



**THE REGIONAL MUNICIPALITY OF NIAGARA  
COMMITTEE OF THE WHOLE  
FINAL AGENDA**

**COTW 6-2025**

**Thursday, July 3, 2025**

**6:30 p.m.**

**Council Chamber - In Person and Electronic Meeting**

**Niagara Region Headquarters, Campbell West**

**1815 Sir Isaac Brock Way, Thorold, ON**

To view live stream meeting proceedings, please visit: [niagararegion.ca/government/council](http://niagararegion.ca/government/council)

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**Pages**

**1. CALL TO ORDER**

**2. LAND ACKNOWLEDGEMENT**

**3. DISCLOSURES OF PECUNIARY INTEREST**

**4. CLOSED SESSION**

**4.1 Confidential Memorandum COTW-C 4-2025**

A Matter of Advice that is Subject to Solicitor-Client Privilege and Potential Litigation under s.239(2)(f) and (e) of the Municipal Act, 2001 – Legal Advice related to Report PDS 10-2025

**4.2 Confidential PDS 15-2025**

A Matter respecting information explicitly supplied in confidence to the municipality by the Province and a Crown agency, and commercial information, supplied in confidence to the municipality, which, if disclosed, could reasonably be expected to prejudice significantly the competitive position or interfere significantly with the contractual or other negotiations of a person, group of persons, or organization under s.239(2)(h) and (i) of the Municipal Act, 2001 - GO Station Development Strategy Update 2025

## 5. PRESENTATIONS

- 5.1 GO Station Development Strategy 2025 Update 3 - 24  
Cheryl Selig, Strategic Initiatives Manager
- 5.2 Overview - 1 Quaker Road Smarter Niagara Incentive Program 25 - 34  
Brownfield Tax Incentive Grant  
Julianna Vanderlinde, Grant & Incentive Program Manager, and  
Khaldoon Ahmad, Manager, Urban Design

## 6. DELEGATIONS

- 6.1 1 Quaker Road Smarter Niagara Incentive Program Brownfield Tax  
Increment Grant Application (Report PDS 10-2025 (Agenda Item 6.1))
- 6.1.1 Grant Munday, Director, Planning and Development Services, 35 - 47  
City of Welland
- 6.1.2 Ben Jones, Director of Land Development, LIV Communities, 48 - 61  
and Luciano Piccioni, President, RCI Consulting

## 7. ITEMS FOR CONSIDERATION

- 7.1 PDS 10-2025 62 - 87  
1 Quaker Road Smarter Niagara Incentive Program Brownfield Tax  
Increment Grant Application

## 8. CONSENT ITEMS FOR INFORMATION

- 8.1 COTW-C 1-2025 88 - 91  
Updates on Regional Incentives Including Bill 23, Development of New  
Housing Incentive Program

## 9. OTHER BUSINESS

## 10. BUSINESS ARISING FROM CLOSED SESSION

11. NEXT MEETING  
The next meeting date is to be determined.

## 12. ADJOURNMENT

If you require any accommodations for a disability in order to attend or participate in meetings or events, please contact the Accessibility Advisor at 905-980-6000 ext. 3252 (office), 289-929-8376 (cellphone) or [accessibility@niagararegion.ca](mailto:accessibility@niagararegion.ca) (email).



# GO Station Development Strategy 2025 Update

Committee of the Whole  
July 3, 2025

Cheryl Selig, Strategic Initiatives Manager

# GO Station Development Strategy 2025 Update

Committee of the Whole

July 3, 2025

Cheryl Selig, Strategic Initiatives Manager

# Update

- Priorities for GO Transit Service
- Advocacy Update
- Niagara Falls Station
- St. Catharines Station Site

- Beamsville Station
- Grimsby Station
- Next Steps

# Niagara's Priorities for GO Service

To secure two-way, all-day GO Train service between Niagara Falls and Union Station, with stops in St. Catharines, Lincoln, and Grimsby.

## GOALS



Decrease travel times to Union



Operational flexibility at stations to ensure service certainty



Increase service frequency



Expanded GO bus routes/  
connections to Welland + Fort Erie



Establish Niagara's four GO stations



Seamless payment between all  
transit services

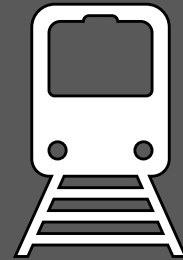
# Enabling the Future State (2023-2026)

## Niagara Region

- Existing station building renovations
- Station site works (parking, bus loops, etc.)
- Station access and road network improvements
- NT service connections for full train schedule

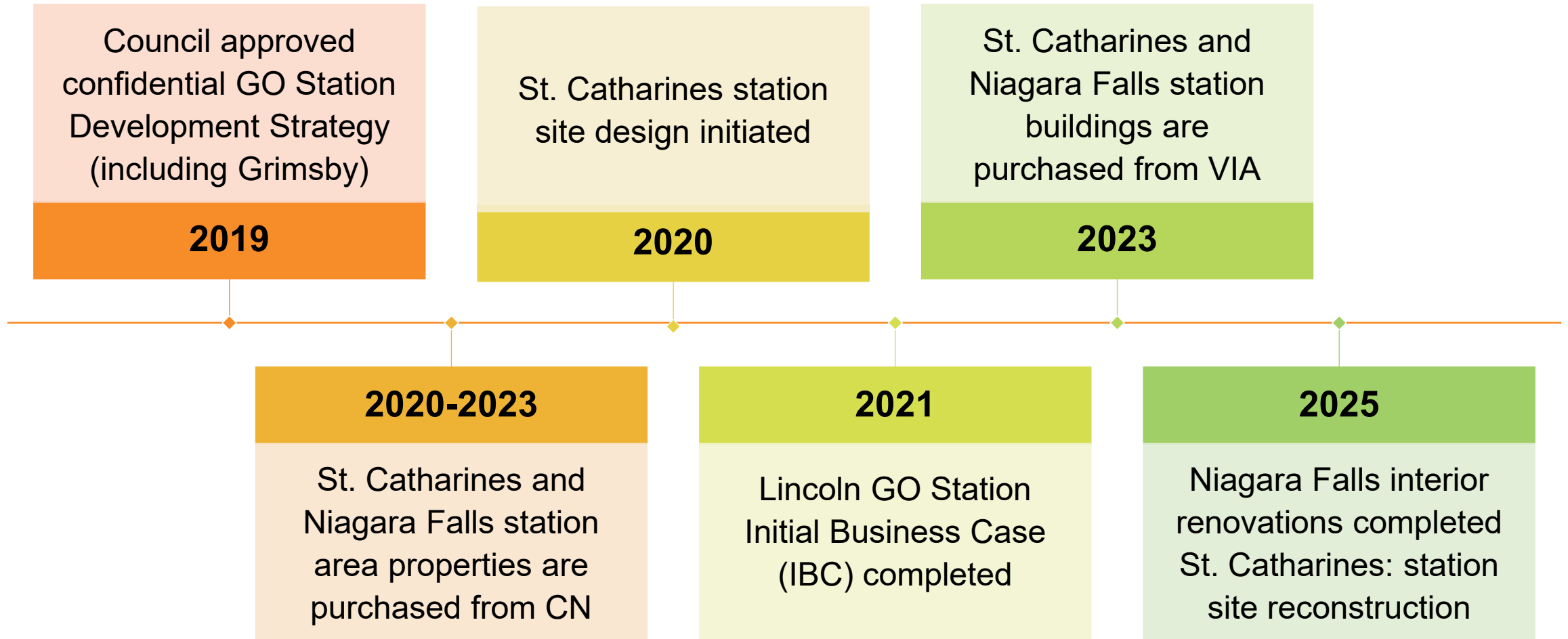
## Metrolinx

- GO Transit Niagara Falls Operations Layover
- Hamilton West Harbour Station mainline connection
- In-corridor signal improvements



**Completion of capital investments drives the opportunity for increased GO train and bus service to Niagara**

# Niagara Region's Investment



# GO Train and Bus Service Milestones

Weekday GO Train Service introduced

2019

Three **daily round-trip GO** Train **service becomes** permanent

2023

2019

Weekend GO Train service becomes year-round instead of seasonal

2023

New **GO bus** route 18K **added, serving** St. Catharines Train Station and Brock **University**



# Niagara's Ridership Growth

**GO Weekend Passes  
to Niagara**

42% of ridership in  
March 2024

**+20%**

**2024**

1,257,055 riders

**+111%**

**2023**

1,044,967  
riders

**2022**

493,000 riders



# GO Advocacy Work

- May 2024 – Council affirms priority of two-way, all-day GO Train service
- Jan. 2025—Provincial announcement commits to a Grimsby GO Station and to two-way, all-day GO train service to Niagara
- Feb. 2025—All political parties' platforms include a commitment to two-way, all-day GO train service to Niagara

# GO Advocacy Work (continued)

- Provincial Budget 2025 – two-way all day GO service to Niagara
- 2025 – Ongoing meetings with multiple Ministers (MTO/MOI)

# ‘Niagara Line’ Solution

- Corridor purchase is how Metrolinx’s best-served routes have evolved across the GTA and GO Transit network
- Corridor purchase option supported by key players
- Upgrading Corridor with CN: long lead time for needed infrastructure to add more trains
- Buying the CN Grimsby Subdivision: can immediately increase service to 9 daily round trips

**Corridor ownership is the best way to increase GO service immediately, while also controlling the corridor for future capital and operating upgrades**

