KPMG

Region of Niagara

Service Sustainability Review

Presentation to Regional Council

August 20th, 2020



Agenda

- Introduction
- Opportunity Overview
- Implementation Status



Introduction

- The Region's service delivery review commenced in February 2019, with the objective of:
 - Providing an avenue to better understand the services provided by the Region
 - Support strategies that will sustain service delivery and value-for-money

• This represents our final presentation to Council with respect to the service delivery review



- Even without the pandemic, the external environment will continue to challenge the Region's longer term sustainability
 - Regulatory changes
 - Infrastructure reinvestment requirements
 - Operating cost increases



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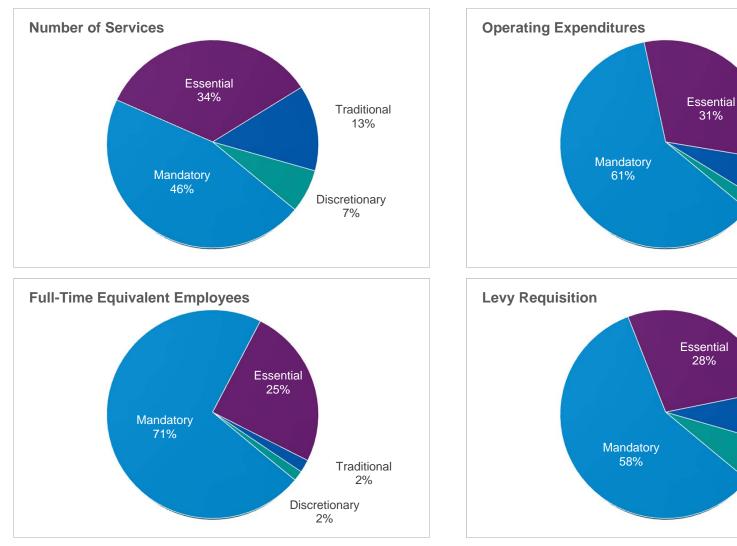






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- A high proportion of the Region's services are either mandatory or essential, leaving limited opportunities for outright service reductions







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Traditional

6%

Traditional

8%

Discretionary 6%

Discretionary 2%

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- A high proportion of the Region's services are either mandatory or essential, leaving limited opportunities for outright service reductions
- The majority of the Region's services appear to be delivered at a level considered to be "at standard"



- The Region's operating costs is generally consistent with other municipalities
 - Where differences exist, these are primarily due to differences in the scope of services offered



Regional Municipality of Niagara

Municipal Service Profile Seniors' Services - Long-term Care

Program			Service Overview			Service Level			
Community Services		es	The Region operates a total of 957 long-term care beds in eight facilities, offering medical, nursing, personal, therapeutic, recreational and social services to older adults and other residents that require one-site 24-hour nursing care and assistance with daily living activities. Admission are Region's long-term care facilities			Below Standard	At Standard	Above Standard	
					Mandatory				
			is the responsibility of the Niagara Haldimand Brant Local Health Integration Net for long-term care	Basis of Delivery	Essential	The Region is compliant with applicable Provincial legislation and regulations, with a standard of care that is consistent with other municipalities.			
Organizational Unit Seniors' Services					Traditional				
					Discretionary				
Type of Service			Service V			Performance and Benchmarking			
ExternalBudget (in thusands)Operating Costs\$ 83,066Revenues\$ (74,722)Net Levy\$ 8,344Permanent FTEs755.7Student FTEs-Temporary FTEs6.3		83,066 (74,722) 8,344 755.7	The Region's long-term care ser personal care needs of older a unable to remain in the community due to the physical condition and required level of support. They provide an environment for residents to live and age with dignity, providing reassurance and comfort to their families. The Region's long-term care homes also provide a safe environment for younger residents that are unable to remain in the community due to their medical and physical care requirements.	The wait time for placement in the Region's long-term care homes from all locations averaged 118 days in 2018, compared to the Provincial average of 146 days. With respect to other quality indicators for long-term care homes, including the use of anti-psychotic and pain medication and instances of falls, depression and pressure ulcers, the Region's homes are generally consistent with the Provincial average. In comparison to selected municipalities for which publicly-available information is available (Halton, Durham, Waterloo Region, Hamilton, Windsor), the Region's long-term care costs and levy requirement on a per bed basis are the lowest of the comparator group. This is consistent with the 2018 MBNCanada Performance Measurement Report, which indicates that the Region has the second lowest cost per facility bed day of the 11 municipalities included in the analysis.					
			Basis for Delivery		Coordination with Local Area Municipalities				
			Mandatory – Section 119(1) of the Long-Term Care Homes Act requires every southern Ontario single or upper-tier municipality to establish a maintain a municipal long-term care home, either singly or jointly with other municipalities.	Howe		to capital investment a	nd operational aspects	onal involvement by LAMs. of seniors' programs are	

- The Region's operating costs is generally consistent with other municipalities
 - Where differences exist, these are primarily due to differences in the scope of services offered
- Corporate-level financial indicators, when compared to selected upper tier municipalities, are indicative of potential concerns



2nd Lowest

Reserves and reserve funds per household

2nd Highest

Long-term debt per household

Lowest

Capital additions as a percentage of amortization expense



Opportunities for Consideration

Integration of Service Delivery with LAMs (\$1.8M to \$7.1M) Discretionary Service Reductions (\$0.2M to \$5.3M)

Operating Changes (\$0.3M to \$1.2M) Alternative Service Delivery (\$0.1M to \$0.9M)



Implementation

- Opportunities have been ranked based on evaluation criteria:
 - Financial
 - Customer service
 - Employee
 - Other (regulatory, technology, etc.)
- Formal business cases have been prepared for the top six priorities
- Opportunities are in different stages of implementation
 - Implemented (*ICOPS restructuring*)
 - Under review (*Private sector incentive program*)
 - Deferred due to pandemic
 - To be addressed



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