TVENTY21 NIAGARA REGION BUDGET

Water & Wastewater Operating Budget Rate Setting & Requisition

November 26, 2020

2021 Water & Wastewater Operating Budget Key Themes

Budget Strategy Responsive to COVID-19 Impacts

 Budget increase of 2% in line with Budget Planning Strategy; 1% for operations and 1% for enhanced capital

Balancing Sustainability, Transparency & Affordability

- South Niagara Falls WWTP to support growth accommodated within 2%
- Plant cost of 12% mitigated by reduced capital transfer, to be reestablished within the Financial Sustainability Plan increase of 5.15%.

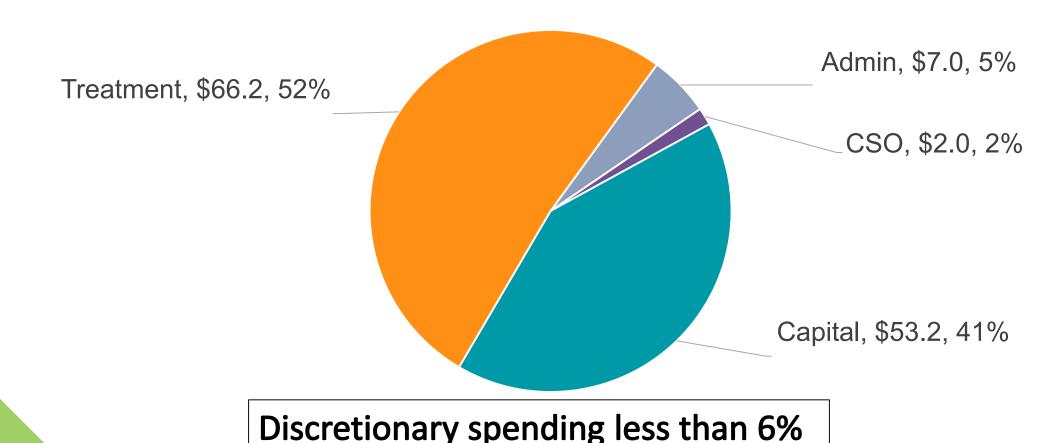
2021 Water & Wastewater Operating Budget, Rate Setting and Requisition What we're going to cover:

- Operating Budget Summary
- Requisition to Municipalities
- Risks and Opportunities
- Next Steps

2021 Budget Process

- ✓ Budget planning strategy set at 2%
- ✓ Staff developed budget to support:
 - Current service delivery
 - Comply with legislation
 - Affordability concerns
- ✓ Rate Workshop provided education and information
- √BRC approval required

2021 Water & Wastewater Operating Budget Where does the money go? Gross = \$127M



2021 Budget Pressures & Mitigations Accommodated Within 2% Increase

2021 Budget Summary	Water \$	Wastewater \$	Total \$	Total %
2020 Net Requisition	45,921	77,021	122,942	
Gross Increase/Pressures	599	2,376	2,975	
Base Subtotal	46,520	79,396	125,917	2.42%
Mitigations	(292)	(1,328)	(1,620)	
Safe Restart Funding	(31)	(93)	(124)	
Net Operating Increase	276	954	1,230	
Base Total	46,197	77,974	124,172	1.00%
Enhanced Capital Financing	459	770	1,229	1.00%
2021 Net Requisition	46,656	78,744	125,401	2.00%
% Increase	1.60%	2.24%		

2021 Budget Pressures Increase of \$3.0M on Net Requisition

- Direct Treatment Related (\$2.4 million)
 - Utilities, Chemical Costs, Property Taxes, Bio-Solids, Repair & Maintenance, Base Capital Financing, Environmental Monitoring/Lab Fees
- Indirect Treatment Related (\$0.6 million)
 - External Legal, Compensation, Business Support

2021 Budget Mitigations Decrease of \$1.7M on Net Requisition

- CSO Program Deferral (Gross: \$2.0 million; Net: \$1.0 million)
 50% reduction on the \$4M program
- Labour Related Costs (Gross: \$0.6 million, Net: \$0.4 million)
 Student Position Deferral/Salary Gapping
- Water Wagon/Water Festival Deferral (\$0.2 million)
- Safe Restart Funding to mitigate COVID-19 related costs (\$0.1 million)