# Benefits of Corridor Ownership



Asset for Province



More Trains, Now



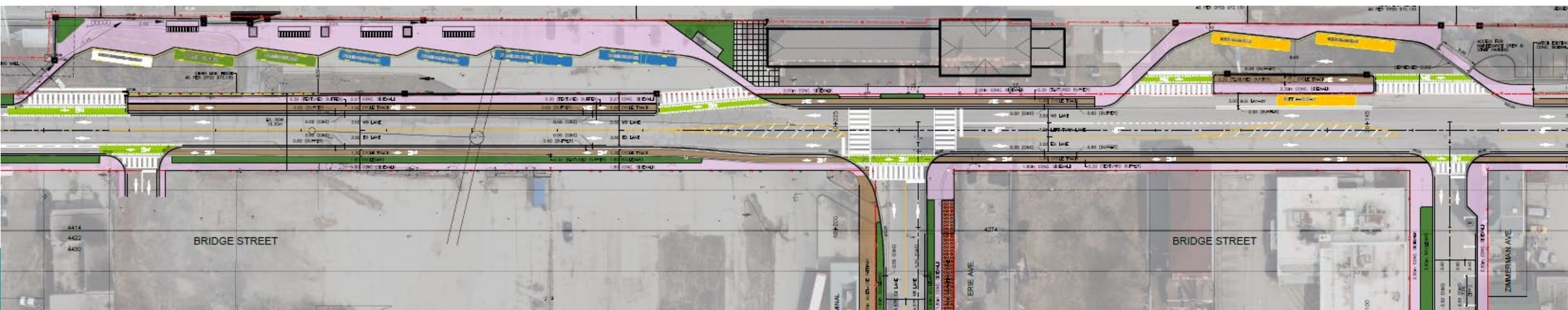
Full Control of Future Expansion



Ensures Continued Freight Access

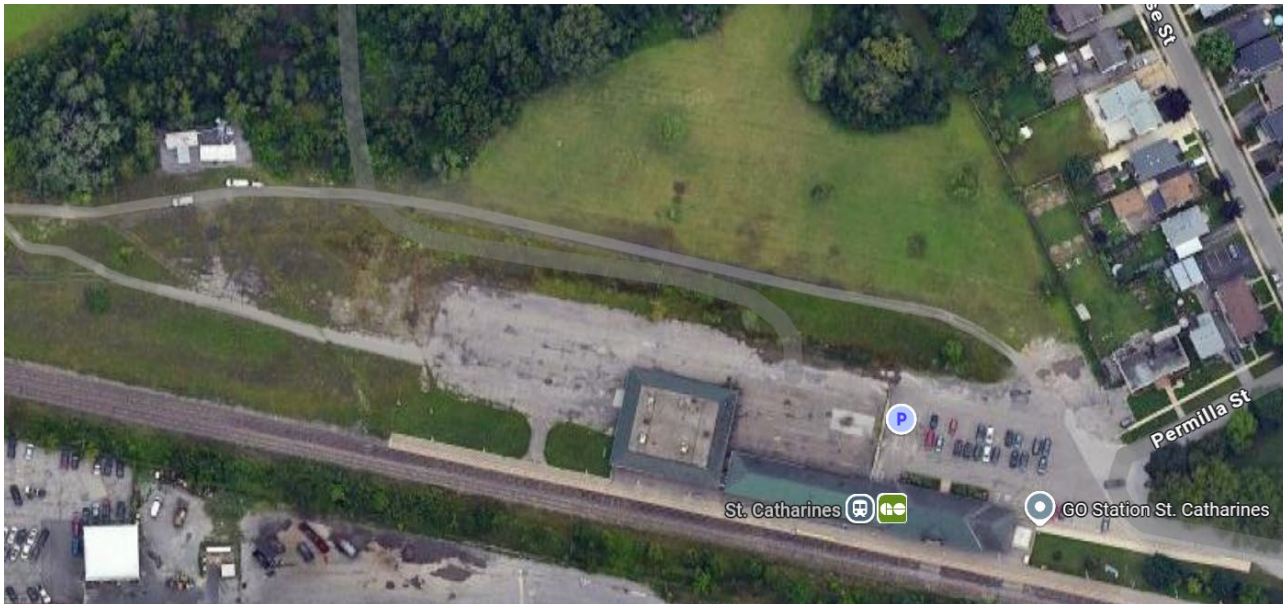


# Niagara Falls Station Upgrades





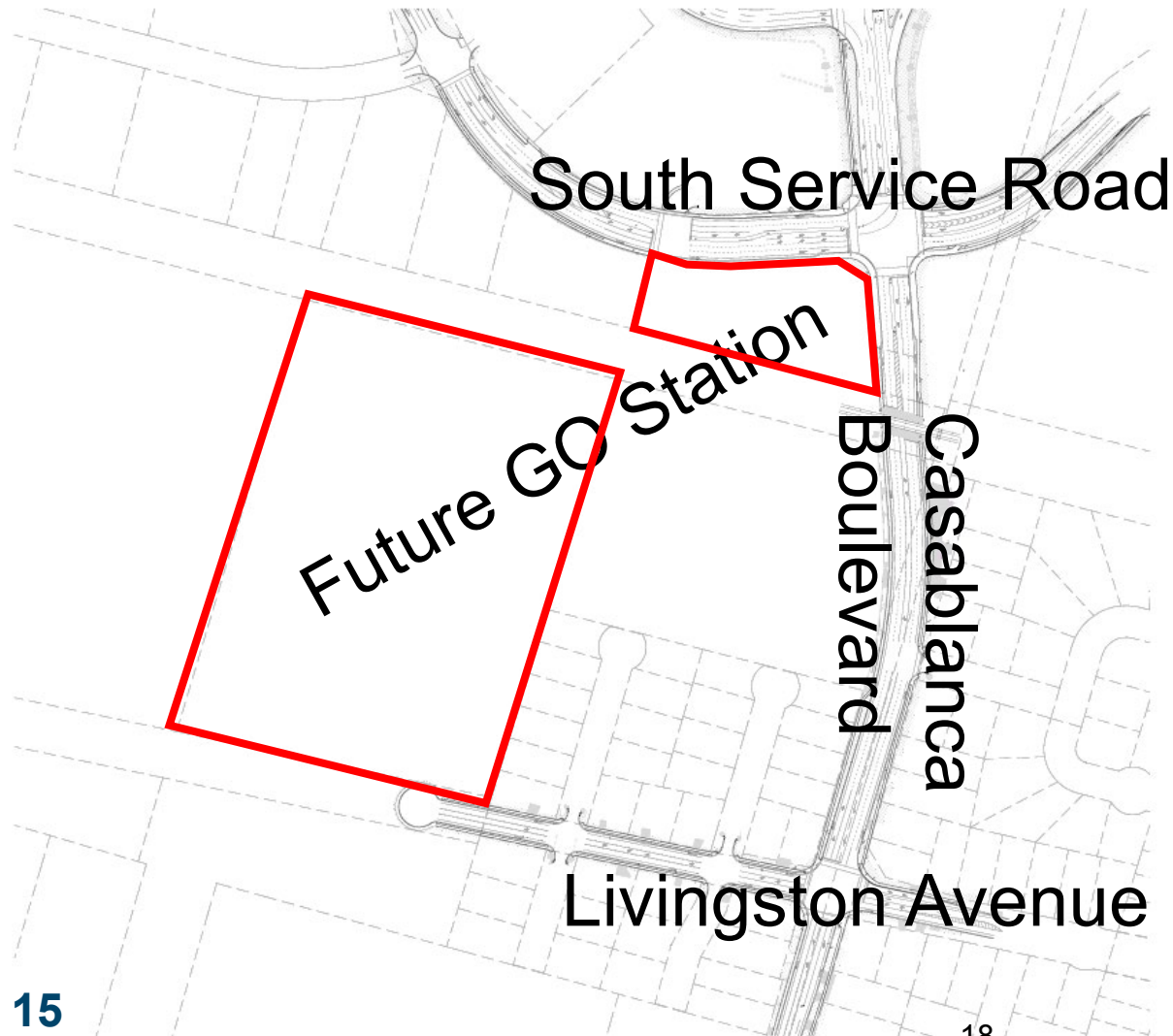
# St. Catharines Site Reconstruction



# Beamsville Station

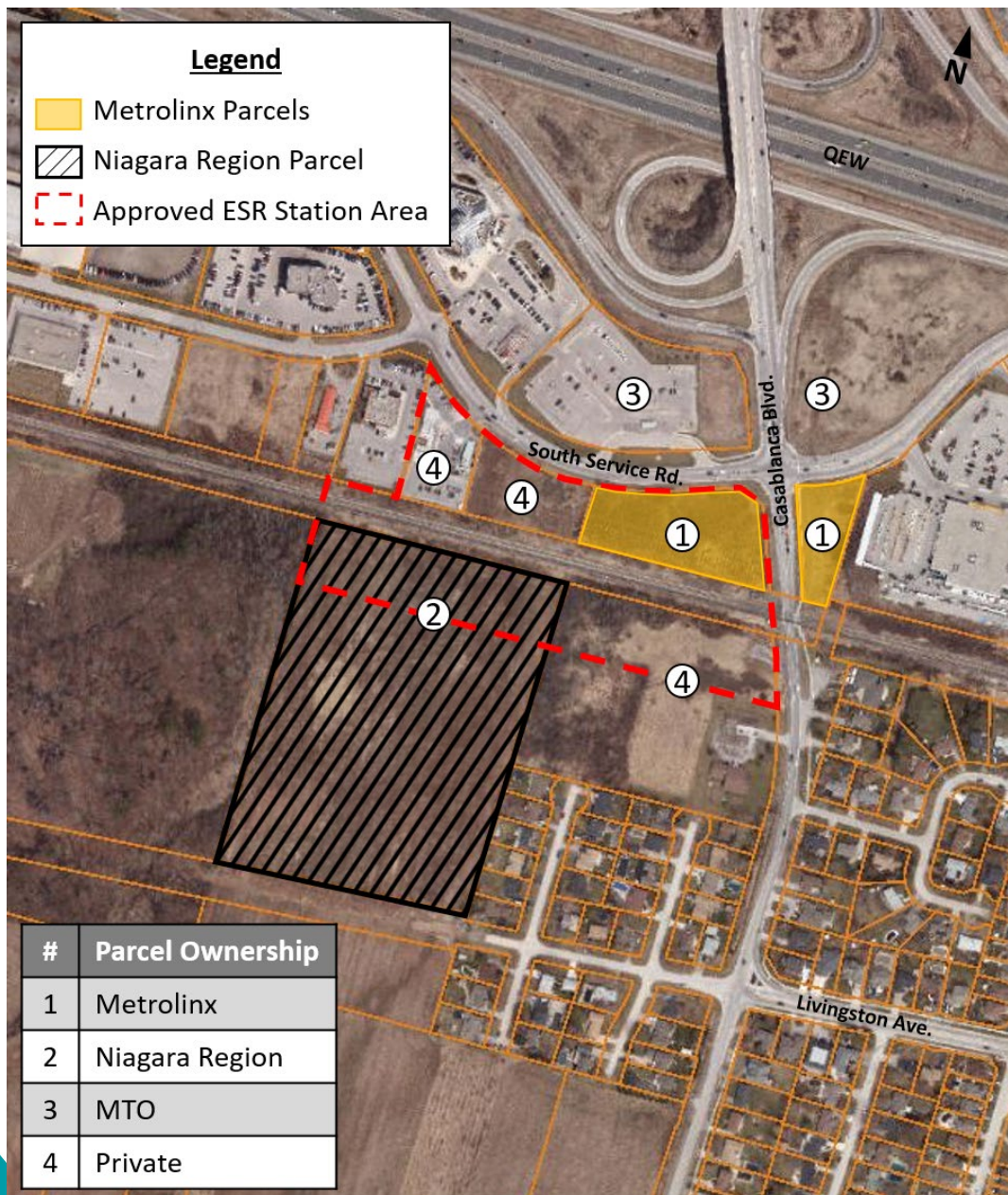
- Metrolinx Initial Business Case completed in 2021
- Subject to province's TOC policy for new station development
- Landowner engaged with Metrolinx and the Town
- Work at Grimsby and advocacy work by Niagara Region will help inform and support establishing a station in Beamsville

# Transportation Network Improvements



- Increase lane capacity
- Access to Niagara Region owned parcel on Livingston Avenue
- Active transportation infrastructure





# 2011 Proposed Grimsby Station Location

# Grimsby Station Design Process

Project Challenges	Response
Legislative changes (Environmental Assessment Act)	Only advance required studies and/or pursue exemption
Cost to construct full build (both north + south sides)	Day 1 infrastructure requirements to minimum viable infrastructure
North side constructability issues due to corridor restrictions (i.e. OPG, CN)	Day 1 station infrastructure built on south side only (Region- owned parcel)





# Proposed Future Station Location (full build out)



# Proposed Day 1 Station Location

# Next Steps

- Continue political commitment to expand two-way, all-day GO Train service
- Undertake Transit and Rail Project Assessment Process (TRPAP) or exemption to the process
- Deliver Council 30% Preliminary Design



**Thank you!  
Questions?**



# 1 Quaker Road, Welland SNIP BTIG Application

## PDS 10-2025, Committee of the Whole

Julianna Vanderlinde and Khaldoon Ahmad

July 3, 2025

# Presentation Agenda

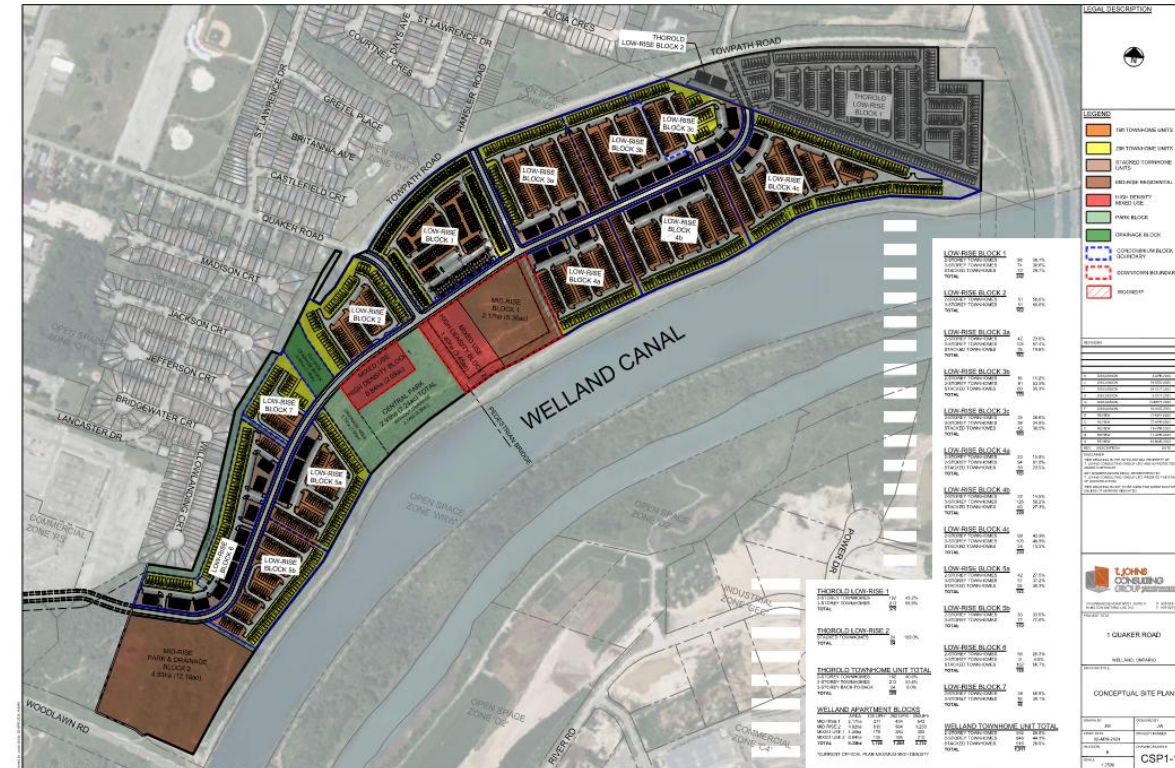
- Development Details
- Regional SNIP BTIG program
- 1 Quaker Road BTIG Application for \$40 million
- Overview of Development and Eligible Costs
- Remediation and Excess Material
- Financial Impact
- Recommendation





## Development Details

- Within Welland's Brownfield CIP area
- Former Municipally owned lands
- 4,249 residential units to be built over 18 Phases
- \$181,062 in remediation costs and \$19,598 in study costs
- No affordable or attainable housing (not a requirement for the BTIG)



# SNIP BTIG Program

- Purpose: remove financial barriers to level the playing field for brownfields
- Matching program with local CIPs
- Grants a percentage of the increase in taxes back to the applicant
- Eligible costs as maximum grant
- Region is not obligated to match
- Approval authority
- Funded by assessment growth
- Program ends April 1, 2026

# 1 Quaker Road SNIP BTIG Application

City of Welland approved grants:

- Environmental Studies Grant  
\$35,000
- Brownfields Tax Assistance  
Program \$200,000
- Brownfield Tax Increment Grant  
\$40 million

**Application to Region: \$40million  
SNIP BTIG for 1 Quaker Road in  
City of Welland**



# 1 Quaker Road SNIP BTIG Application

- Executed agreement between City and developer received December 18, 2024 (original application received September 5, 2024)
- Largest request for SNIP BTIG at \$40 million
- SNIP BTIG for each phase (18 in total) estimated dates of payment: first year 2030, final year 2056



# Overview of Development and Eligible Costs

- Total cost of the project: \$1.8 billion
- Total construction costs: \$1.6 billion
- Total eligible costs for BTIG: \$125.5 million (includes excess soil management \$125.3 million plus \$181,062 in remediation costs and \$19,598 in study costs)

# Remediation and Excess Material

- Known remediation costs (\$181,062 and \$19,598 in study costs) covered by BTAP and ESG grants from Welland
- Requested \$40 million BTIG is for 2.3 million cubic meters of excess material that must be removed prior to construction (\$125.3 million)



# Financial Impact

- \$206 million in committed TIG payments to 2041 for approximately 158 projects
- Supporting brownfield remediation is important but must be financially sustainable.
- Approval of \$40 million BTIG will reduce assessment growth available for other critical needs and necessary service demands that result from growth

# Recommendation

- Cap \$5 million Regional BTIG
- Based on demonstrated remediation costs of excess material incurred by January 1, 2035



**From:** [Niagara Region Website](#)  
**To:** [Clerks](#)  
**Subject:** Online Form - Request to Speak at a Standing Committee or Regional Council  
**Date:** Friday, May 16, 2025 10:54:14 AM

**Request to Speak at a Standing Committee or Regional Council**

To reply, copy the email address from below and put into 'To'. (if resident entered their email address)

Name  
Grant Munday

Address  
60 East Main Street

City  
Welland

Postal  
L3B3X4

Phone  
9057351700 x2240

Email  
Grant.munday@welland.ca

Organization  
City of Welland

standing committee  
Planning and Economic Development Committee

Presentation Topic  
LIV Comunnities Brownfield CIP Incentive

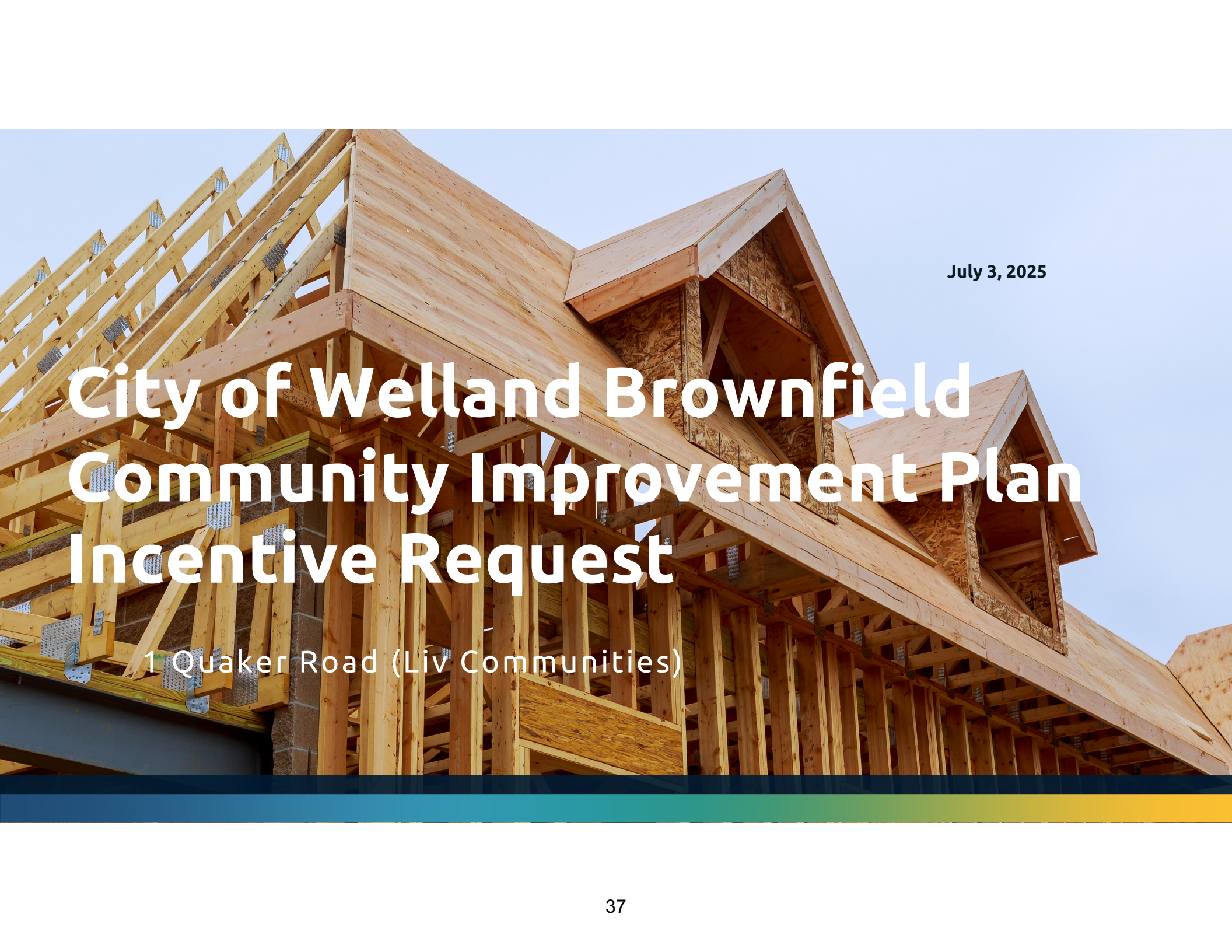
Presentation includes slides  
Yes

Previously presented topic  
**No**

Presentation Details  
The City would like to present the merits of the proposed Brownfield CIP Incentive for 1 Quaker Road to ensure that the Regiona contributes as requested by the City in line with previous requests for other properties.

