage Savings and Land Disposition

25% Levy Funding (0.105% Incremental Annual Levy Increase) and 2% Capital Cost Annual Reserve Transfers

FINANCIAL IMPACTS					С	OUNCIL TERM								
I INANGIAL INII AGTO	2	2023 - 2026	2027 - 2030	2031-2034		2035 - 2038		2039 - 2042		2043 - 2046		2047 - 2050		TOTAL
														_
Total Budgeted Capital Cost	\$	51,025,000	\$ 232,375,000	\$ 240,500,000	\$	233,025,000	\$	276,575,000	\$	188,825,000	\$	156,650,000	\$	1,378,975,000
Total Budgeted Escalated Capital Costs	\$	54,644,462	\$ 260,079,663	\$ 292,137,600	\$	309,574,454	\$	398,836,810	\$	290,429,789	\$	255,500,370	\$	1,861,203,149
Total Incremental Operating Cost	\$	-	\$ 5,473,929	\$ 22,717,435	\$	36,699,222	\$	51,042,957	\$	70,210,793	\$	87,409,579	\$	273,553,915
Total Escalated Incremental Operating Costs	\$	-	\$ 5,876,913	\$ 24,978,994	\$	41,316,687	\$	59,036,707	\$	84,441,554	\$	108,226,244	\$	323,877,100
Total Cost (Capital + Operating)	\$	51,025,000	\$ 237,848,929	\$ 263,217,435	\$	269,724,222	\$	327,617,957	\$	259,035,793	\$	244,059,579	\$	1,652,528,915
Total Escalated Cost (Capital + Operating)	\$	54,644,462	\$ 265,956,577	\$ 317,116,594	\$	350,891,141	\$	457,873,518	\$	374,871,344	\$	363,726,615	\$	2,185,080,249
Funding Sources														
Net Proceeds from Land Dispositions	\$	-	\$ (15,630,275)	\$ (1,795,000)	\$	-	\$	-	\$	-	\$	-	\$	(17,425,275)
EOM Funding	\$	(4,212,889)	\$ (26,922,290)	\$ (29,464,744)	\$	(29,464,744)	\$	(29,464,744)	\$	-	\$	-	\$	(119,529,412)
General Levy Funding	\$	(606,905)	\$ (9,527,878)	\$ (23,901,709)	\$	(43,457,147)	\$	(70,062,105)	\$	(106,257,856)	\$	(155,501,776)	\$	(409,315,375)
TOTAL Funding Sources	\$	(4,819,794)	\$ (52,080,442)	\$ (55,161,453)	\$	(72,921,891)	\$	(99,526,849)	\$	(106,257,856)	\$	(155,501,776)	\$	(546,270,062)
Funding Gap	\$	46,205,206	\$ 185,768,487	\$ 208,055,982	\$	196,802,331	\$	228,091,108	\$	152,777,937	\$	88,557,803	\$	1,106,258,853
Total Escalated Funding Gap	\$	49,824,668	\$ 213,876,134	\$ 261,955,141	\$	277,969,249	\$	358,346,669	\$	268,613,488	\$	208,224,838	\$	1,638,810,187

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# Appendix 6: Financial Impact for Scenario 3 – Front-loaded First 5-Years of Annual Incremental Levy Funding

### 25% of Plan Funding, includes General Levy Contributions, End-of-Mortgage Savings and Land Disposition

25% Levy Funding (0.527% Incremental Annual Levy Increase) and 2% Capital Cost Annual Reserve Transfers

