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**Subject:** Economic Recovery Plan Update 3

**Report to:** Planning and Economic Development Committee

**Report date:** Wednesday, February 17, 2021

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## Recommendations

1. That Report ED 5-2021 **BE RECEIVED** for information.

## Key Facts

- The purpose of this report is to provide Planning and Economic Development Committee (PEDC) with an update on the progress of the implementation of the Economic Recovery Plan.
- Information on individual actions is included regularly in the monthly COVID-19 Response and Business Continuity in Economic Development reports to PEDC.
- This report provides an overview of the progress of the Plan using shading to visually represent the stages of the implementation.
- Niagara Economic Development project manages the implementation of the plan in collaboration with the Economic Rapid Response Team (ERRT).
- The action items within the Plan are owned by the ERRT and require support from these members and business stakeholders across the region to complete.

## Financial Considerations

All financial implications of implementing the Economic Recovery Plan are being funded by the operational budget of the Economic Development division or through applications to granting programs made available by the Provincial or Federal government.

## Analysis

The Economic Recovery Plan was developed in collaboration with the ERRT and external stakeholders across the region. Although, Niagara Economic Development is providing leadership for its implementation and project management, support is required from the ERRT and business stakeholders across the region to advance and complete.

The actions in the Plan are organized under three pillars: Research and Information; Advocacy and Resilience. Each pillar has Immediate, Mid-Term and Long-Term

actions. This time-line is intended to progress in alignment with the Province's Framework for Business Re-opening.

The first actions to be initiated were the Immediate and Mid-Term. Some of these actions are now completed but the majority, once started, are ongoing to continue to support Niagara's businesses. The Long Term actions were intended to be initiated when the Province provided direction that we are entering Stage 3. In July 2020 we reached Stage 2 Phase 3 but for now the Province has halted re-opening to control the increasing COVID-19 numbers.

This chart indicates actions that have progressed or been initiated since the last report ED 15-2020 Economic Recovery Plan Update 2 in November 2020.

Actions	Status/Progress	Notes
Engagement with stakeholders representing tourism, manufacturing, agribusiness and the Taskforce	On-going	A third Business Impact Survey has been developed. It is sector specific focused on manufacturing, agribusiness, tourism and non-profit/charities. The launch of the survey has been delayed due to the current lockdown.
ERRT website updates	On-going	COVID-19 Business Support Site has been updated to be more user friendly: <a href="https://niagaracanada.com/covid-19-2/Information%20on%20government%20programs%20and%20protocols">https://niagaracanada.com/covid-19-2/Information on government programs and protocols</a> is added on an ongoing basis.  Profiles of resilient businesses in Niagara are also being developed to be showcased on the website.
Buy Local Campaigns	Completed/On-going	NED supported existing municipal Buy Local campaigns by amplifying their marketing and where appropriate helping with the development of a campaign. Although aimed at the Holiday Season, these campaigns

Actions	Status/Progress	Notes
		continue and are being run by local Economic Development Offices.
PPE Directory	Completed/On-going maintenance	The directory is developed and on the website. New companies are added on an ongoing basis.
Transition the OpeninNiagara.com tool into a regional online business directory	In-progress	The Economic Recovery Plan identifies the need to transition this tool into a permanent online business directory to encourage buying-local and for local supply chain inquiries. NED is working with Niagara Region Planning and IT to develop this directory using the Niagara Employment Inventory database.
Fed Dev Ontario – Tourism Adaption and Recovery Fund	On-going	Fed Dev approved an application to this grant fund to assist tourism dependent businesses with the impacts of COVID-19. An application and evaluation process was developed with the ERRT members. Applications are currently being approved for the first round of funding. NED developed and implemented a communications plan to promote the funding opportunity.
ERRT Update calls to the Taskforce in partnership with Public Health	Bi-weekly calls	NED facilitates biweekly calls with the expanded ERRT Taskforce as a communications channel to get information to businesses on Public Health protocols and government announcements. To date we have had 10 calls with an average attendance of 30 stakeholders. As new information becomes available between calls, it is circulated to the Taskforce members.

Actions	Status/Progress	Notes
Training and education for businesses, hosting online webinars	Pilot project to be completed in February 2021	NED invested in the expansion of the Small Business Enterprise Centre services in Niagara. They are providing outreach to businesses through one on one consultations as well as webinars on topics to support businesses. NED assists in the marketing of the webinars.
Supply Chain replacement project	In-progress	To date three meetings and a focus group have been held with manufacturers and representatives from the Niagara Industrial Association to analyze the regional supply chain and identify opportunities for businesses to collaborate on local opportunities and build a more resilient supply chain.
Monitor and Assess the impact of remote education on Niagara's economy and employment needs	Due to be completed February 2021	NED has partnered with the Niagara Workforce Planning Board to conduct an analysis of the economic impact of students studying online. The analysis includes impacts on labour market, discretionary spending, the housing market and public transportation.
Provide regular research updates to stakeholders on general market conditions.	On-going	Economic Update report was provided to PEDC in November, including data on the effect of COVID-19 on the economy. Next update is due in March/April depending on the availability of data.

Below is a high level overview of the action items from the Economic Recovery Plan. Actions in the Plan have been coded as to whether they are **Finished**, **Ongoing** or **Underway** illustrating the progress of its implementation. Actions that are not shaded have not yet been started.