Video Consent  
**Yes**





July 3, 2025

# City of Welland Brownfield Community Improvement Plan Incentive Request

1 Quaker Road (Liv Communities)





## City of Welland Request

Requesting that the Region of Niagara Council provide a matching Brownfield Community Improvement Plan Tax Increment Grant of \$40 million as outlined in the application submitted to the Region on September 6, 2024 by the City of Welland and submitted to the City of Welland by Liv Communities.

Three Items to Discuss:


1. Welland's Commitment to Housing Supply & Affordability
2. Overview of the Subject Lands/Development
3. Welland Brownfield Community Improvement Plan (CIP) Overview

NEWS & ALERTS

18.

Visit Engage Welland and participate in the Dog Park Improvements survey before July 7.

News brief: Contact the City of Welland with questions about



Search for:

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For Welllanders

Business & Development

City Hall

Careers

Discover

Recreation & Events

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Affordable Housing Action

The City of Welland is a growing community that is experiencing increased demand and costs for housing of all types. A key need is to address affordable housing. The City has been looking at opportunities and new tools to improve social and economic outcomes through helping support the creation of affordable rental housing.

Affordable Housing Progress

186 Affordable Housing Units Approved By The City

- 50 - Emergency Shelter Beds - 851 Ontario Road (Niagara Region Housing & The Hope Centre)
- 3 - Deeply Affordable Units - 662 Deere Street (The Hope Centre)
- 24 - Deeply Affordable Units - 8 Kilgour Avenue (Mainstream Gateway)
- 78 - Deeply Affordable Units - 184 Donistoun Avenue (Niagara Regional Housing)
- 21 - Deeply Affordable (17) and Affordable Units (4) - 414 River Road (Southridge Community Church)
- 4 - Affordable Units - 91 Lyons Avenue and 109-111 Division Street (Private Landowners)

Welland's Top Actions Taken to Create Affordable Housing

The City of Welland has undertaken a multi-pronged approach to create more affordable housing as there is no one action that can solve this problem. The top actions Welland is taking are listed and described below:

Ontario Housing Target & Pledge

Affordable Housing Committee of Council

Affordable Rental Housing Community Improvement Plan

Affordable Housing Reserve Fund (AHRF)

Offering City owned lands for Affordable Housing (Special Land Program)

Modern Official Plan and Zoning By-law

Development Charge By-law Exemptions

Encampment Task Force

Welland Homelessness Working Group


Creating Partnerships and Collaboration

Free, Fast, Up Front Customer Service

Proactive Economic Development

Community Services Investments

Infrastructure Investments



Resources

- CMHC Funding Opportunities
- Canada's Housing Plan: Programs and Initiatives
- Housing, Infrastructure and Communities Canada - Canada's National Housing Strategy: Funding programs
- Housing in Ontario | ontario.ca
- Building more homes | ontario.ca
- Affordable Housing - Niagara Region, Ontario
- Niagara Region Housing

Summary of Progress

186 Affordable Housing Units Approved By The City

This includes:

- 50 - Emergency Shelter Beds
- 122 - Deeply Affordable Units
- 8 - Affordable Units

For Welllanders

Employee ID Verification

Fire & Emergency Services

Parking

Permits & Licences

Property Information

Roads

Services

Winter Tips

Contact

Planning Division

Civic Square

60 East Main St., Welland, ON L3B 3Y4

905-735-1700 x2251 or x2257

905-735-8772

devers@welland.ca

Planning Public Meetings

# City of Welland's Commitment to Creating Housing Supply Solutions

- Includes all types of housing from deeply affordable to market housing;
- Employ a range of policies, actions, partnerships and incentives (including CIP's) to help achieve this;
- These are the tools we have available to help solve the housing crisis we collectively face; and
- The City and Region have partnered on many private sector projects under the City's various CIP's.
- We are making progress in addressing homelessness and continue working on solutions for more affordable housing.

39





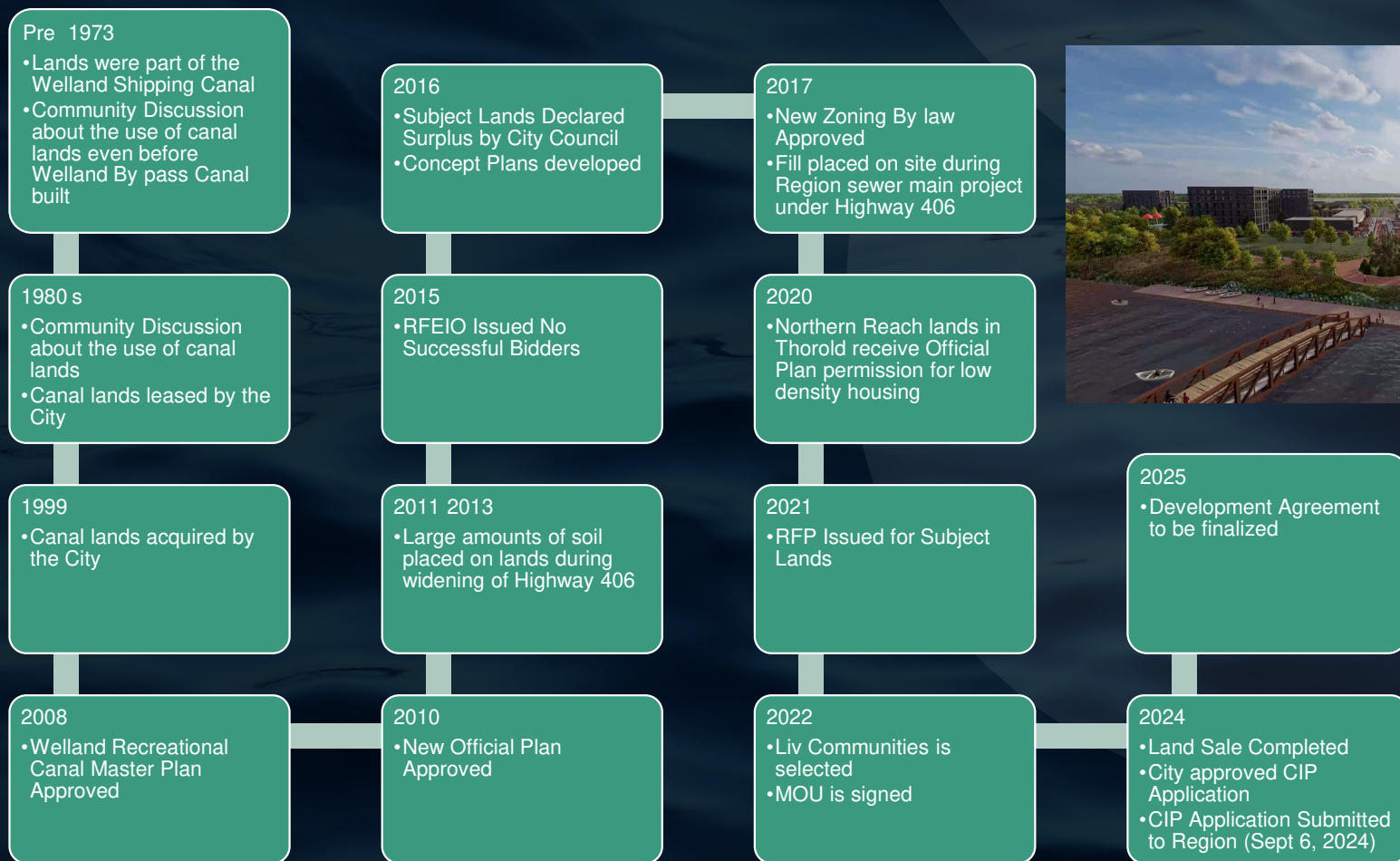
## City of Welland Provincial Housing Target & Pledge

City Council Approved Housing Target to 2031 = 12,000 units

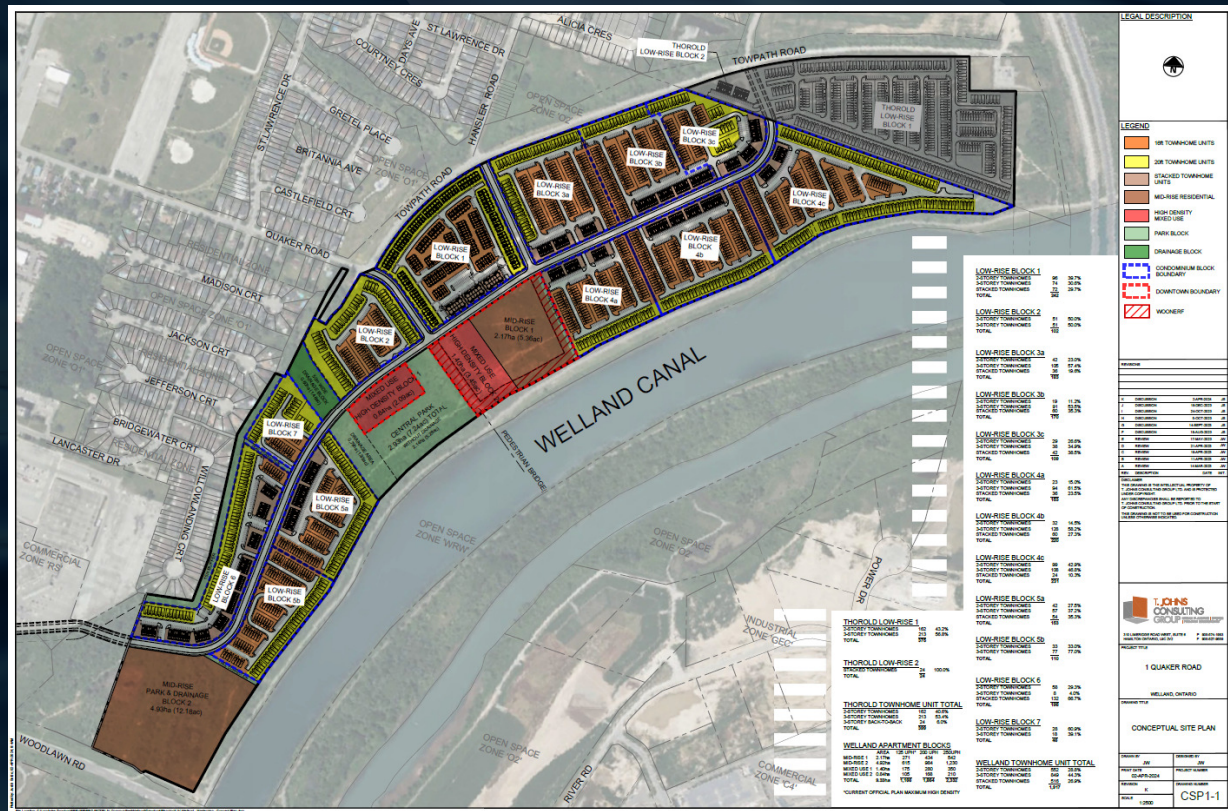
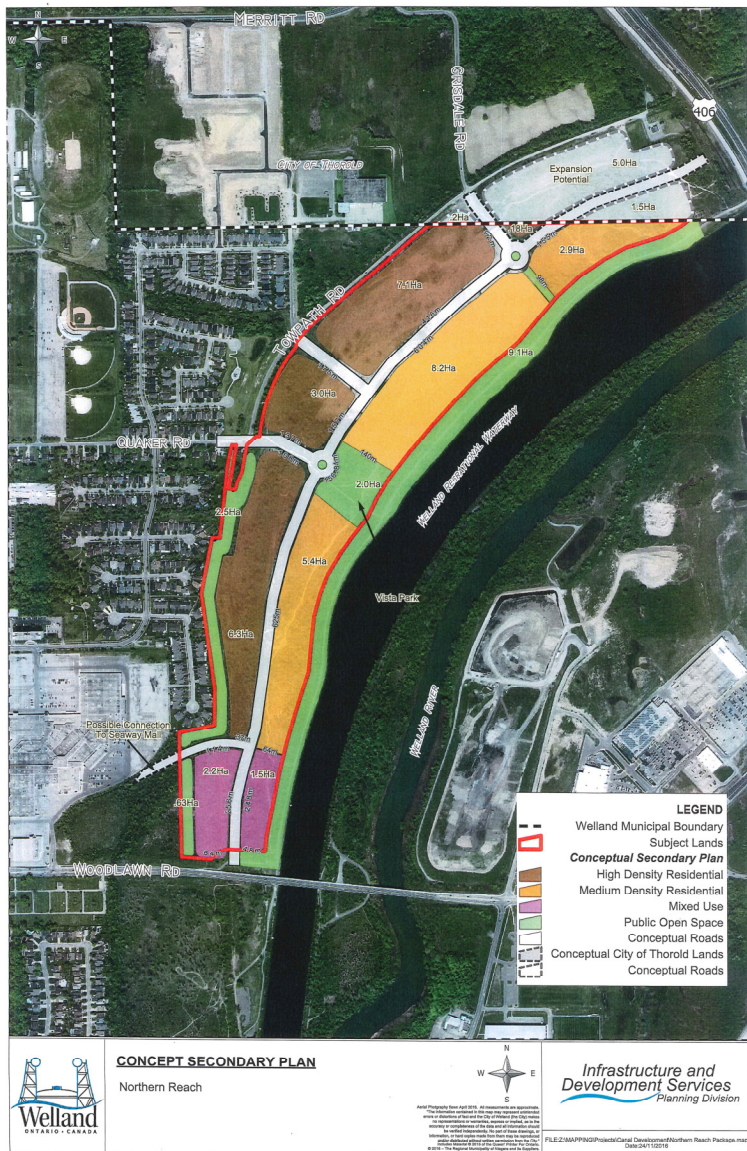
Provincial Approved Housing Target to 2031 = 4,300 units

1. Affordable Housing Community Improvement Plan
2. Update to the Official Plan
3. Housekeeping Zoning By-law Amendments
4. New Comprehensive Zoning By-law
5. Ontario Road Infrastructure Improvements
6. Implementation and Update to the Downtown and Health and Wellness CIP
- 7. Implementation and Update to the Brownfield CIP**
8. Community Trails Strategy Implementation
9. Development Charges By-law
10. Community Housing and Infrastructure Accelerator – North-West Secondary Plan Area
11. Urban Forestry Guidelines, Policies and Programs; and
12. Municipal Modernization Program for Building, Planning and By-law