FINANCIAL IMPACTS					C	COUNCIL TERM				
FINANCIAL IMPACTS	2	2023 - 2026	2027 - 2030	2031-2034		2035 - 2038	2039 - 2042	2043 - 2046	2047 - 2050	TOTAL
Total Budgeted Capital Cost	\$	51,025,000	\$ 232,375,000	\$ 240,500,000	\$	233,025,000	\$ 276,575,000	\$ 188,825,000	\$ 156,650,000	\$ 1,378,975,000
Total Budgeted Escalated Capital Costs	\$	54,644,462	\$ 260,079,663	\$ 292,137,600	\$	309,574,454	\$ 398,836,810	\$ 290,429,789	\$ 255,500,370	\$ 1,861,203,149
Total Incremental Operating Cost	\$	-	\$ 5,473,929	\$ 22,717,435	\$	36,699,222	\$ 51,042,957	\$ 70,210,793	\$ 87,409,579	\$ 273,553,915
Total Escalated Incremental Operating Costs	\$	-	\$ 5,876,913	\$ 24,978,994	\$	41,316,687	\$ 59,036,707	\$ 84,441,554	\$ 108,226,244	\$ 323,877,100
Total Cost (Capital + Operating)	\$	51,025,000	\$ 237,848,929	\$ 263,217,435	\$	269,724,222	\$ 327,617,957	\$ 259,035,793	\$ 244,059,579	\$ 1,652,528,915
Total Escalated Cost (Capital + Operating)	\$	54,644,462	\$ 265,956,577	\$ 317,116,594	\$	350,891,141	\$ 457,873,518	\$ 374,871,344	\$ 363,726,615	\$ 2,185,080,249
Funding Sources										
Net Proceeds from Land Dispositions	\$	-	\$ (15,630,275)	\$ (1,795,000)	\$	-	\$ _	\$ -	\$ -	\$ (17,425,275)
EOM Funding	\$	(4,212,889)	\$ (26,922,290)	\$ (29,464,744)	\$	(29,464,744)	\$ (29,464,744)	\$ -	\$ -	\$ (119,529,412)
General Levy Funding	\$	(3,053,883)	\$ (47,943,252)	\$ (71,663,648)	\$	(71,663,648)	\$ (71,663,648)	\$ (71,663,648)	\$ (71,663,648)	\$ (409,315,375)
TOTAL Funding Sources	\$	(7,266,772)	\$ (90,495,816)	\$ (102,923,393)	\$	(101,128,393)	\$ (101,128,393)	\$ (71,663,648)	\$ (71,663,648)	\$ (546,270,062)
Funding Gap	\$	43,758,228	\$ 147,353,113	\$ 160,294,042	\$	168,595,830	\$ 226,489,564	\$ 187,372,145	\$ 172,395,931	\$ 1,106,258,853
Total Escalated Funding Gap	\$	47,377,691	\$ 175,460,760	\$ 214,193,201	\$	249,762,748	\$ 356,745,125	\$ 303,207,695	\$ 292,062,966	\$ 1,638,810,187

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# **Appendix 7: Implementation Plan: 25-Year Outlook (2025-2050)**

## NRH Project List (Development Groups A through F)

Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)	Replaced Units	Net New Units	Total Units (replaced and net new units)	Estimated Capital Cost	Estimated Capital Cost (Escalated)
Е	1	Port Colborne	2027	7	46	53	\$17,225,000	\$18,325,266
А	1	St. Catharines	2028	0	104	104	\$33,800,000	\$36,319,196
В	1	St. Catharines	2028	0	70	70	\$22,750,000	\$24,626,539
С	1	Welland	2029	0	78	78	\$25,350,000	\$27,783,164
D	1	Niagara Falls	2029	0	43	43	\$13,975,000	\$15,240,285
E	2a	Fort Erie	2029	13	54	67	\$21,775,000	\$24,101,805
F	1	Fort Erie	2029	0	82	82	\$26,650,000	\$29,571,231
А	2a	St. Catharines	2030	28	21	49	\$15,925,000	\$17,979,227
А	2b	St. Catharines	2030	12	37	49	\$15,925,000	\$17,979,227
А	2c	St. Catharines	2030	8	24	32	\$10,400,000	\$11,741,536
В	2	St. Catharines	2030	8	11	19	\$6,175,000	\$6,936,967

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Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)	Replaced Units	Net New Units	Total Units (replaced and net new units)	Estimated Capital Cost	Estimated Capital Cost (Escalated)
D	2	Niagara Falls	2031	14	61	75	\$24,375,000	\$27,655,801
С	2a	Welland	2031	11	11	22	\$7,150,000	\$8,172,743
С	2b	Welland	2031	10	12	22	\$7,150,000	\$8,172,743
Е	2b	Fort Erie	2031	13	68	81	\$26,325,000	\$30,315,178
А	3a	St. Catharines	2032	8	24	32	\$10,400,000	\$12,215,894
А	3b	St. Catharines	2032	8	24	32	\$10,400,000	\$12,215,894
В	3a	St. Catharines	2032	8	18	26	\$8,450,000	\$9,803,218
D	3	Niagara Falls	2032	19	56	75	\$24,375,000	\$28,701,638
E	3a	Fort Erie	2033	10	24	34	\$11,050,000	\$13,206,097
С	3a	Welland	2033	19	61	80	\$26,000,000	\$30,920,474
С	3b	Welland	2033	18	52	70	\$22,750,000	\$27,055,414
А	4a	St. Catharines	2034	4	10	14	\$4,550,000	\$5,546,560
А	4b	St. Catharines	2034	4	10	14	\$4,550,000	\$5,546,560
В	3b	St. Catharines	2034	14	33	47	\$15,275,000	\$18,346,537