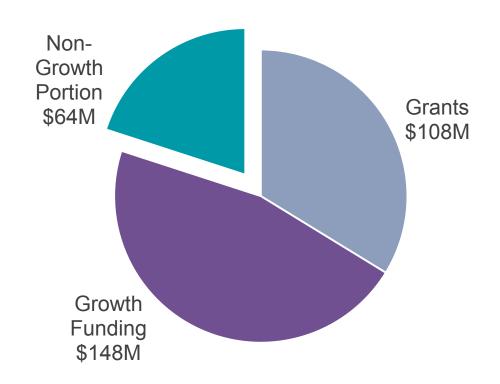
2021 Water & Wastewater Capital Financing Increase of \$1.2M on Net Requisition



Annually \$52M of Capital Financing: \$42M Reserve, \$10M Debt

Decrease in reserves provided to increase investment as per AMP Financial Sustainability Plan 5.15% to 2028 to reach target reserve balance

- Project Cost of \$325M
 - \$5M previously approved for design
 - \$320M for 2021 Budget approval



Capital Budget		Wastewater Operating Budget		
Total 2021 Project Budget Approval \$320 million		Total Wastewater Operating Budget \$9 million		
2021 Initiation (for Land, EA, etc.)	Future Initiation			
DC Debt: \$23 million WW Rate Debt: \$11 million	DC Debt: \$125 million WW Rate Debt: \$53 million Grants: \$108 million	Net Operating Budget Debt Servicing Cost \$3.8 million		
		Plant Operating Costs \$5.2 million		
Total: \$34 million Total: \$286 million		Total Water/Wastewater Increase 2%		

✓ Known 12% operating costs incorporated in the 2021 budget

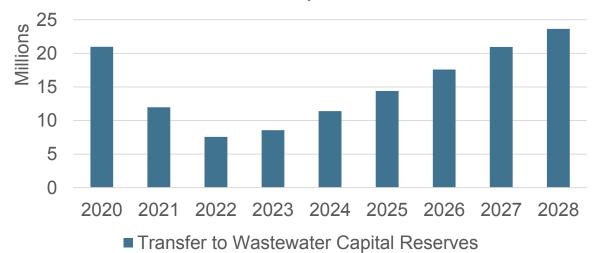
✓ Strategy to mitigate within 2%

Wastewater Operating Budget	Operating (Net)	Reserve Contributions	Debt Charge	Total
2020 Approved Net Budget	\$47.9	\$21.0	\$8.2	\$77.0
Changes SNF WWTP:				
Debt Charge Budget	0	0	3.8	3.8
Plant Operating Expenses	5.3	0	0	5.3
% Change	11%	0%	46%	12%
Reserve Reduction for Pay-as-you-go Capital	0	(9.1)	0	(9.1)
% Change	0%	-12%	0%	-12%
2021 Net Budget Impact After SNF WWTP	\$53.2	\$11.9	\$12.0	\$77.0

Long-term financial plan provides for continued investment in capital and reserves

Long-term financial plan provides for:

- Continued investment of \$3.8 M + \$5.3 M in capital projects for example:
 - East Side Pump Station Forcemain Replacement (\$1.5M)
 - Campden Pump Station Upgrades (\$1.2M)
 - George Street SPS Upgrades (\$2.6M)
- Increases to transfer to capital reserve back to \$20M by 2027:



2021 Water Requisition Methodology

- In place since 2009, reaffirmed in 2011 for 2012-2015, and reaffirmed again in 2015
- 25% Fixed Requisition
 - Based on three-year average volume
- 75% Variable Rate
 - Projected water sale of 57.25 million m3 (same as 2020)
 - 75% of \$46.7 million budget divided by 57.25 million m³
 - Variable rate proposed at \$0.611 per m³ (2020 rate \$0.602)