# History of the Northern Reach and Canal Lands Redevelopment – A Community Driven Process









Key Information	Description
Site Area	52.53 Ha (129.8 acres)
Official Plan Designation	Welland Recreational Waterway & Core Natural Heritage
Zoning	WRW – Welland Recreational Waterway & ECA
Proposed New Dwelling Units Created	Up to 4500 Missing Middle & High-Density Dwelling Units
Proposed Parkland/Trails	5.16 Ha (12.75 acres)
Proposed Community Facilities/Services	<ul style="list-style-type: none"> <li>• New Pedestrian Bridge over the Recreational Canal</li> <li>• New East-West Trail Connections to the Recreational Canal Trail.</li> <li>• Upgraded Recreational Canal Trail along frontage of the development.</li> <li>• Public access to the waterfront is retained and enhanced.</li> </ul>
Economic Benefits	<ul style="list-style-type: none"> <li>• Over \$1.8 billion in construction value (\$1 Regional Investment = \$45 of private sector investment)</li> </ul>
Environmental Benefits	<ul style="list-style-type: none"> <li>• Contaminated lands being remediated along the Recreational Canal which is also the drinking water source for Welland, Pelham &amp; Thorold.</li> </ul>
Property Assessment & Taxes	<ul style="list-style-type: none"> <li>• \$19.1 million in assessed value which equals approximately \$175,727.00 per year in Regional taxes in 2025 as vacant land</li> <li>• \$9.5 million in Regional taxes per year at full build out.</li> </ul>

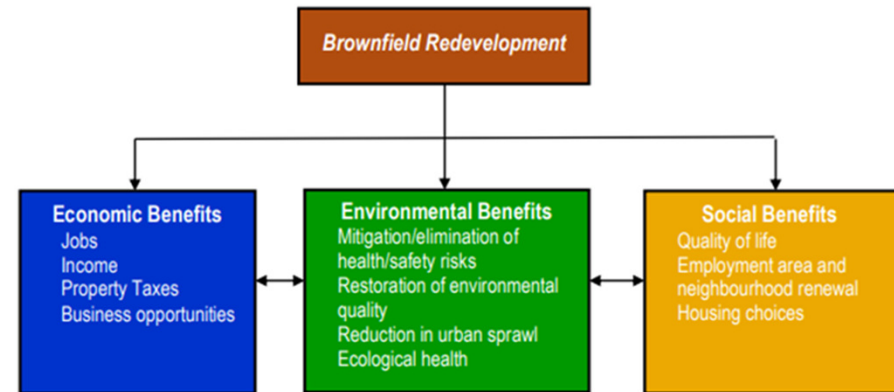


# Brownfield & Recreational Canal Redevelopment in Welland

## City Official Plan (2010)

- Lands along the Welland Recreational Waterway and Brownfields are areas identified in the City's Growth Management and intensification Strategy.
- The goal of community improvement on brownfield lands is to promote the remediation, rehabilitation, adaptive re-use, redevelopment and overall improvement of brownfield sites. (s 7.10.2.1)
- The Welland Recreational Waterway designation that applied to the subject lands permits medium and high-density residential development.

Figure 1 Benefits of Brownfield Redevelopment



Source: Regional Analytics, 2002, Figure 2, p. 7.

## Brownfield CIP

- Provides a framework of financial incentive programs, strategies, and actions to encourage and promote remediation and redevelopment of Brownfield properties within the defined project area. Redeveloped Brownfield sites add value to the community with combined social, environmental, and economic benefits.
- Eligible costs include all activities related to clean-up, demolishing buildings, building construction & renovation, and upgrading on-site infrastructure including water services, sanitary sewers and stormwater management facilities
- 74 Applications Approved By The City, \$3.2 billion in private sector investment

# City of Welland is requesting Niagara Region Council honour the City's request for matching funding under the BTIG for the following reasons:

01

## **The project meets the definition of a Brownfield in the City's Brownfield Community Improvement Plan**

Eligible costs include clean-up, demolishing buildings, building construction & renovation, and upgrading on-site infrastructure.

The application meets the goals and objectives of the City, Region, and Province.

The incentive is well below the eligible costs because of the \$40 million cap

02

## **The BTIG is funded from the new property tax assessment and taxes that are created by the development**

The Region has all ready realized an increase in property assessed value and taxes

The amount of taxes retained by the Region will increase year by as development proceeds.

03

## **The Brownfield Redevelopment will bring over \$1.8 billion in private sector investment**

The economic benefits of this development will be felt in the City and across the Region.


\$1 Regional investment = \$45 private sector investment.

04

## **Not approving the City's request would go against what the Region's website advertises and what Regional Council has approved**

Regional Council Extended the BTIG Program in Fall 2024 knowing this application and many others were submitted.

City's in Niagara rely on the certainty of these incentives as an effective economic and housing development tool.



“The Brownfield Tax Increment Grant is a **matching tax increment grant** with local municipalities. The purpose of the Brownfield Tax Increment Grant program is to encourage brownfield remediation and redevelopment within local Community Improvement Plans which are eligible for a refund of taxes based on increased assessment resulting from the development.”

Brownfield Remediation Grant and Incentive Programs - Niagara Region, Ontario



# Thank You!

Have any questions for us?



**From:** [Niagara Region Website](#)  
**To:** [Clerks](#)  
**Subject:** Online Form - Request to Speak at a Standing Committee or Regional Council  
**Date:** Wednesday, June 4, 2025 12:35:43 PM

## Request to Speak at a Standing Committee or Regional Council

To reply, copy the email address from below and put into 'To'. (if resident entered their email address)

Name

Ben Jones/Luciano Piccioni

Address

1005 Skyview Drive, Suite 301

City

Burlington

Postal

L7P5B1

Phone

2892451300ext.522

Email

[bjones@livhere.ca](mailto:bjones@livhere.ca)

Organization

LIV Communities

standing committee

Committee of the Whole

Presentation Topic

Locke & Quay-Welland(Brownfield Tax Increment Grant)

Presentation includes slides

Yes

Previously presented topic

No

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Presentation Details

LIV Communities will be speaking in support of receiving Niagara Region matching Brownfield Tax Increment Grant that City of Welland has approved for our Brownfield Development Site in City of Welland. The presentation will be made by Luciano Piccioni(RCI Consulting) and Ben Jones(Director of Land Development for LIV Communities). We will be speaking to a staff report to be presented at the July 3, 2025 Committee of Whole meeting.

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Video Consent

Yes







LOCK & QUAY

WELLAND





# Overview

- A brownfield redevelopment project – redevelopment required in compliance with O.Reg 153/04 and O.Reg 406/19.
- Up to 4,500 new residential units – homes for over 7,000 new people
- New community facilities, dramatically improved pedestrian connectivity, and enhanced waterfront amenities
- \$1.8 billion+ in construction activity

LOCK & QUAY  
WELLAND



# Region of Niagara BTIG Program

## History

- Region's BTIG Program in existence since 2002 - Regional SNIPs.
- Intent of Program, as per Regional staff, is to “level the playing field between brownfield and greenfield development”.
- Has facilitated redevelopment of brownfield sites all across Niagara in partnership with Local Municipal BTIG Programs.



# Region of Niagara BTIG Program

## Definitions

- Region of Niagara Brownfield Incentives webpage generally defines “brownfield” as “land located within the urban areas..., upon which there has been previous industrial, institutional, or commercial or open lands use or other use as prescribed under the EPA, R.S.O. 1990, and O. Reg. 153/04..., and for which site remediation is required in accordance with a Phase 2 ESA”.
- **LIV Site meets this definition!**
- Regional BTIG “eligible costs” are **not** defined or specified anywhere in the Region’s approved BTIG Program materials. Regional staff have always relied on the definition of eligible costs in Local BTIG Programs.



# Region of Niagara BTIG Program

## **Administration**

- Region's BTIG Program designed as a "matching TIG" Program – Region matches Local Municipal CIP BTIG Program in terms of TIG % and eligible costs.
- Local Municipalities approve Local BTIG Application, and then send to Regional staff with a formal request for matching Regional BTIG.
- Regional staff have delegated approval authority for Region's BTIG Program.
- Proponents of applications denied by Regional staff have option of appearing before Regional Council to request reconsideration of Regional staff decision.



# Region of Niagara BTIG Program

## Program Reviews

- SNIPs, incl. BTIG Program reviewed in 2011, 2021, and 2024.
- On September 26 of 2024, Regional Council extended the Region's BTIG Program until **April 1, 2026** and Regional staff confirmed that **“there were no changes to the terms of the BTIG Program”**.
- The **reliability and consistency** of BTIG Programs is very important!



# Region of Niagara BTIG Program

- **Do Local Municipal Brownfield CIP BTIG Programs include non-environmental remediation eligible costs?**

Local Municipality	Year CIP Adopted	Does Local BTIG Program include <u>non-environmental</u> remediation eligible costs?
Fort Erie	2009	Yes
Niagara Falls	2006	Yes
Port Colborne	2023	Yes
St. Catharines	2020	Yes
Thorold	2016	No
Welland	2018	Yes
West Lincoln	2011	Yes



# Region of Niagara BTIG Program

- **Have other Local Municipal BTIG Applications with non-environmental remediation eligible costs been approved by the Region?**

BTIG Project Name/Address	Local Municipality	Month/Year of BTIG Approval/ Denial by Regional Staff	Did Application include Non-Env. Remediation Eligible Costs?	Estimated Regional BTIG Contribution?	Approved / Denied?
Empire Dain East (Phase 1) 401 Canal Banks Street	Welland	September 2021	Yes	\$8,000,000 + \$10,000,000 Brownfield DCR from Region. Region BTIG capped at \$8M.	<b>Approved</b> via letter from Regional staff.
Empire Dain West (Phase 2) 401 Canal Banks Street	Welland	Post Sept 2021	Yes	\$8,000,000	<b>Denied</b> via letter from Regional staff.
Krown 290 Riverside Drive	Welland	November 2024	Yes	\$2,649,100. No cap on Region BTIG.	<b>Approved</b> via letter from Regional staff.
1002 Niagara Street Phase 1 and 2	Welland	October 2024	Yes	\$5,959,200. No cap on Region BTIG.	<b>Approved</b> via letter from Regional staff.
968 Niagara Street	Welland	April 2024	Yes	\$4,500,000. No cap on Region BTIG.	<b>Approved</b> via letter from Regional staff.



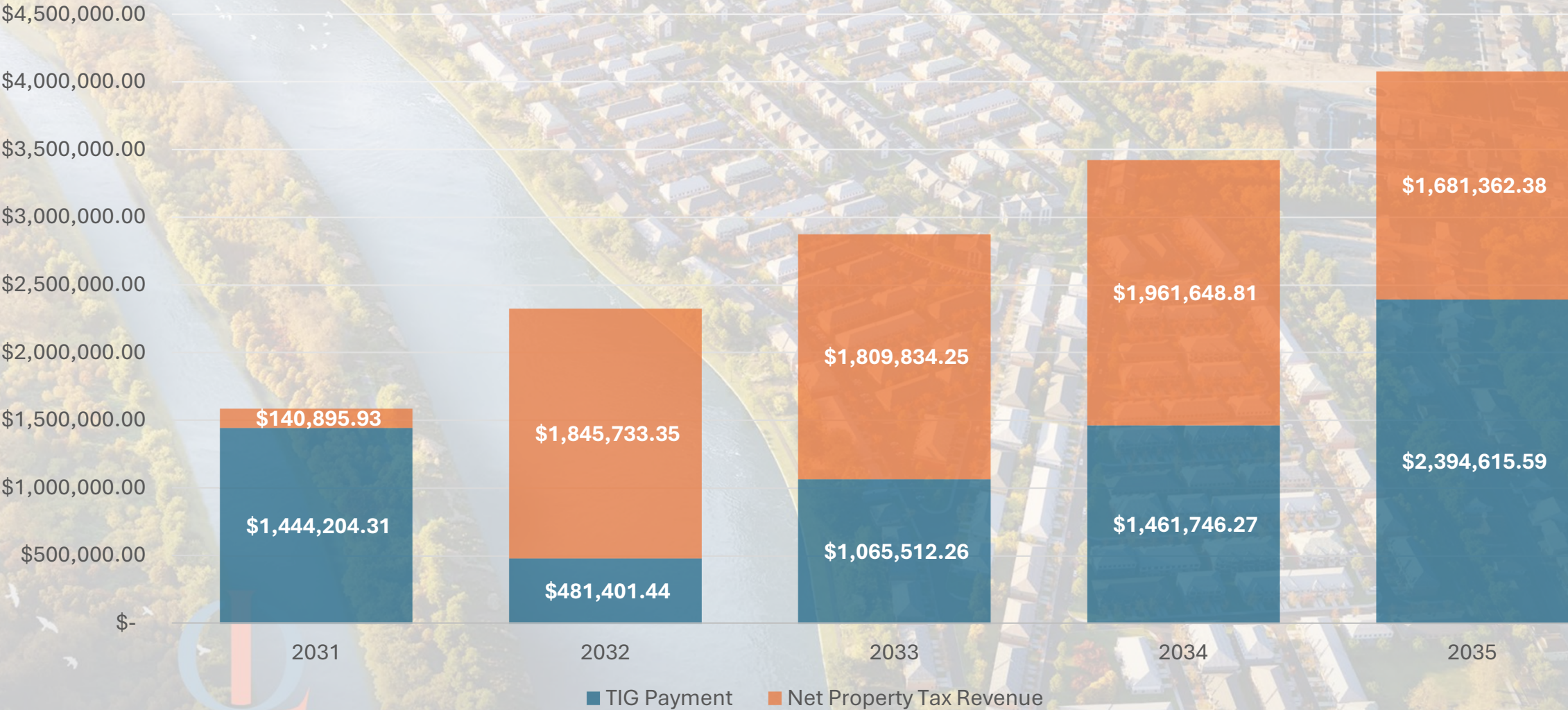
# Tax Revenue – Niagara Region

- Prior to closing = \$0
- 2025 = \$175,727
- Projected at build out (\$2025) = \$9,551,458 / year



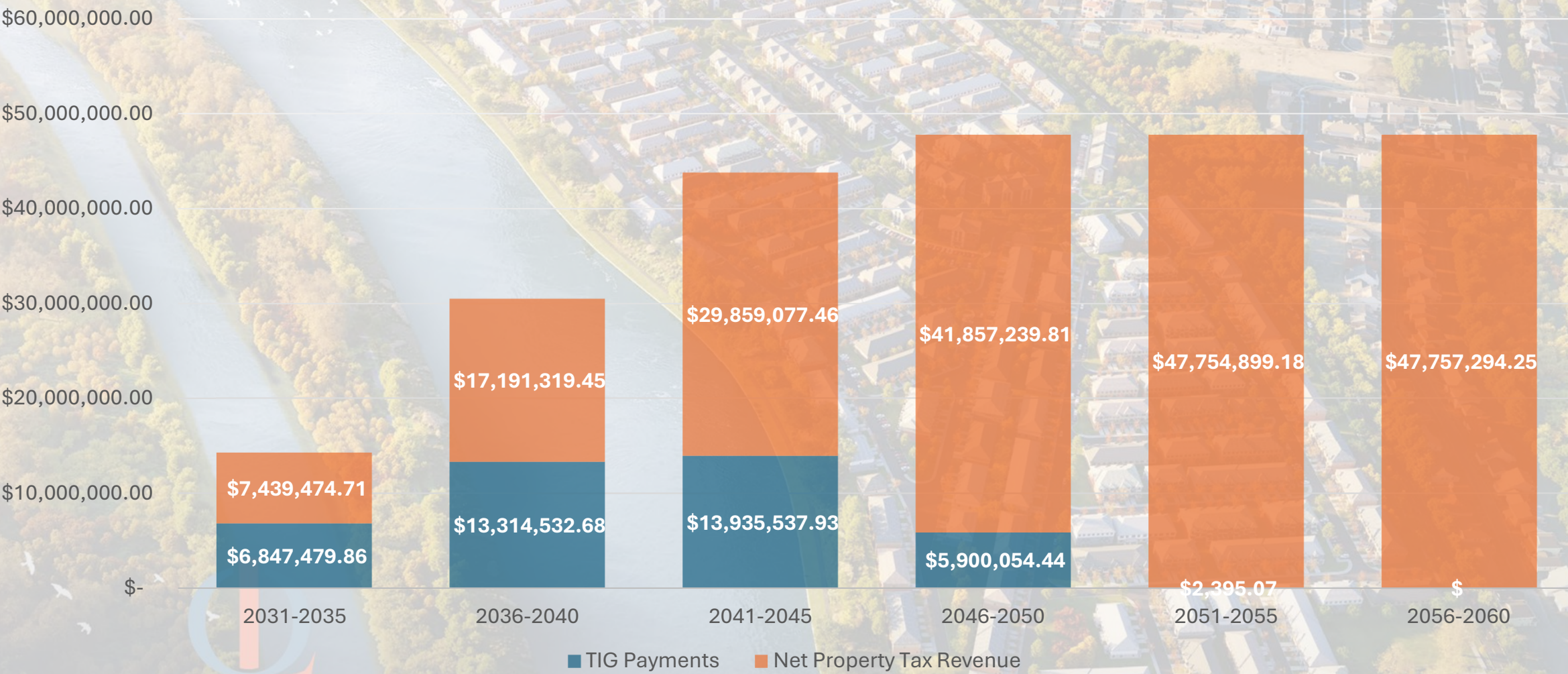


# 2031-2035 REGIONAL TAX REVENUE





# BUILD-OUT REGIONAL TAX REVENUE





# Conclusion

- City of Welland recommendation is in line with Regional Council-approved direction and previous examples of BTIG approvals
- Good business case: \$1 of Regional investment begets \$45 in private investment
- Self-funding: BTIG rebates come from property taxes generated by the project (Region retains minimum 20% of the tax increment)
- Ongoing benefits: \$9.5MM additional annual Regional property tax revenue for the Region