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Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)	Replaced Units	Net New Units	Total Units (replaced and net new units)	Estimated Capital Cost	Estimated Capital Cost (Escalated)
D	4	Niagara Falls	2034	7	41	48	\$15,600,000	\$19,016,779
С	4a	Welland	2035	16	32	48	\$15,600,000	\$19,349,377
E	3b	Fort Erie	2035	28	32	60	\$19,500,000	\$24,186,724
D	5a	Niagara Falls	2036	6	18	24	\$7,800,000	\$9,795,063
D	5b	Niagara Falls	2036	5	27	32	\$10,400,000	\$13,060,083
А	5	St. Catharines	2036	0	24	24	\$7,800,000	\$9,819,449
В	4a	St. Catharines	2036	35	71	106	\$34,450,000	\$43,155,058
С	4b	Welland	2037	18	36	54	\$17,550,000	\$22,647,478
D	6a	Niagara Falls	2037	5	30	35	\$11,375,000	\$14,715,136
E	4	Fort Erie	2037	40	37	77	\$25,025,000	\$32,374,093
А	6	Thorold	2038	29	16	45	\$14,625,000	\$19,108,187
В	4b	St. Catharines	2038	44	89	133	\$43,225,000	\$56,336,549
С	5a	Welland	2039	24	48	72	\$23,400,000	\$31,494,863
D	6b	Niagara Falls	2039	16	57	73	\$23,725,000	\$31,932,292

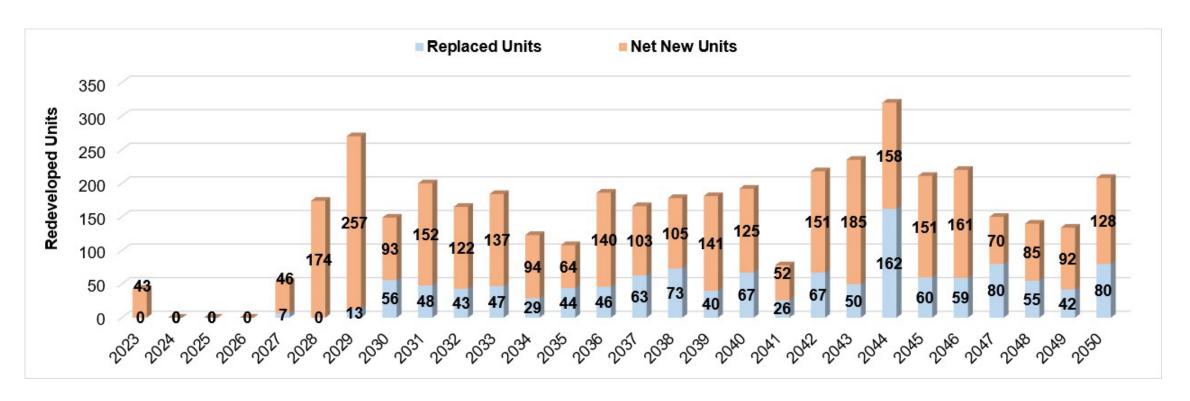
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Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)	Replaced Units	Net New Units	Total Units (replaced and net new units)	Estimated Capital Cost	Estimated Capital Cost (Escalated)
F	2	St. Catharines	2039	0	36	36	\$11,700,000	\$15,708,291
А	7	Niagara Falls	2040	22	38	60	\$19,500,000	\$26,506,877
В	4c	St. Catharines	2040	45	87	132	\$42,900,000	\$58,750,688
С	5b	Welland	2041	26	52	78	\$25,350,000	\$35,585,365
D	6c	Niagara Falls	2042	19	64	83	\$26,975,000	\$37,591,435
А	8	Niagara Falls	2042	48	87	135	\$43,875,000	\$62,204,685
В	5a	St. Catharines	2043	50	185	235	\$76,375,000	\$109,359,692
А	9	Niagara Falls	2044	76	59	135	\$43,875,000	\$65,038,944
D	7	Niagara Falls	2044	86	99	185	\$60,125,000	\$88,687,293
В	5b	St. Catharines	2045	60	151	211	\$68,575,000	\$102,921,194
D	8	Niagara Falls	2046	27	48	75	\$24,375,000	\$37,591,435
А	10a	Niagara Falls	2046	32	113	145	\$47,125,000	\$73,039,553
В	6	St. Catharines	2047	80	70	150	\$48,750,000	\$76,877,607
D	9	Niagara Falls	2048	55	85	140	\$45,500,000	\$73,187,482