2021 Water Requisition 25% fixed distribution to municipality

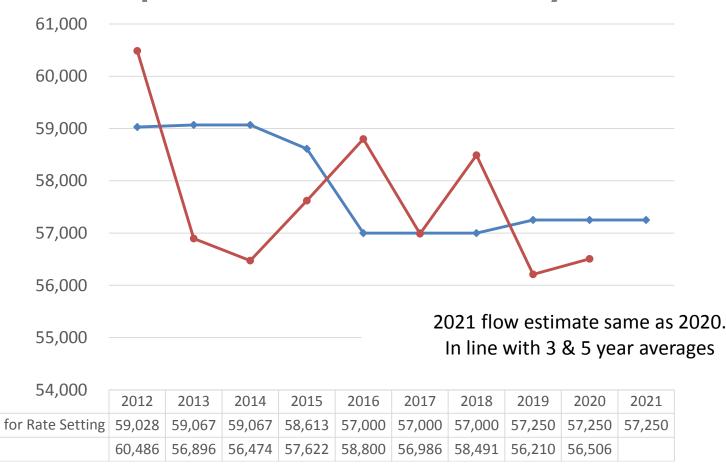
Fixed Water Requisition for 2021 Net Budget								
Municipality	2020 Allocation (\$000)	2021 Allocation (\$000)	Difference (\$000)	Difference (%)				
Fort Erie	900	884	(16)	-1.76%				
Grimsby	608	637	29	4.78%				
Lincoln	453	485	32	7.15%				
Niagara Falls	3,011	2,948	(63)	-2.10%				
Niagara-on-the-Lake	624	669	45	7.20%				
Pelham	237	262	26	10.79%				
Port Colborne	610	589	(21)	-3.38%				
St. Catharines	3,043	3,097	54	1.79%				
Thorold	427	441	14	3.32%				
Welland	1,393	1,449	56	4.03%				
West Lincoln	176	203	27	15.46%				
Total	11,480	11,664	184	1.60%				

Budget increase of 1.6%

Varies based on historical volume consumed by the municipality **2021** NIAGARA REGION **BUDGET**

2021 Water Requisition 75% based on municipal volume for the year

Water rate = $$0.611 \text{ m}^{3}$ Increase of 1.6% attributed to only the budget increase.



Cubic Metres (000's)

2021 Wastewater Requisition Methodology

- 100% fixed since 2007
- 2011 established for 2012 to 2015, and reaffirmed in 2015, the reconciliation and adjustment for actual flows
 - Budget based on 3 years average to September
 - Actual based on 1 year to December
- Reconciliation of 2019 budget included in the 2021 requisition
 - ○\$1.9 million in rebates and \$1.9 million in payments

2021 Wastewater Requisition 100% fixed distribution to municipality

Fixed Wastewater Requisition for 2021 Net Budget								
Municipality	2020 Allocation (\$000)	2021 Allocation (\$000)	Difference (\$000)	Difference (%)				
Fort Erie	8,044	8,074	30	0.37%				
Grimsby	3,740	3,463	(277)	-7.40%				
Lincoln	2,949	3,027	79	2.67%				
Niagara Falls	15,114	14,729	(385)	-2.54%				
Niagara-on-the-Lake	3,185	3,193	8	0.25%				
Pelham	1,379	1,443	64	4.61%				
Port Colborne	4,544	4,805	261	5.75%				
St. Catharines	21,916	22,996	1080	4.93%				
Thorold	3,900	4,173	274	7.02%				
Welland	11,012	11,476	464	4.21%				
West Lincoln	1,238	1,364	127	10.24%				
Total	77,021	78,744	1,724	2.24%				