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**Subject:** 1 Quaker Road SNIP BTIG Application

**Report to:** Committee of the Whole

**Report date:** Thursday, July 3, 2025

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## Recommendations

1. That the City of Welland's application for Regional funding (SNIP BTIG Program) for 1 Quaker Road **BE APPROVED** in the amount of up to \$5 million based on the actual demonstrated costs for the remediation of excess material incurred no later than January 1, 2035.
2. That notice of decision **BE CIRCULATED** to the City of Welland.

## Key Facts

- The purpose of this report is to seek Council direction regarding a City of Welland application for a matching \$40 million Regional grant through the SNIP "Property Rehabilitation and Revitalization Tax Increment Grant" (SNIP BTIG) for the proposed development at 1 Quaker Road in Welland, with payments beginning in approximately 2030 and ending in approximately 2056, subject to project timelines.
- The City of Welland has approved a \$40 million BTIG for this development. The requested combined total tax increment grant, if approved, from the City and the Region would total \$80 million. This amount is the highest BTIG request received.
- The project proposes an estimated 4,249 residential units over 18 phases. The project is not intending to include affordable housing as defined by the Province, nor attainable housing as defined by the Region's Attainable Housing Strategy.
- Staff recommend that Council deny the application for \$40 million and instead approve a capped Regional BTIG of up to \$5 million tied to the actual demonstrated cost of testing and potential remediation of excess material to the extent required. The Regional portion would be available until 2035 to provide timely support for any potential remediation required of the excess material and help launch the development to provide needed housing.
- The SNIP/BTIG, as approved by Council, is a matching program with Local CIP programs. Traditionally, the Region matches the grant duration, terms, and eligible costs outlined in Local CIPs. As funding requests from Area Municipalities are

received, the Region reviews and approves grant amounts at its discretion subject to compliance with the CIP, the core policy objectives of the SNIP BTIG, and budget availability. The City of Welland's 2018 Brownfield CIP, under which this grant is locally approved, indicates that regional funding is subject to approval of Regional Council or designate.

- While the general practice is to match local BTIG grants, the Region is not required to match and there is one instance in Welland where the Region did not match the requested grant.
- In addition to the City's \$40 million capped BTIG, the City also approved a Brownfield Tax Assistance Program (BTAP) for \$200,000 and an Environmental Studies Grant (ESG) for \$35,000 for this development.
- Total known remediation costs are estimated at \$181,062 and \$19,598 in study costs. The Welland BTAP and the ESG grants cover the extent of the known remediation costs for this property.
- The development site contains 2.3 million cubic meters of excess material of unknown quality that is required to leave the site prior to construction. The estimated cost to test and remove the excess material over the 18 phases is \$125.3 million. It is unknown whether remediation of excess material will be required as per the results of the testing.
- Removal of excess material is not specifically listed as an eligible cost in the City of Welland's BTIG program. However, the City has interpreted excess material removal as eligible under the program.
- Given the uncertainty about whether any further brownfield remediation work will be required on the site, the recommended parameters for the Regional grant are appropriate and consistent with the core policy objective of the Regional SNIP/BTIG which is to help level the financial playing field for brownfield vis-à-vis greenfield development.
- The allocation of assessment growth to the BTIG will reduce the amount of assessment growth available to the Region to fund other critical needs and necessary service demands that result from growth.

## **Financial Considerations**

The purpose of having incentives is to enable the Region to exercise its discretion to leverage Regional funds to actualize a desired type of development that may not otherwise happen without public investment, in accordance with Council Policy.



Incentivization of development has a direct impact on the Region's budget. Incentives in the Niagara Region equate to approximately \$29 million in the 2025 budget. The funding of Regional incentives is typically addressed through annual budgetary cycles and applications from the local municipalities are approved subject to funding availability. The Region has committed a total estimated \$206 million in future TIG payments for approximately 158 projects to 2041.

The Region currently participates in two TIG programs: the SNIP TIG/BTIG and the Gateway CIP TIG. Tax increment grants are based on the difference, or increment, between pre-project taxes and post-project taxes on a development. Following project completion and reassessment, a portion of this tax increment is granted back to the developer, usually over a ten-year period. Most TIGs are approved by local municipalities through their Community Improvement Plans (CIPs). Once approved, municipalities can apply to the Region for matching funding for eligible projects.

The requested matching funding of \$40 million will impact the Region's financial position to fund growth related priorities. If the application for \$40 million were approved as is, the Region's grant would contribute to all 18 phases of the project, starting in 2030 and ending in approximately 2056 (Appendix 1). Since the 18 phases are occurring sequentially, the total grant amount would be divided across 18 BTIGs (one BTIG for each phase) with each BTIG having a different start date and up to 10-year term.

This is the largest BTIG requested of the Region surpassing the next highest BTIG for Dain City East for 8 million in the City of Welland (which was below the City of Welland's approved grant). As a result, there are significant financial considerations to approving this scale of Regional BTIG as approval is subject to funding availability. The Region has a total of \$29 million of budgeted commitments in 2025 through SNIP TIG/BTIG, Smart Growth, and the Niagara Region Incentive Policy programs. These programs create annual budgetary pressures that increase year over year.

The assessment growth that is directed to fund TIGs is intended to also fund growth related costs, capital investments, and strategic priorities of Council. The allocation of assessment growth to the BTIG will reduce the amount of assessment growth available to the Region to fund other critical needs and necessary service demands that result from growth. Less availability of assessment growth will impact the Region's capacity to fund competing priorities and put additional pressure on the levy.

Due to these reasons, and the analysis below, the recommendation to Council is to approve a capped BTIG of \$5 million based on the actual demonstrated costs for the remediation of excess material incurred no later than January 1, 2035. Any

demonstrated costs associated with the remediation are to be paid in full by 2040. For clarity, the remediation costs will be supported by documentation including invoices and will comprise reasonable costs incurred in carrying out Environmental Site Assessments, testing, excavation and disposal of contaminated material, in-situ treatment, groundwater remediation and containment measures.

This is a financially sustainable approach that ensures the BTIG goes towards the remediation of the site and assists with the development of the site into a complete community. In this way, current and future Councils will be in a stronger position to respond to current commitments and future priorities.

## **Analysis**

### **Cleanup of Brownfield Sites is Important**

Brownfields are lands which are contaminated due to former non-residential uses, such as industrial or commercial purposes. The transformation of brownfield sites is a sustainable best practice that sees efficient revitalisation of serviced urban land. Cleaning up brownfields takes advantage of the below grade infrastructure, roads, transit, utilities, and schools already there, and reducing the need to expand urban boundaries. For these reasons, municipalities offer brownfield programs to provide financial relief to developers who take on the burden of cleaning up contaminated sites.

The Region has been a leader in developing dedicated programs and funding to Area Municipalities for brownfield remediation. Council's decision to incentivize the remediation contributes positively to housing supply, employment, complete communities, and increased assessment and growth. By cleaning up brownfields, derelict lands can generate higher levels of taxation and municipal revenue and provide people with places to live, work, learn, and play.

Complementing the importance of redeveloping brownfields, is a financially sustainable grant model that allows municipalities to contribute to funding the cost of remediating sites affordably alongside other municipal service obligations and costs that must be met.

### **SNIP BTIG Promotes Financial Equity**

Since 2003, the Region has participated in the funding of brownfield projects through the SNIP BTIG program to level the playing field between greenfield and brownfield development by helping to decrease financial barriers.



The SNIP BTIG program utilizes a matching funding approach with area municipalities through local CIPs.

To participate in the SNIP BTIG program, local municipalities must offer a brownfield tax increment grant through a CIP to apply for matching Regional funding. By matching, both levels of government divide the funding so that each can absorb the impact through their respective budgets while balancing the cost so that other budgetary priorities are adequately financed.

The Region has participated in funding brownfield projects through brownfield CIP programs in nine municipalities - Fort Erie, Niagara Falls, Port Colborne, St. Catharines, Thorold, Welland, Lincoln, Grimsby, and West Lincoln - each with distinct and differing program requirements, CIP boundaries, and eligible costs (See Appendix 4).

As approved by Council, the SNIP BTIG program is a matching program that does not have yearly caps and traditionally matches the eligibility criteria, grant percentage, and duration of the annual grant set as out in each local municipal brownfield CIP program. The Region is not obligated to match the local grant amount and is able to approve a lesser amount at its discretion. There has been at least one instance where the Region did not match the local contribution and instead capped the amount provided.

## **The Development**

The proposed project is an 18-phased, master-planned community on land purchased by the developer from the City. The developer purchased the lands for 35 million in order to build an estimated 4,249 residential units with a mix of townhomes, stacked townhomes, mid-rise buildings, a public park, and 85,000 sq feet of commercial space (see Appendix 2). At the time of this report, the proposed housing mix does not include affordable housing options as defined by the Province, nor attainable housing options as defined by the Region's Attainable Housing Strategy.

The proposed project is located at 1 Quaker Road in the City of Welland. The BTIG application has identified a total amount of \$181,062 in remediation costs and \$19,598 for ESA costs associated with cleaning up the site for residential use. The site was not used for industrial or commercial uses; however, these lands are within the City of Welland's Brownfield CIP area and have excess material including soil from the construction of the Welland Canal and other public infrastructure projects.

The development site contains 2.3 million cubic meters of excess material of unknown quality that is required to leave the site prior to construction. The estimated cost to test

and remove the excess material over the 18 phases is \$125.3 million. It is unknown whether remediation of excess material will be required pending the results of future testing.

The project is currently in the Planning process with the City finalizing the development agreement with the developer.

### **Eligible costs for 1 Quaker Road BTIG and Regional Matching**

Based on the information submitted by the City of Welland:

- The total cost of the project is estimated at \$1,799,090,340 (\$1.8 Billion).
- The total construction costs for the project are estimated at \$1,651,830,675 (1.6 billion)
- The total eligible costs for the BTIG as identified by the City of Welland's 2018 Brownfield CIP is \$125,544,963 (\$125.5 Million).

The City of Welland has identified the eligible costs for the BTIG as \$125,544,963, which is comprised of the cost of removing and testing excess soil (\$125,344,303) and limited known soil remediation (\$181,062 plus \$19,598 for remaining ESA costs). While the removal of excess material is not specifically listed as an eligible cost in the City of Welland's BTIG program, the City has interpreted excess material removal as eligible under the program as building construction costs.

On September 5, 2024, the City of Welland approved a \$40 million capped BTIG through their 2018 Brownfield CIP (Appendix 3). The City applied to the Region for a matching grant of \$40 million through the Regional SNIP BTIG program on December 18, 2024 (date executed agreement between Welland and the developer was submitted to Region). The agreement outlines the eligible costs, terms of the grant, and acknowledgement that the Region's matching contribution to the BTIG is contingent on its participation in the SNIP BTIG program and approval of its contribution. The City's \$40 million BTIG is approved and would not be impacted by Regional Council's decision on the Region's BTIG.

The combined total BTIG would be \$80 million to be paid back to the owner/developer over 18 phases until approximately 2056.



In addition to the City of Welland's \$40 million capped BTIG, the project has been approved for a Brownfield Tax Assistance Program (BTAP) for \$200,000 and an Environmental Studies Grant (ESG) for \$35,000, both, from the City of Welland. These grants cover the known remediation and study costs in the amounts of \$181,062 and \$19,598.

### **The Regional capped \$5 million SNIP BTIG**

While the general practice is to match local BTIG grants, the Region is not required to match a grant provided by a local area municipality. In making a decision on any application, staff and Council are best guided by the underlying policy objective of the SNIP BTIG program as established in 2003, namely, that there should be a level playing field as between greenfield and brownfield developments to remove any obstacle for redevelopment of the latter. The goal is not to incentivize substantially greenfield/non brownfield developments beyond the incentives already provided to them by the market.

Given the uncertainty about whether any further brownfield remediation work will be required on the site, staff recommend a Regional BTIG of up to \$5 million for actual costs incurred for the testing and remediation of excess material to be reviewed by a Qualified Person upon receipt. This approach serves to provide relief to the developer to the extent required should further brownfield costs be encountered to remediate the soil on site, beyond the \$181,062 plus \$19,598 study costs. This aligns with the policy focus of the BTIG program as approved by Council to focus on remediating brownfields, recognizing that currently the only known brownfield remediation costs are \$181,062 plus \$19,598 which have already been covered by the City's BTAP and ESG grants. This approach is also recommended as it will decrease the length of commitment to the development by future councils (approximately 7 council terms) and thereby enhance the financial flexibility of councils to respond to priorities – known and unknown, responsive to Council's direction that staff ensure taxpayer affordability and sustainability is prioritized.

Approval of the City's funding request for a capped Regional BTIG at \$40 million is not recommended as it will amount to a significant departure from the policy foundation of this BTIG program by recognizing costs that are not tied to brownfield remediation. From a financial standpoint it will also limit the Region's budget flexibility and its capacity to respond to competing priorities over multiple terms of Council. Supporting the project in this way will help to address housing needs while ensuring fiscal responsibility so that future councils are in a strong financial position to support growth related funding priorities.

## **Alternatives Reviewed**

As stated in the CIP, TIGs are subject to Regional approval and Council is not obligated to match the City's \$40 million grant. Council can choose to approve an alternative capped grant amount. The alternatives presented below are not recommended by staff.

### **Alternative 1**

Council can approve a capped Regional BTIG in the amount of \$5 million without conditions related to demonstrated remediation costs.

### **Alternative 2**

Council can approve the City's request for a capped BTIG amount of \$40 million.

### **Alternative 3**

Council can determine a different BTIG capped amount with or without conditions related to demonstrated remediation costs.

## **Relationship to Council Strategic Priorities**

The proposed report is directly related to Council's Strategic Priority of an Effective Region and advances Objective 1.1 "Implement continuous improvement and modernized processes to ensure value-for-money in regional services and programs".