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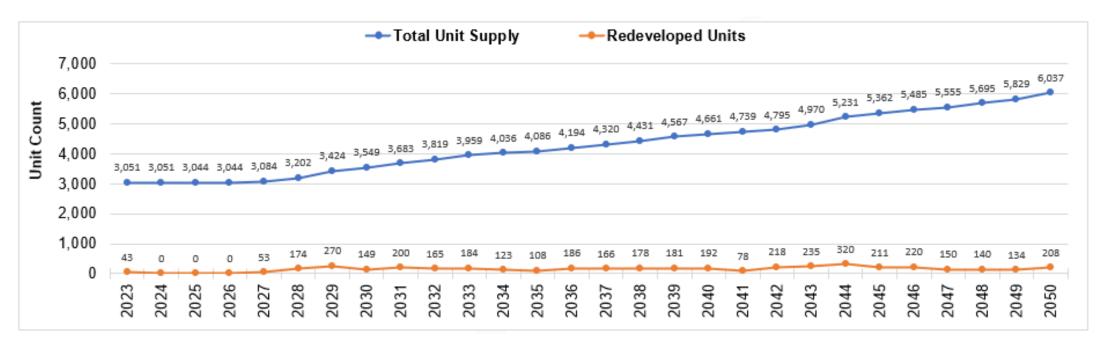
Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)	Replaced Units	Net New Units	Total Units (replaced and net new units)	Estimated Capital Cost	Estimated Capital Cost (Escalated)
А	10b	Niagara Falls	2049	42	92	134	\$43,550,000	\$70,574,090
В	7	St. Catharines	2050	80	128	208	\$67,600,000	\$111,738,798
			TOTAL	1,257 units	2,986 units	4,243 units	\$1,378,975,000	\$1,861,203,149

### NRH 25-Year Forecast: Redeveloped Units – Replaced and Net New (Development Groups A through F)



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## NRH 25-Year Forecast: Total Annual Unit Supply and Redeveloped Units (Development Groups A through F)



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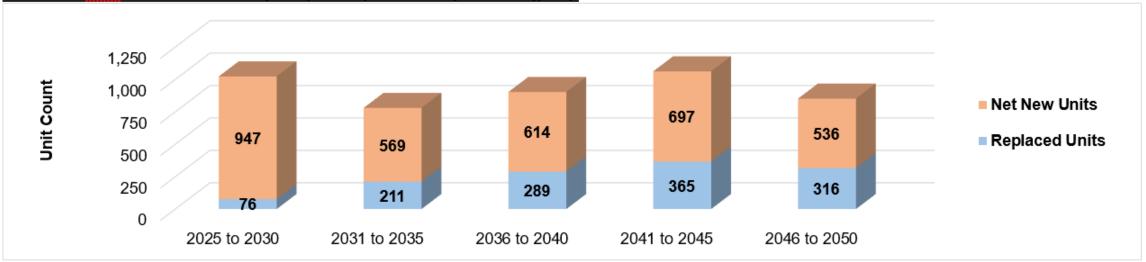
## Non-Profit and Co-operative Housing Provider Projects (Development Group G)

Development Group	Project Number	Local Municipality	Estimated Completion (occupancy)  Replaced Units N		Net New Units	Total Units (replaced plus net new)
G	1	St. Catharines         2026         0         10		10		
G	2	Fort Erie	2027	0	52	52
G	3	West Lincoln	2027	0	62	62
G	4	Niagara Falls	2028	0	112	112
G	5	Welland	2028	0	141	141
			TOTAL	0 units	377 units	377 units

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## **Total Redeveloped Units (All Projects): 5-Year Intervals**

