Waste Management Tipping Fees

Waste Management Planning Steering Committee September 28, 2020



Purpose

- The purpose of this presentation is to provide the results of the 2020 Waste Management Tipping Fee Review and to summarize a competitive pricing structure that is consistent with both public and private sector comparators
- Proposed fee structure is being identified as part of the 2021 Operating Budget process.

Niagara's Current Waste Management Tipping Fees & Revenues

Tipping Fees

- Minimum Tipping Fee \$5 / 60Kg
- Per Tonne \$115

Revenues

- *Minimum Fee Revenues \$250K
- *Per Tonne Revenues \$2.9M
- *Total Tipping Fee Revenues \$3.16M
 *estimated

Comparison of 2020 Tipping Fees

Table 1. Public Sector Comparison

| | Fee per Tonne | Minimum Fee |
|--------------------------|---------------|-----------------|
| Niagara Region | \$115 | \$5 / 60Kg |
| Public Sector | | |
| Durham Region | \$125 | \$5 / 40Kg |
| Halton Region | \$170 | \$5 / 50Kg |
| City of Hamilton | \$122.50 | \$8.50 / 100Kg |
| City of London | \$75 | \$8 / 100Kg |
| Peel Region | \$120 | N/A |
| City of Toronto | \$159 | \$15.91 / 100Kg |
| Waterloo Region | \$82 | \$5 / load |
| Public Sector Average | \$122 | |

Comparison of 2020 Tipping Fees

Table 2. Private Sector Comparison

| | Fee per Tonne | Minimum Fee |
|--|---------------|-----------------|
| Private Sector | | |
| Country Wide Recycling (Hamilton) | \$95 | \$30 / load |
| Norjohn Waste and Recycling Drop-off Depot (Halton) | \$172 | \$10 / \$58Kg |
| Walker Environment Group Waste & Recycling Drop- off Depot (Thorold) | \$116.99 | \$11 / load |
| Waste Management of Canada (St. Catharines) | \$92 | \$11.30 / 100Kg |
| Private Sector Average | \$119 | |

Full Cost Recovery

Niagara Region Current Fees

- Full cost recovery components direct operations, capital and planning & administrative
- Current tipping fee rates fall below cost recovery
- Full cost recovery is achieved at \$128 / tonne

Proposed Fee Structure

Proposed Fee Structure (2021 Waste Management Operations Budget)

- Per Tonne \$115 \$117
- Minimum Tip Weight 60Kg ______ 50Kg
- April 1, 2021 implementation
- Rationale align with comparators, full cost recovery
- Total Revenue Increase approximately \$70K

Full Cost Recovery Strategy

- Develop full cost recovery strategy
- Implement over several budget cycles
- Determine planned fee adjustments to achieve full cost recovery



Questions?