The report is also related to the creation of a Green and Resilient Region through Objective 2.2 "Partner with the Local Area Municipalities and community organizations to advance climate change and resilience in the Region".

The report also relates to an Equitable Region Objective 3.2 "Support growth and development post Bill 53"; and 3.3 "Improve access to affordable and attainable housing".

The continued process towards modernization, pursuit of effectiveness and value-for-money in the Region's incentive programs advances the duty of fiscal responsibility, and fiscal sustainability, transparency, and accountability. The cleaning up of brownfield land for housing is a green strategy that optimizes land use and infrastructure while protecting natural and rural areas. This is balanced with the goal of attracting development and ensuring that Niagara can be a home by contributing to housing.



## **Other Pertinent Reports**

### [PDS 31-2021 Niagara Region Incentives Policy](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=57da1d2d-c54e-4133-930c-2b8220245489&Agenda=Merged&lang=English&Item=11&Tab=attachments>)

### [PDS 3-2022 Regional Transitional Incentive Timeline](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=e9194656-4525-4c9a-89f3-e8957b331b4d&Agenda=Merged&lang=English&Item=35&Tab=attachments>)

### [PDS 26-2024 Niagara Region Incentive Policy Review](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=995ba6de-d258-4a19-b96f-e06f653a9484&Agenda=Merged&lang=English&Item=13&Tab=attachments>)

### [PDS-C 27-2024 Smarter Niagara Incentive Program and Smart Growth Program Expiry Background](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=995ba6de-d258-4a19-b96f-e06f653a9484&Agenda=Merged&lang=English&Item=14&Tab=attachments>)

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Deputy Chief Administrative Officer

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**Submitted by:**

Ron Tripp, P.Eng.  
Chief Administrative Officer

This report was prepared in consultation with Beth Brens, Associate Director of Budget Planning and Strategy, Donna Gibbs, Director of Legal Court Services, Roman Ivanov, Legal Counsel, Khaldoon Ahmad, Manager of Urban Design, Diana Morreale, Director of Growth Management and Planning, Terry Ricketts, Commissioner of Public Works, Michelle Sergi, Deputy CAO, and reviewed by Susan White, Program Financial Specialist.

**Appendices**

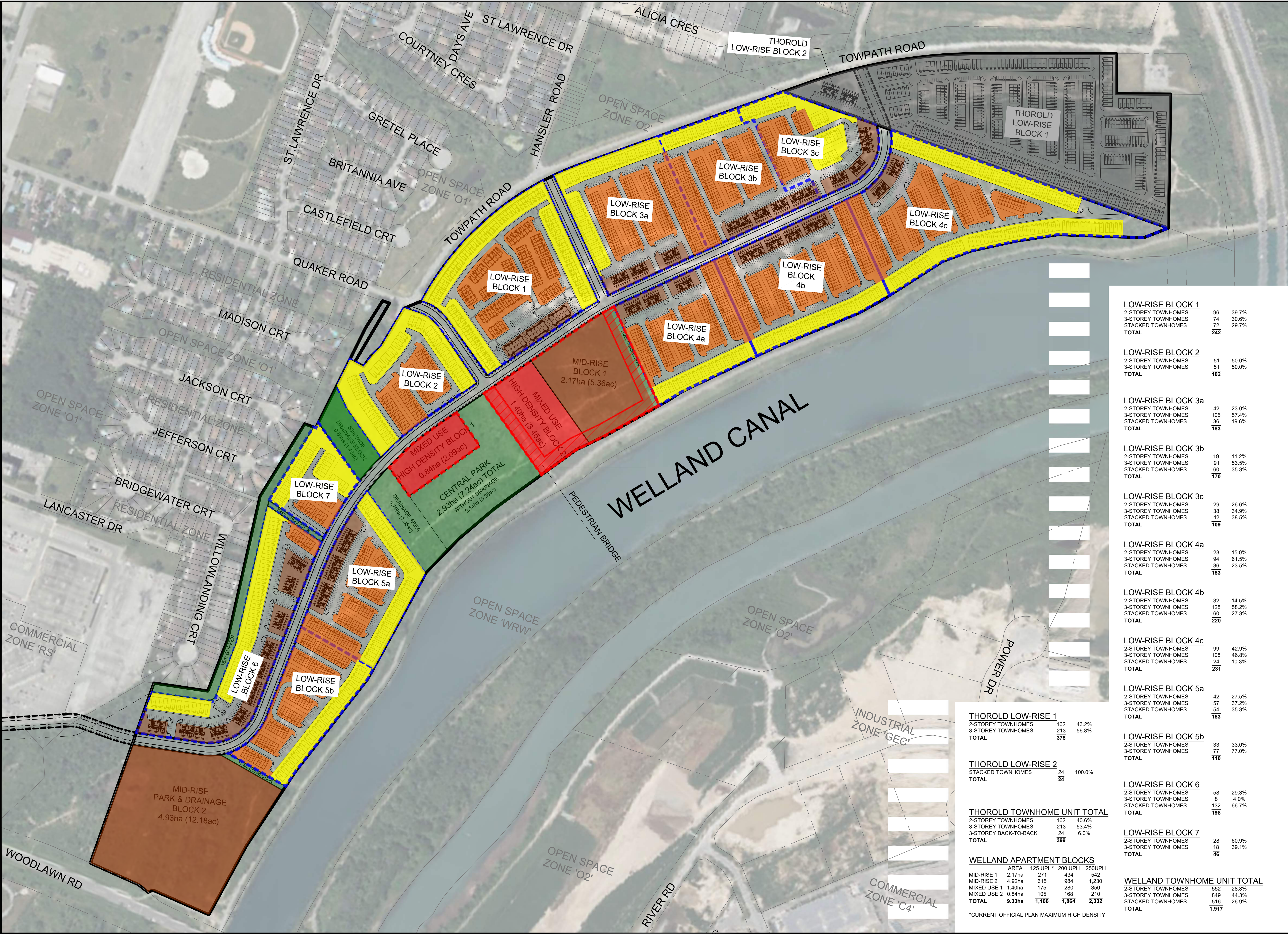
Appendix 1	Phasing Map
Appendix 2	Details of the proposed development
Appendix 3	City of Welland Memo Approval
Appendix 4	Eligible costs for municipal brownfield tax increment grant programs



**PDS 10-2025**  
**Appendix 1**







LEGAL DESCRIPTION



LEGEND

- 16ft TOWNHOME UNITS
- 20ft TOWNHOME UNITS
- STACKED TOWNHOME UNITS
- MID-RISE RESIDENTIAL
- HIGH DENSITY MIXED USE
- PARK BLOCK
- DRAINAGE BLOCK
- CONDOMINIUM BLOCK BOUNDARY
- DOWNTOWN BOUNDARY
- WOONERF

REVISIONS

REV.	DESCRIPTION	DATE	INIT.
K	DISCUSSION	2-APR-2024	JS
J	DISCUSSION	18-DEC-2023	JS
I	DISCUSSION	24-OCT-2023	JS
H	DISCUSSION	5-OCT-2023	JS
G	DISCUSSION	14-SEP-2023	JS
F	DISCUSSION	18-AUG-2023	JS
E	REVIEW	17-MAY-2023	JW
D	REVIEW	21-APR-2023	JW
C	REVIEW	19-APR-2023	JW
B	REVIEW	11-APR-2023	JW
A	REVIEW	14-MAR-2023	JW

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310 LIMERIDGE ROAD WEST, SUITE 6 P 905-574-1993  
HAMILTON ONTARIO, L9C 2V2 F 905-527-9559

PROJECT TITLE

1 QUAKER ROAD

WELLAND, ONTARIO

DRAWING TITLE

CONCEPTUAL SITE PLAN

DRAWN BY

JW

DESIGNED BY

JW

PRINT DATE

02-APR-2024

PROJECT NUMBER

REVISION

K

DRAWING NUMBER

CSP1-1

SCALE

1:2500

THOROLD LOW-RISE 1			
2-STORY TOWNHOMES	162	43.2%	
3-STORY TOWNHOMES	213	56.8%	
TOTAL	375		

THOROLD LOW-RISE 2			
STACKED TOWNHOMES	24	100.0%	
TOTAL	24		

THOROLD TOWNHOME UNIT TOTAL			
2-STORY TOWNHOMES	162	40.6%	
3-STORY TOWNHOMES	213	53.4%	
3-STORY BACK-TO-BACK	24	6.0%	
TOTAL	399		

WELLAND APARTMENT BLOCKS				
	AREA	125 UPH*	200 UPH	250 UPH
MID-RISE 1	2.17ha	271	434	542
MID-RISE 2	4.92ha	615	984	1,230
MIXED USE 1	1.40ha	175	280	350
MIXED USE 2	0.84ha	105	168	210
TOTAL	9.33ha	1,166	1,864	2,332

\*CURRENT OFFICIAL PLAN MAXIMUM HIGH DENSITY

LOW-RISE BLOCK 1			
2-STORY TOWNHOMES	96	39.7%	
3-STORY TOWNHOMES	74	30.6%	
STACKED TOWNHOMES	72	29.7%	
TOTAL	242		

LOW-RISE BLOCK 2			
2-STORY TOWNHOMES	51	50.0%	
3-STORY TOWNHOMES	51	50.0%	
TOTAL	102		

LOW-RISE BLOCK 3a			
2-STORY TOWNHOMES	42	23.0%	
3-STORY TOWNHOMES	105	57.4%	
STACKED TOWNHOMES	36	19.6%	
TOTAL	183		

LOW-RISE BLOCK 3b			
2-STORY TOWNHOMES	19	11.2%	
3-STORY TOWNHOMES	91	53.5%	
STACKED TOWNHOMES	60	35.3%	
TOTAL	170		

LOW-RISE BLOCK 3c			
2-STORY TOWNHOMES	29	26.6%	
3-STORY TOWNHOMES	38	34.9%	
STACKED TOWNHOMES	42	38.5%	
TOTAL	109		

LOW-RISE BLOCK 4a			
2-STORY TOWNHOMES	23	15.0%	
3-STORY TOWNHOMES	94	61.5%	
STACKED TOWNHOMES	36	23.5%	
TOTAL	153		

LOW-RISE BLOCK 4b			
2-STORY TOWNHOMES	32	14.5%	
3-STORY TOWNHOMES	128	58.2%	
STACKED TOWNHOMES	60	27.3%	
TOTAL	220		

LOW-RISE BLOCK 4c			
2-STORY TOWNHOMES	99	42.9%	
3-STORY TOWNHOMES	108	46.8%	
STACKED TOWNHOMES	24	10.3%	
TOTAL	231		

LOW-RISE BLOCK 5a			
2-STORY TOWNHOMES	42	27.5%	
3-STORY TOWNHOMES	57	37.2%	
STACKED TOWNHOMES	54	35.3%	
TOTAL	153		

LOW-RISE BLOCK 5b			
2-STORY TOWNHOMES	33	33.0%	
3-STORY TOWNHOMES	77	77.0%	
TOTAL	110		

LOW-RISE BLOCK 6			
2-STORY TOWNHOMES	58	29.3%	
3-STORY TOWNHOMES	8	4.0%	
STACKED TOWNHOMES	132	66.7%	
TOTAL	198		

LOW-RISE BLOCK 7			
2-STORY TOWNHOMES	28	60.9%	
3-STORY TOWNHOMES	18	39.1%	
TOTAL	46		

WELLAND TOWNHOME UNIT TOTAL			
2-STORY TOWNHOMES	552	28.8%	
3-STORY TOWNHOMES	849	44.3%	
STACKED TOWNHOMES	516	26.9%	
TOTAL	1,917		



# ATTACHMENT 9 UNIT COUNT BY BLOCK

Part (on 59R-17994)	Block Designation	Planning Applications Required	Anticipated Yield
All lands within City of Welland		Draft Plan of Subdivision (submitted)	
Parts 18 & 20	Low Rise Block 1	Site Plan Approval Plan of Condominium	2-storey townhomes x 96 3-storey townhomes x 74 Stacked townhomes x 72
Part 22	Low Rise Block 2	Site Plan Approval Plan of Condominium	2-storey townhomes x 51 3-storey townhomes x 51
Part 5	Mixed Use Block 1	Site Plan Approval Plan of Condominium	Up to 210 apartment units Up to 20,000 sq.ft commercial
Part 7	Mixed Use Block 2	Site Plan Approval Plan of Condominium	Up to 350 apartment units Up to 25,000 sq.ft commercial
Part 8	Mid Rise Block 1	Site Plan Approval Plan of Condominium	Up to 542 apartment units
Part 9	Low Rise Block 4a	Site Plan Approval Plan of Condominium	2-storey townhomes x 23 3-storey townhomes x 94 Stacked townhomes x 36
Parts 10 & 11	Low Rise Block 4b	Site Plan Approval Plan of Condominium	2-storey townhomes x 32 3-storey townhomes x 128 Stacked townhomes x 60
Parts 12 & 13	Low Rise Block 4c	Site Plan Approval Plan of Condominium	2-storey townhomes x 99 3-storey townhomes x 108 Stacked townhomes x 24
Part 14	Low Rise Block 3c	Site Plan Approval Plan of Condominium	2-storey townhomes x 29 3-storey townhomes x 38 Stacked townhomes x 42
Part 15	Low Rise Block 3b	Site Plan Approval Plan of Condominium	2-storey townhomes x 19 3-storey townhomes x 91 Stacked townhomes x 60
Part 16	Low Rise Block 3a	Site Plan Approval Plan of Condominium	2-storey townhomes x 42 3-storey townhomes x 105 Stacked townhomes x 36
Part 3	Low Rise Block 5a	Site Plan Approval Plan of Condominium	2-storey townhomes x 42 3-storey townhomes x 57 Stacked townhomes x 54
Part 2	Low Rise Block 5b	Site Plan Approval Plan of Condominium	2-storey townhomes x 33 3-storey townhomes x 77
Part 1	Mid Rise Block 2, Park Block, Drainage Block	Site Plan Approval Plan of Condominium	Up to 1230 apartment units, park block, drainage block
Part 24	Low Rise Block 7	Site Plan Approval Plan of Condominium	2-storey townhomes x 28 3-storey townhomes x 18
Part 25	Low Rise Block 6	Site Plan Approval Plan of Condominium	2-storey townhomes x 58 3-storey townhomes x 8 Stacked townhomes x 132



## CONSTRUCTION COST ESTIMATE

Unit Type	Est. Sq.Ft	Number of Units	Cost per Sq.ft***	Total Sq.Ft*	Estimated Cost
2-Storey TH	1,600	552	\$ 227.50	883,200	\$ 200,928,000
3-Storey TH	1,400	849	\$ 257.50	1,188,600	\$ 306,064,500
Stacked TH	800	516	\$ 257.50	412,800	\$ 106,296,000
Apartment	650	2,332	\$ 337.50	2,021,067	\$ 682,110,000
Commercial	45,000	1	\$ 337.50	45,000	\$ 15,187,500
U'ground parking**	804,540	1	\$ 237.50	804,540	\$ 191,078,250
SUBTOTAL					\$ 1,501,664,250
Contingency				10%	\$ 150,166,425
<b>TOTAL</b>					<b>\$ 1,651,830,675</b>

\*Apartment Total Sq.Ft assumes 75% efficiency for building

\*\*U'ground parking assumes 75% of required apartment parking will be underground @ 400 sq.ft/stall

\*\*\*Cost per Sq.Ft as per Altus Group 2024 Canadian Cost Guide, GTA, midpoint of range

**Planning and Development Services**

Planning Division  
905-735-1700 x2251  
devserv@welland.ca

**MEMORANDUM**  
**MEMORANDUM**

**Planning and Development Services**  
**Planning Division**

**TO:** File No. BROWN 2024-03

**FROM:** Gregory Lipinski, Policy Planner

**DATE:** September 5<sup>th</sup>, 2024

**SUBJECT:** Compliance with General and Program Specific Requirements for  
Delegated Council Authority – Brownfield CIP Incentive Programs  
Tax Assistance Program; Tax Increment Grant Program  
1 Quaker Road (Lock and Quay)

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APPLICATION DETAILS – all dollar/grant amounts exclude HST.