Budget increase of 2.24%

Varies based on historical volume consumed by the municipality

2021 Wastewater Requisition 100% fixed distribution plus 2019 reconciliation

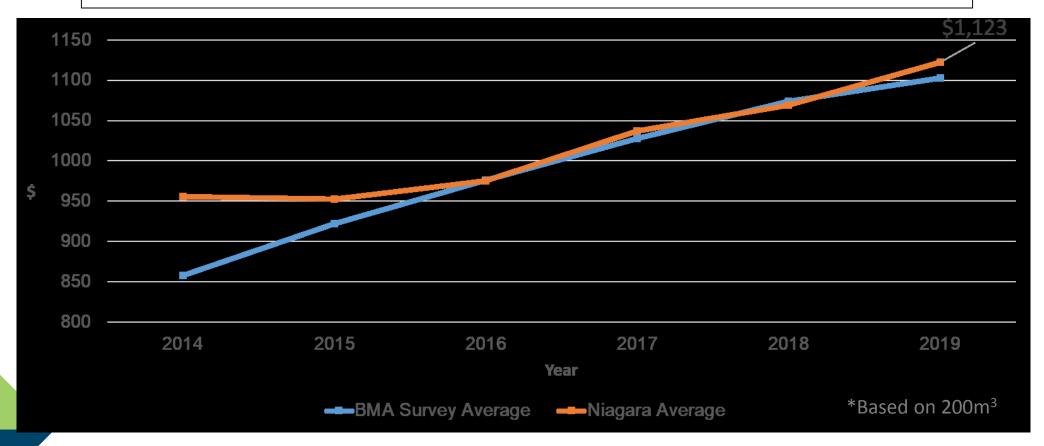
	Requisition		Reconciliation Payment / (Refund)		Total Charge (Reguisition + Reconciliation)			
Municipality	2020 By-Law	2021 By-Law	2020 (2018 Rec.)	2021 (2019 Rec.)	2020 By-Law	2021 By-Law	Differ	ence
	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	%
Fort Erie	8,044	8,074	(190)	(299)	7,854	7,775	(79)	-1.01%
Grimsby	3,740	3,463	73	(246)	3,813	3,217	(596)	-15.63%
Lincoln	2,949	3,027	23	(65)	2,972	2,962	(10)	-0.33%
Niagara Falls	15,114	14,729	(711)	(1,272)	14,402	13,457	(946)	-6.57%
Niagara-on-the-Lake	3,185	3,193	115	63	3,300	3,256	(44)	-1.35%
Pelham	1,379	1,443	(84)	(62)	1,295	1,381	85	6.57%
Port Colborne	4,544	4,805	160	382	4,704	5,187	483	10.27%
St. Catharines	21,916	22,996	448	662	22,364	23,658	1,293	5.78%
Thorold	3,900	4,173	301	451	4,200	4,624	424	10.09%
Welland	11,012	11,476	(192)	311	10,820	11,787	967	8.94%
West Lincoln	1,238	1,364	57	77	1,294	1,441	147	11.34%
Total	77,021	78,744	-		77,021	78,744	1,724	2.24%

Budget increase of 2.24%

Varies based on historical volume consumed by the municipality

2021 Water & Wastewater Average Cost per Household BMA Study Average (Includes Region & Local)

Niagara Region Cost per Household In Line with Provincial Average



2021 Water & Wastewater Average Cost per Household Estimates Average Impact of Regional Share

	40% Region			60% Region				
	2020	2021	Increase \$	Increase %	2020	2021	Increase \$	Increase %
Water & Wastewater	\$472	\$481	\$9	2.00%	\$708	\$722	\$14	2.00%

\$9 on Region's Share

\$14 on Region's Share

2021 Water & Wastewater Operating Budget Risks & Opportunities

- Many weather dependencies out of Regional control (both)
- Commitment to 5.15% Financial Sustainability Plan required to 2028 for necessary capital investment (both)
- COVID-19 reductions in water flows; 2021 water losses will be mitigated at year-end with Safe Restart funding. (risk)
- Unanticipated equipment and underground infrastructure failure may impact operating expenditures. (risk)
- Capital asset backlog may impact R&M expenditures. (risk)

Next Steps Approval & Requisition

- Discussion, review and approval of CSD 65-2020 today
- Council approval of budget and requisitions (including by-laws) on December 17, 2020
- Communication to LAMs of budget approval and wholesale requisitions which are effective for January flows billed in February
- LAM set their individual fixed and variable rates for their customers