#### Combined NRH and Non-Profit Projects (Development Groups A through G):



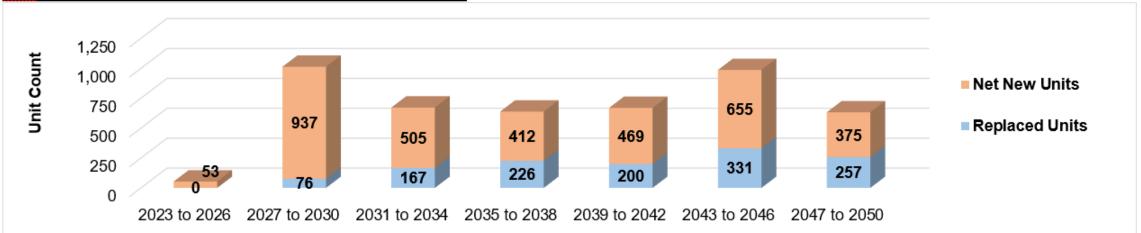
Year Range (from to including)	Projects Completed (occupancy)	Total Replaced Units	Total Net New Units	Total Redeveloped Units (replaced and net new)	Estimated Capital Cost <sup>1</sup>	Estimated Capital Cost <sup>1</sup> (Escalated)
2025 to 2030	16	76	947	1,023	\$209,950,000	\$230,604,443
2031 to 2035	17	211	569	780	\$253,500,000	\$300,427,631
2036 to 2040	14	289	614	903	\$293,475,000	\$385,404,107
2041 to 2045	7	365	697	1,062	\$345,150,000	\$501,758,003
2046 to 2050	6	316	536	852	\$276,900,000	\$443,008,965
TOTAL	60 projects	1,217 units	3,363 units	4,620 units	\$1,378,975,000	\$1,861,203,149

<sup>&</sup>lt;sup>1</sup> Capital cost estimates exclude Niagara Region's contributions toward non-profit projects as these funding contribution amounts are unknown.

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## **Total Redeveloped Units (All Projects): 4-Year Intervals**

#### NRH and Non-Profit Projects (Development Groups A thru G):



Year Range (from to including)	Projects Completed (occupancy)	Total Replaced Units	Total Net New Units	Total Redeveloped Units (replaced and net new)	Estimated Capital Cost <sup>1</sup>	Estimated Capital Cost <sup>1</sup> (Escalated)
2023 to 2026	2	0	53	53	\$11,610,000	Not applicable
2027 to 2030	15	76	937	1,013	\$209,950,000	\$230,604,443
2031 to 2034	15	167	505	672	\$218,400,000	\$256,891,530
2035 to 2038	11	226	412	638	\$207,350,000	\$264,547,197
2039 to 2042	8	200	469	669	\$217,425,000	\$300,143,891
2043 to 2046	6	331	655	986	\$320,450,000	\$476,638,111
2047 to 2050	4	257	375	632	\$205,400,000	\$332,377,977
TOTAL	61 projects	1,257 units	4,006 units	4,663 units	\$1,390,585,000	\$1,861,203,149

<sup>&</sup>lt;sup>1</sup> Capital cost estimates exclude Niagara Region's contributions toward non-profit projects as these funding contribution amounts are unknown.

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#### Appendix 2: Annual Incremental Increase Distribution of All Financial Modeling Scenarios

#### Scenario 1: No Annual Incremental Increase for 25-Years by Regional Council Term (\$ millions)

Levy Growth Rate	Incremental Allocation	Incremental Horizon	2023 to 2026	2027 to 2030	2031 to 2034	2035 to 2038	2039 to 2042	2043 to 2046	2047 to 2050	Total Contribution
2%	0%	0 years	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8%	0%	0 years	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

#### Scenario 2: Annual Incremental Increase for 25-Years by Regional Council Term (\$ millions)

Levy Growth Rate	Incremental Allocation	Incremental Horizon	2023 to 2026	2027 to 2030	2031 to 2034	2035 to 2038	2039 to 2042	2043 to 2046		Total Contribution
2%	0.195%	25-years	\$1.0	\$15.3	\$34.2	\$54.6	\$76.7	\$100.7	\$126.6	\$409*
8%	0.105%	25-years	\$0.6	\$9.5	\$23.9	\$43.4	\$70.0	\$106.2	\$155.5	\$409*

<sup>\*</sup>Rounding adjustment.

#### Scenario 3: Front-loaded First 5-Years of Incremental Levy Funding by Regional Council Term (\$ millions)

Levy Growth Rate	Incremental Allocation	Incremental Horizon	2023 to 2026	2027 to 2030	2031 to 2034	2035 to 2038	2039 to 2042	2043 to 2046	2047 to 2050	Total Levy Contribution
2%	0.626%	5-years	\$3.4	\$49.3	\$71.3	\$71.3	\$71.3	\$71.3	\$71.3	\$409*
8%	0.527%	5-years	\$3.1	\$47.9	\$71.6	\$71.6	\$71.6	\$71.6	\$71.6	\$409*

<sup>\*</sup>Rounding adjustment.