**PROJECT DESCRIPTION**

The project consists of a master-planned, multi-phased community that will seek approximately 4,249 residential units. This will be built through a mix of two-storey and three-storey townhomes, stacked townhomes, and mid-rise apartment buildings. Near the center of the site will be a new central park, along with a pedestrian bridge that will connect this new community to Merrit Island.

The development does include 45,000 square feet of commercial space; however, this was not included in the post-development assessment value (AV) as it represents less than 1% of the total project construction cost, providing only a nominal impact on the total post-development AV. The development is intended to be built over the course of 18 phases.

## **TAX INCREMENT GRANT (TIG) PROGRAM**

- Total cost estimates (excluding HST) for:
  - Construction – (contractor to be determined) \$1,651,830,675
  - Excess Soil Management and associated costs \$125,344,303.00
  - Infrastructure and Services Costs - \$21,714,701.50
  - Remediation Costs \$181,062.50
- Maximum City portion of the TIG over Agreement Term at 80% is **\$40,000,000.00**.
- Maximum Region portion of the TIG over Agreement Term at 80% is **\$40,000,000.00**.
- TIG is to be administered in 18 Phases per the proposal.
  - Each phase is to be capped based on a proportion of the Maximum Grant Amount or Eligible Costs (to be determined at the time of execution of the agreement). See Maximum CAP Spreadsheet below)
  - Proportion of maximum grant is based off the Land Area of each part of Reference Plan 59R17994 or the number of proposed units per each phase (to be determined at the time of execution of the agreement). See maximum cap spreadsheet below.
- **TIG Agreement expires in April 1, 2050 (at the latest)**
- Niagara Region must confirm their participation in the TIG.

## **TAX ASSISTANCE PROGRAM (TAP)**

- Total of lowest cost estimates for:
  - Remedial Site Work – Soil-Mat Engineers & Consultants LDT. - \$181,062.50 plus \$19,598.00 for remaining ESA costs..
- The estimated City portion of Tax Assistance (cancellation) starting in 2025 for 3 years is **\$200,660.50** based on the maximum eligible costs of the TAP.
- Niagara Region no longer participates in the TAP.
- See attached spreadsheet with Tax Assistance estimates for City.

## **APPLICATION COMPLIANCE WITH PROGRAM SPECIFIC REQUIREMENTS**

REQUIREMENTS	RESPONSE
Subject property is within the CIP Area	Yes
Complete application received	Yes
Written confirmation from Owner	Yes
Work has not commenced prior to City Approval	Correct



Application has been reviewed against program specific eligibility requirements:	The Supplemental Phase Two ESA and Remedial Action Plan outlined how the site was used for soil dumping during the construction of the Welland Canal and subsequent projects, resulting in a large quantity of unknown soil quality over a long period of time. As much as 2.36 million cubic metres of soil fill will have to be removed off-site. Excess Soil testing are confirmed to be an eligible costs as per project meeting with City on July 19, 2022.
Proposal complies with Zoning By-law	Correct, and the applicant will be submitting an application for Part Lot Control, followed by a Plan of Condominium and Site Plan for each of the blocks.
No duplication of program grants	Correct
Property taxes are in good standing	N/A
Proposed grant is within budget allocations	Yes, a portion of collected taxes resulting from the completion of this project will be set aside for funding. Program Fund.
Grant Agreement to be executed by Applicant	Yes.
Is a Record of Site Condition required for the proposed development, as to meet Brownfield CIP guidelines?	Yes.

Staff Recommendation

Per By-law 2016-104, this application complies with the Brownfield Tax Assistance and Tax Increment Grant program-specific requirements and has been approved.



Grant Munday  
Director of Planning and Development Services



## TIG Maximums

Phase	Part of Reference Plan	Percent age of Area (%)	Area (Ha)	Maximum Eligible Grant (Based Parcel Area)	City Portion	Region Portion	Total Number of Dwellings	Percentage of Number of Dwellings	Maximum Eligible Grant (Based on proportion of Dwellings per Phase )	City Portion	Region Portion	Total non-capped	Municipal Amount if not Capped	Regional Amount if not Capped
1	1	10.70%	5.025	\$ 80,000,000.00	\$ 38,800,000.000	\$ 41,200,000.000	1230	28.95%	\$23,158,390.21	\$11,231,819.25	\$11,926,570.96	\$45,783,338.53	\$22,214,526.37	\$23,568,812.16
2	2	5.05%	2.369	\$ 160,000,000.00	\$ 77,600,000.000	\$ 82,400,000.000	110	2.59%	\$2,071,075.55	\$1,004,471.64	\$1,066,603.91	\$4,544,514.34	\$2,205,684.70	\$2,338,829.64
3	3	6.13%	2.88	\$ 240,000,000.00	\$ 116,400,000.000	\$ 123,600,000.000	153	3.60%	\$2,880,677.81	\$1,397,128.74	\$1,483,549.07	\$5,944,729.71	\$2,885,280.66	\$3,059,449.04
4	5	1.81%	0.848	\$ 400,000,000.00	\$ 194,000,000.000	\$ 206,000,000.000	210	4.94%	\$3,953,871.50	\$1,917,627.68	\$2,036,243.82	\$7,829,766.89	\$3,805,860.66	\$4,023,906.23
5	7	2.99%	1.404	\$ 560,000,000.00	\$ 271,600,000.000	\$ 288,400,000.000	350	8.24%	\$6,589,785.83	\$3,196,046.13	\$3,393,739.70	\$13,049,421.95	\$6,342,946.65	\$6,706,475.30
6	8	4.93%	2.314	\$ 640,000,000.00	\$ 310,400,000.000	\$ 329,600,000.000	542	12.76%	\$10,204,754.06	\$4,949,305.72	\$5,255,448.34	\$20,174,925.83	\$9,788,944.31	\$10,385,981.52
7	9	6.07%	2.852	\$ 720,000,000.00	\$ 349,200,000.000	\$ 370,800,000.000	153	3.60%	\$2,880,677.81	\$1,397,128.74	\$1,483,549.07	\$6,029,627.16	\$2,926,485.73	\$3,103,141.43
8	10	4.13%	1.938	\$ 800,000,000.00	\$ 388,000,000.000	\$ 412,000,000.000	110	2.59%	\$2,071,075.55	\$1,004,471.64	\$1,066,603.91	\$8,492,444.41	\$4,116,925.87	\$4,375,518.55
9	11	3.97%	1.864	\$ 880,000,000.00	\$ 426,800,000.000	\$ 453,200,000.000	110	2.59%	\$2,071,075.55	\$1,004,471.64	\$1,066,603.91			
10	12	3.55%	1.666	\$ 960,000,000.00	\$ 465,600,000.000	\$ 494,400,000.000	116	2.73%	\$2,184,043.30	\$1,059,261.00	\$1,124,782.30	\$9,292,750.49	\$4,503,318.94	\$4,789,431.56
11	13	7.92%	3.719	\$ 1,040,000,000.00	\$ 504,400,000.000	\$ 535,600,000.000	115	2.71%	\$2,165,215.34	\$1,050,129.44	\$1,115,085.90			
12	14	3.80%	1.786	\$ 1,120,000,000.00	\$ 543,200,000.000	\$ 576,800,000.000	109	2.57%	\$2,052,247.59	\$995,340.08	\$1,056,907.51	\$4,201,259.64	\$2,039,085.67	\$2,162,173.96
13	15	7.04%	3.307	\$ 1,200,000,000.00	\$ 582,000,000.000	\$ 618,000,000.000	170	4.00%	\$3,200,753.12	\$1,552,365.26	\$1,648,387.86	\$6,464,527.97	\$3,133,311.29	\$3,331,216.68
14	16	7.32%	3.439	\$ 1,280,000,000.00	\$ 620,800,000.000	\$ 659,200,000.000	183	4.31%	\$3,445,516.59	\$1,671,075.55	\$1,774,441.04	\$7,183,458.45	\$3,482,075.14	\$3,701,383.31
15	20	9.09%	4.269	\$ 1,600,000,000.00	\$ 776,000,000.000	\$ 824,000,000.000	102	2.40%	\$1,920,451.87	\$931,419.16	\$989,032.71	\$9,407,010.06	\$4,560,210.51	\$4,846,799.55
16	22	5.56%	2.609	\$ 1,760,000,000.00	\$ 853,600,000.000	\$ 906,400,000.000	242	5.70%	\$4,556,366.20	\$2,209,837.61	\$2,346,528.59	\$3,850,983.16	\$1,865,722.51	\$1,985,260.65
17	24	2.92%	1.366	\$ 1,920,000,000.00	\$ 931,200,000.000	\$ 988,800,000.000	46	1.08%	\$866,086.14	\$420,051.78	\$446,034.36	\$1,897,598.89	\$919,244.40	\$978,354.49
18	25	7.02%	3.298	\$ 2,000,000,000.00	\$ 970,000,000.000	\$ 1,030,000,000.000	198	4.66%	\$3,727,935.98	\$1,808,048.95	\$1,919,887.03	\$7,179,347.02	\$3,480,261.03	\$3,699,085.99
Total		100%	46.953	\$80,000,000	\$ 8,419,600,000.000	\$ 8,940,400,000.000	4249	100.00%	\$80,000,000.00	\$38,800,000.00	\$41,200,000.00	\$161,325,704.51	\$78,269,884.44	\$83,055,820.07



### TIG PHASING BREAKDOWN

Phase	Block		Dev. Details	Units	Unit %	Part	59R-17994 Area (ha)	Pre Project Ass	Post Project Ass.
Phase 1	Block 2	Mid-rise park & Drainage	Maximum units	1,230		Part 1	5.025	\$ 1,297,202.71	\$ 346,450,000.00
Phase 2	Block 5b	Low-rise	2-storey TH	33	30.0%	Part 2	2.369	\$ 611,556.86	\$ 10,439,000.00
			3-storey TH	77	70.0%				\$ 23,356,666.67
			total	110					\$ 33,795,666.67
Phase 3	Block 5a	Low-rise	2-storey TH	42	27.5%	Part 3	2.88	\$ 743,471.41	\$ 13,286,000.00
			3-storey TH	57	37.3%				\$ 17,290,000.00
			Stacked TH	54	35.3%				\$ 13,689,000.00
			total	153					\$ 44,265,000.00
Phase 4	Block 1	Mixed-use High Density	Max. res. Units Comm: 20,000 sq.ft	210	N/A	Part 5	0.848	\$ 218,911.03	\$ 59,150,000.00
Phase 5	Block 2	Mixed-use High Density	Max. res. Units Comm. 25,000 sq.ft	350	N/A	Part 7	1.404	\$ 362,442.31	\$ 98,583,333.33
Phase 6	Block 1	Mid-rise	Maximum units	542	N/A	Part 8	2.314	\$ 597,358.62	\$ 152,663,333.33
Phase 7	Block 4a	Low-rise	2-storey TH	23	15.0%	Part 9	2.852	\$ 736,243.21	\$ 7,275,666.67
			3-storey TH	94	61.4%				\$ 28,513,333.33
			Stacked TH	36	23.5%				\$ 9,126,000.00
			total	153					\$ 44,915,000.00
Phase 8 & Phase 9	Block 4b	Low-rise	2-storey TH	32	14.5%	Part 10	1.938	\$ 500,294.30	\$ 10,122,666.67
			3-storey TH	128	58.2%	Part 11	1.864	\$ 481,191.22	\$ 38,826,666.67
			Stacked TH	60	27.3%			\$ 981,485.52	\$ 15,210,000.00
			total	220					\$ 64,159,333.33
Phase 10 & Phase 11	Block 4c	Low-rise	2-storey TH	99	42.9%	Part 12	1.666	\$ 430,077.56	\$ 31,317,000.00
			3-storey TH	108	46.8%	Part 13	3.719	\$ 960,059.08	\$ 32,760,000.00
			Stacked TH	24	10.4%			\$ 1,390,136.64	\$ 6,084,000.00
			total	231					\$ 70,161,000.00
Phase 12	Block 3c	Low-rise	2-storey TH	29	26.6%	Part 14	1.786	\$ 461,055.53	\$ 9,173,666.67
			3-storey TH	38	34.9%				\$ 11,526,666.67
			Stacked TH	42	38.5%				\$ 10,647,000.00
			total	109					\$ 31,347,333.33
Phase 13	Block 3b	Low-rise	2-storey TH	19	11.2%	Part 15	3.307	\$ 853,701.37	\$ 6,010,333.33
			3-storey TH	91	53.5%				\$ 27,603,333.33
			Stacked TH	60	35.3%				\$ 15,210,000.00
			total	170					\$ 48,823,666.67
Phase 14	Block 3a	Low-rise	2-storey TH	42	23.0%	Part 16	3.439	\$ 887,777.14	\$ 13,286,000.00
			3-storey TH	105	57.4%				\$ 31,850,000.00
			Stacked TH	36	19.7%				\$ 9,126,000.00
			total	183					\$ 54,262,000.00
Phase 15	Block 1	Low-rise	2-storey TH	96	39.7%	Part 20	4.269	\$ 1,102,041.47	\$ 30,368,000.00
			3-storey TH	74	30.6%				\$ 22,446,666.67
			Stacked TH	72	29.8%				\$ 18,252,000.00
			total	242					\$ 71,066,666.67
Phase 16	Block 2	Low-rise	2-storey TH	51	50.0%	Part 22	2.609	\$ 673,512.81	\$ 16,133,000.00
			3--storey TH	51	50.0%				\$ 12,928,500.00
			total	102					\$ 29,061,500.00
Phase 17	Block 7	Low-rise	2-storey TH	28	60.9%	Part 24	1.366	\$ 352,632.62	\$ 8,857,333.33
			3-storey TH	18	39.1%				\$ 5,460,000.00
			total	46					\$ 14,317,333.33
Phase 18	Block 6	Low-rise	2-storey TH	58	29.3%	Part 25	3.298	\$ 851,378.02	\$ 18,347,333.33
			3-storey TH	8	4.0%				\$ 2,426,666.67
			Stacked TH	132	66.7%				\$ 33,462,000.00
			total	198					\$ 54,236,000.00
Developable Hectares							46.953	\$ 14,492,529.43	\$ 1,217,257,166.67

Estimated Pre-Development 2016 AV

Purchase Price:

**\$ 35,000,000.00**

Estimated Pre-Development 2016 AV:

$$\$35,000,000.00 / 2.10 = \$16,666,667.00$$

cost per hectare -	\$	258,149.79
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Estimated Post-Development 2016 AV

\$ 1,219,798,667.00

### Eligible Costs

\$ 19,598.00

\$ 181,062.50

\$ 125,344,303.00

\$ 125,544,963.50

## Appendix 4: Brownfield Tax Increment Grant – Types of Eligible Costs

Municipality	Program	Eligible Cost
Fort Erie	<a href="#">Brownfield Rehabilitation Grant Program</a>	<ul style="list-style-type: none"> <li>• Phase II ESAs, Designated Substances and Hazardous Materials Surveys, Remedial Work Plans, and Risk Assessment not disbursed by the Environmental Site Assessment Grant Program or the Brownfields TAP;</li> <li>• environmental remediation, including the costs of preparing a RSC, not disbursed by the Brownfields TAP;</li> <li>• placing clean fill and grading not disbursed by the Brownfields TAP;</li> <li>• installing environmental and/or engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment, not disbursed by the Brownfields TAP;</li> <li>• monitoring, maintaining and operating environmental and engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment, not disbursed by the Brownfields TAP;</li> <li>• environmental insurance premiums not disbursed by the Brownfields TAP;</li> <li>• the following Leadership in Energy and Environmental Design (LEED) Program Components: <ul style="list-style-type: none"> <li>i) base plan review by a certified LEED consultant;</li> <li>ii) preparing new working drawings to the LEED standard;</li> <li>iii) submitting and administering the constructed element testing and certification used to determine the LEED designation;</li> <li>iv) increase in material/construction cost of LEED components over standard building code requirements to a maximum of 15% of total construction costs;</li> <li>h) demolishing buildings (excluding permit fees);</li> <li>i) building rehabilitation and retrofitting works (excluding permit fees);</li> <li>j) upgrading on-site infrastructure, including water services, sanitary sewers and stormwater management facilities;</li> <li>k) constructing/upgrading off-site infrastructure including roads, water services, sanitary sewers, stormwater management facilities, electrical and gas utilities, where this is required to permit remediation, rehabilitation and/or adaptive reuse of the property that is subject of the application.</li> </ul> </li> </ul>



Municipality	Program	Eligible Cost
Lincoln	<a href="#">Revitalization Grant Program</a>	<ul style="list-style-type: none"> <li>• Phase I Environmental Site Assessment (ESA) in accordance with O. Reg. 153/04 of the Environmental Protection Act;</li> <li>• Phase II ESA in accordance with O. Reg. 153/04 of the Environmental Protection Act;</li> <li>• Environmental Remediation Work in accordance with O. Reg 153/04 including: <ul style="list-style-type: none"> <li>• Remedial Action Plan/Remedial Work Plan as defined by O. Reg 153/04;</li> <li>• Risk Assessment (RA) as defined by O. Reg. 153/04;</li> <li>• Environmental rehabilitation;</li> <li>• Risk Mitigation Measures (RMMs);</li> <li>• Disposal of contaminated soil;</li> <li>• Placing of clean fill and grading; and</li> </ul> </li> <li>• Indirect remediation costs including insurance premiums, assessment estimates, preparation of Record of Site Condition and Certificate of Property Use, and Archaeological Assessment.</li> </ul>

Municipality	Program	Eligible Cost
Niagara Falls	<a href="#">Rehabilitation Grant Program</a>	<ul style="list-style-type: none"> <li>• Phase II ESAs, Remedial Work Plans, and Risk Assessment/Risk Management Plans not covered by the Environmental Study Grant Program or the Tax Assistance Program;</li> <li>• environmental remediation, including the costs of preparing a RSC, not covered by the Tax Assistance Program;</li> <li>• placing clean fill and grading not covered by the Tax Assistance Program;</li> <li>• installing environmental and/or engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment/Risk Management Plan, not covered by the Tax Assistance Program;</li> <li>• monitoring, maintaining and operating environmental and engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment/Risk Management Plan, not covered by the Tax Assistance Program;</li> <li>• environmental insurance premiums not covered by the Tax Assistance Program;</li> <li>• demolishing buildings;</li> <li>• building rehabilitation and retrofitting works;</li> <li>• upgrading on-site infrastructure, including on-site water services, sanitary sewers and stormwater management facilities;</li> <li>• constructing/upgrading off-site infrastructure, including roads, water services, sanitary sewers, stormwater management facilities, electrical and gas utilities, where this is required to permit remediation, rehabilitation and/or adaptive reuse of the property that is subject of the application.</li> </ul>



Municipality	Program	Eligible Cost
Port Colborne	<a href="#">Brownfield TIG Program</a>	<ul style="list-style-type: none"> <li>• Phase II ESA, Designated Substances and Hazardous Materials Survey, Remedial Work Plan, Risk Assessment /Risk Management Plan, not disbursed by the ESA Grant Program or the Brownfield TAP;</li> <li>• environmental remediation, including the costs of preparing a RSC, not disbursed by the Brownfield TAP;</li> <li>• placing, compacting and grading of clean fill required to replace contaminated soils/fill disposed of off-site not disbursed by the Brownfield TAP;</li> <li>• installing, monitoring, maintaining and operating environmental and/or engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment and/or CPU, not disbursed by the Brownfield TAP;</li> <li>• testing of on-site excess soils for potential reuse, but shall not include the excavation, management, transportation or disposal of such soil, except where the soil is found to be contaminated;</li> <li>• environmental insurance premiums not disbursed by the Brownfield TAP;</li> <li>• demolishing buildings (excluding permit fees);</li> <li>• building rehabilitation and retrofit works (excluding permit fees); and,</li> <li>• upgrading on-site infrastructure including water services, sanitary sewers and stormwater management facilities.</li> </ul>

Municipality	Program	Eligible Cost
St. Catharines	<a href="#">Brownfield Tax Increment Finance Program</a>	<ul style="list-style-type: none"> <li>• demolition of buildings and structures, removal and disposal of materials and debris, abandoned infrastructure; general improvements for structural safety to satisfy property standards and minimum requirements of the Ontario Building Code;</li> <li>• lot preparation, construction/improvement/relocation of services, including but not limited to water service, sanitary/ storm sewers, roads, curbs, gutters, catchbasins, lighting, hydro, gas and communication services; construction of sound barriers, gas migration trenches;</li> <li>• <b>capital expenditures for new building construction</b>, and renovation, reuse, rehabilitation, alteration and expansion of existing buildings to be retained on site;</li> <li>• streetscaping, landscaping improvements, public realm improvements, sustainable development initiatives;</li> <li>• Municipal Property Assessment Corporation (MPAC) Assessment Estimate, and Supplementary Assessment;</li> <li>• legal fees, consulting fees and financing costs as they relate to the preparation of complete application requirements in Part B, Section 1.6 of the 2020CIP and to eligible costs identified above.</li> <li>• Phase I and II Environmental Site Assessment, Site Specific Risk Assessment (SSRA), remedial work plan or other qualified remediation/risk management plan completed on the property at the cost of the property owner, and prepared by Qualified Persons as defined by Ontario Regulation 153/04, as amended, necessary to obtain a Record of Site Condition (RSC), or other approval granted by the Ministry of the Environment, Conservation and Parks (MECP) for the proposed use of the property</li> <li>• environmental soil remediation, or other qualified remediation or risk management in accordance with i) above.</li> <li>• removal of waste materials, placing of clean fill and grading;</li> <li>• interest charges related to the cost of financing the preparation of remediation/risk management studies and undertaking the remediation;</li> <li>• insurance premium to guarantee remediation completion.</li> </ul>



Municipality	Program	Eligible Cost
Thorold	<a href="#">Tax Increment Financing Program</a>	<ul style="list-style-type: none"> <li>• environmental studies</li> <li>• environmental remediation</li> <li>• removal of debris including processed piping and general improvements for structural safety purposes to meet the minimum requirements of the Ontario Building Code</li> <li>• site preparation including construction/improvement of on-site public works, e.g. water services, private sanitary and storm drains and/or private sewers, hydro, gas, and communication services</li> <li>• demolition of all buildings and structure, together with removal and disposal of all material and debris</li> <li>• any streetscaping, landscaping, enhancement and any aesthetic beautification as may be required</li> <li>• actual costs may include all legal fees, consulting fees, and financing costs as they relate only to specific eligible costs identified above</li> </ul>
Welland	<a href="#">Brownfields Rehabilitation Grant Program</a>	<ul style="list-style-type: none"> <li>• Phase II ESA, Designated Substances and Hazardous Materials Survey, Remedial Work Plan, and Risk Assessment not disbursed by the ESG Program or the BTA Program;</li> <li>• environmental remediation, including the costs of preparing a RSC, not disbursed by the BTA Program;</li> <li>• placing, compacting and grading of clean fill required to replace contaminated soils/fill disposed of off-site not disbursed by the BTA Program;</li> <li>• installing, monitoring, maintaining and operating environmental and/or engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment, not disbursed by the BTA Program;</li> <li>• environmental insurance premiums not disbursed by the BTA Program;</li> <li>• removal/abatement of designated substances and hazardous materials;</li> <li>• demolishing buildings;</li> <li>• building construction;</li> <li>• building renovation and retrofit works;</li> <li>• upgrading on-site infrastructure including water services, sanitary sewers and stormwater management facilities.</li> </ul>

Municipality	Program	Eligible Cost
West Lincoln	<a href="#">Brownfield Rehabilitation Grant Program</a>	<ul style="list-style-type: none"> <li>• feasibility study not disbursed by the Feasibility Study Grant;</li> <li>• Phase II ESA, Designated Substances and Hazardous Materials Survey, Remedial Work Plan, and Risk Assessment not disbursed by the ESA Grant Program or the Brownfield Property TAP;</li> <li>• environmental remediation, including the costs of preparing a RSC, not disbursed by the Brownfield Property TAP;</li> <li>• placing clean fill and grading not disbursed by the Brownfield Property TAP;</li> <li>• installing environmental and/or engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment, not disbursed by the Brownfield Property TAP;</li> <li>• monitoring, maintaining and operating environmental and engineering controls/works, as specified in the Remedial Work Plan and/or Risk Assessment, not disbursed by the Brownfield Property TAP;</li> <li>• environmental insurance premiums not covered by the Brownfield Property TAP;</li> <li>• the following Leadership in Energy and Environmental Design (LEED) Program Components: <ul style="list-style-type: none"> <li>i) base plan review by a certified LEED consultant;</li> <li>ii) preparing new working drawings to the LEED standard; Consulting 33</li> <li>iii) submitting and administering the constructed element testing and certification used to determine the LEED designation;</li> <li>iv) increase in material/construction cost of LEED components over standard building code requirements to a maximum of 15% of total construction costs;</li> <li>i) demolishing buildings;</li> <li>j) building rehabilitation and retrofit works (excluding permit fees); and,</li> <li>ii) upgrading on-site infrastructure including water services, sanitary services and stormwater management facilities up to a maximum of 50% of the cost of on-site infrastructure upgrading.</li> </ul> </li> </ul>



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## **Memorandum**

**COTW-C 1-2025**

**Subject:** Updates on Regional incentives including Bill 23, Development of New Housing Incentive Program

**Date:** July 3, 2025

**To:** Committee of the Whole

**From:** Julianna Vanderlinde, Program Manager Grants and Incentives

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The purpose of this memorandum is to provide Regional Council with an update on the ongoing incentives work, including Regional participation with Community Improvement Plans (CIPs) and the new Regional housing incentive program.

### **Bill 23 Eliminates Legislative Basis for Niagara Region CIP Incentives**

Further to Bill 23, the More Homes Built Faster Act, 2022, as amended by the Cutting Red Tape to Build More Homes Act, 2024 (Bill 185) Niagara Region became an “Upper Tier Municipality without Planning Responsibilities” on March 31, 2025.

Section 70.13 of the Planning Act, introduced by Bill 23 provides that the Niagara Region Official Plan will be deemed to constitute an official plan of the lower-tier municipality and remain in effect until the lower-tier municipality revokes it or amends it to provide otherwise. The effect of the legislative changes is that the Region no longer has a stand-alone Official Plan.

CIPs are a tool under the Planning Act that allows upper-tier and lower-tier municipalities to provide grants and loans to each other for the purpose of supporting implementation of official plans. Under subsection 28(7.2) to provide grants and loans in support of a CIP, the municipality making the grant must have the required enabling policies in its official plan relating to the provision of such grants. Prior to the enactment of Bill 23, the Niagara Official Plan did not contain specific language relating to the making of grants or loans under a CIP but the language was more general in terms of encouraging the local area municipalities to adopt CIPs which Niagara Region had previously worked on with the local area municipalities.

Niagara Region has participated in local municipal CIPs through the following Regional programs: the SNIP TIG/BTIG, Gateway TIG, and Gateway RDC grant, and the new Brownfield TIG. As Niagara Region no longer has an official plan by virtue of Bill 23, as

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of March 31, 2025, Niagara Region no longer meets the requirements of subsection 28(7.2). Unless the Province makes legislative changes to permit upper-tier municipalities without planning responsibilities to continue to make grants or loans in support of CIPs the previous legislative authority that would have permitted such grants and loans cannot be relied upon.

Staff are working to review CIP matching grant applications that were received prior to March 31, 2025. The Region is unable to process any grant applications that may be submitted after March 31, 2025, in the absence of further legislative developments.

Moving forward, staff are exploring alternative legislative tools under the Municipal Act including related to grants (section 107) and municipal capital facilities by-laws to enable Regional incentives including the new housing incentive program and will report back to Council as to what options may be available.

Staff are also exploring, together with staff from other affected upper-tier municipalities, the possibility of requesting the Province enact legislation to restore the grant making powers related to CIPs through further legislative amendment. To that end, staff are working on a joint letter with the Regions of Durham, Peel, and Waterloo to the Province outlining the impacts from the changes in legislation and to propose solutions. In the letter, Niagara Region highlights recent successful partnerships between all levels of government in using CIP incentives to promote economic growth and job creation, highlighting the recent investment by Asahi Kasei as an example.

### **Progress Update on the Development of the New Housing Incentive Program**

On September 26, 2024, Council instructed staff to hire a consultant and work with local municipalities to develop a new incentive program that considers current market conditions and housing mandates from the Provincial and Federal governments.

While this work is being completed Council also extended the following programs until April 1, 2026:

- Smart Growth Regional Development Charges Reduction Program (Smart Growth)
- Smarter Niagara Incentive Program Property Rehabilitation and Revitalization Tax Increment Grant /Brownfield Tax Increment Grant (SNIP)

The results of the consultation and the new incentive program are to be reported to Council no later than January 1, 2026.



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Based on the above Council direction, Staff issued a Request for Proposal (RFP) to retain a consultant to develop a new housing incentive program. The RFP was publicly posted and awarded in compliance with the Procurement By-law to N. Barry Lyon Consulting (NBLC).

Work is underway to develop the new housing incentive program. There are three phases to this work:

- Phase 1: NBLC has finished conducting background research. They have looked at the current state of housing supply in Niagara and cost, successful housing programs in similar geographies, and analysis of the types of housing currently receiving grants through the SNIP and Smart Growth programs. The background information has been summarized in the background report and presented to consultation groups including members of Regional Council at an information session on May 28, 2025.
- Phase 2: Identification of program alternatives is underway. Based on the background research, the consultant will identify up to three potential programs. Through this exercise, the consultant will also consider the recent changes to the *Planning Act* through Bill 185, that affect the Region's authority to participate in local CIPs as an upper-tier municipality without planning responsibilities without an official plan. The housing program options will be presented to all consultation groups for their input.
- Phase 3: Identification of the preferred program. The preferred program report will be presented to Council in the Fall to align with 2026 budget.

Phase 1 is now complete. Regional Council will receive another project update following the completion of Phase 2.

Respectfully submitted and signed by

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Julianna Vanderlinde  
Program Manager Grants and Incentives

### **Other Pertinent Reports**

#### [PDS 5-2025 - Update on Local Official Plan Reviews and Proclamation Transition](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=75780064-c37d-464e-bcda-9b6bc238f6c4&Agenda=Agenda&lang=English&Item=15&Tab=attachments>)

#### [PDS 17-2024 - Overview of Bill 185](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=89ee2b82-74d9-4eb3-a613-46ad91e959cf&Agenda=Merged&lang=English&Item=50&Tab=attachments>)

#### [PDS 26-2024 – Niagara Region Incentive Policy Review](#)

(<https://pub-niagararegion.escribemeetings.com/Meeting.aspx?Id=995ba6de-d258-4a19-b96f-e06f653a9484&Agenda=Merged&lang=English&Item=13&Tab=attachments>)