RESEARCH AND INFORMATION PILLAR	IMMEDIATE	MID-TERM	LONG-TERM
<b>RESEARCH AND INFORMATION PILLAR</b>	<p>Conduct a second COVID-19 economic impact (Business Impact) survey</p> <p>Maintain a strong base of data on the local economy and businesses, available to stakeholders to inform decision making</p> <p>Promote and post new Federal and Provincial initiatives and announcements on the ERRT website page</p> <p>Promote Provincial and Federal aid programs, including the Resiliency Help Desk at 1-866-989-1080 where businesses can access accountants or financial advisors</p> <p>Monitor and assess the impact of remote (online) education at Brock/Niagara College on Niagara's economy and business's employment needs</p>	<p>Prepare a report on the second regional COVID-19 Business Impact survey results</p> <p>Identify vulnerable companies and sectors from the survey as a focus for municipal BR+E efforts</p> <p>Prepare and circulate sector- and municipal-specific reports from second COVID Business Impact survey</p> <p>Monitor development application activity upon re-opening of economy, including year over year analysis as indicator of economic growth post-pandemic</p> <p>Recognize and showcase businesses that are successfully pivoting through the ERRT website and other channels</p>	<p>On-going: Provide regular research updates to stakeholders on general market conditions, including local workforce changes, large expansion investments, business closures, etc. as available/released</p> <p>Conduct a third COVID-19 Business Impact Survey in phase 3 to determine the status of recovery of businesses</p>

		<p>Provide regular/on-going updates to Regional Council on COVID-19 impact related activities, issues and efforts</p>
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RESEARCH AND INFORMATION PILLAR	IMMEDIATE	MID-TERM	LONG-TERM
<b>RESEARCH AND INFORMATION PILLAR</b>		<p>Monitor activities and impacts in other comparable municipalities to benchmark Niagara and learn from best practices</p> <p>Host online webinars on topics relevant to supporting business</p> <p>With Emergency Management and Public Health, support businesses in re-opening in a safe and responsible way by sharing guidelines and protocols through update calls, as needed</p> <p>Survey businesses for commonalities in supply demand locally. Identify essential supplies and support companies in</p>	

sourcing Niagara/Canada  
suppliers

ADVOCACY PILLAR	IMMEDIATE	MID-TERM	LONG-TERM
ADVOCACY PILLAR	<p>Continued alignment between Regional and LAMs' Government Relations strategies and advocacy efforts.</p> <p>Advocate for alignment and longer-term repayment schedules for all deferral programs to allow businesses reopening to generate sufficient cash-flow</p> <p>Continue to provide research and anecdotal findings from Niagara businesses to the appropriate levels of government within relevant Ministries, as well as AMO, FCM, FedDev and the joint Ontario government committee</p> <p>Continue participating in the GTA and provincial recovery planning efforts to identify best practices and synergies across</p>	<p>Strive for consistent application of bylaw enforcement across LAMs and the Region</p> <p>Advocate for COVID-19 relief programs to continue into 2021 for tourism and hospitality sectors, including but not limited to CERB, CEWS, and rent relief programs</p> <p>Advocate to keep COVID-19 relief programs in place for employees while they are in re-training or re-skilling process</p> <p>Advocate for expedited planning approvals at the Provincial level including MTO, Greenbelt, Niagara Escarpment Commission, etc.</p>	<p>Immediate and longer term: Advocate for changes to the Ontario Planning Act to allow existing CIP funding programs to support COVID-19 related relief efforts. For example: CIPs allowing for an enhancement of virtual a presence (e.g. website design)</p> <p>Immediate and longer term: Advocate for accelerated broadband infrastructure investment in areas with limited/no service, working with SWIFT and other available programs</p> <p>Immediate and longer term: Continued advocacy for infrastructure investments for major/regionally significant projects and expediting those already in process</p>

	<p>communities in recovery efforts</p> <p>Monitor Provincial direction and decisions on childcare services through communication with Niagara Region Children’s Services department and communicate to ERRT for assessment on local impact</p>		<p>Support Planning departments in review of red-tape reduction efforts to increase speed for development to re-start</p> <p>Advocate for digitization of Region permits and applications, where possible, to assist business cost savings</p>
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RESILIENCE PILLAR	IMMEDIATE	MID-TERM	LONG-TERM
RESILIENCE PILLAR	<p>Conduct significant engagement with stakeholders representing tourism, manufacturing and agribusiness and Task Force members.</p> <p>Expedite approval and coordination of use of public realm spaces by businesses to allow for distancing while supporting business resiliency</p> <p>Execute targeted business retention efforts (BR&amp;E) led by the EDOs in the local area municipalities with specific strategies to assist businesses in distress</p>	<p>Work with Public Health to provide clear guidance on public safety and appropriate PPE for businesses</p> <p>Assist businesses in procurement of PPE by maintaining database on ERRT website and other tools</p> <p>Work with partners in workforce development – helping displaced workers find employment and deploy talent attraction initiatives to fill gaps</p>	<p>Monitor level of demand for office and retail space due to increased adoption of online technologies and work-from-home options by business. Creative thinking to repurpose use of any excess space made available.</p> <p>Supply chains have been strained. Seek opportunities for import replacement – sourcing new domestic suppliers, or</p>



	<p>Encourage “buy-local” promotion via Social Media, particularly Linked-In &amp; <a href="http://www.openinniagara.com">www.openinniagara.com</a>. and amplify existing or complementary buy-local initiatives across Niagara</p> <p>Strive for increased digitization of government services including but not limited to: digital business advisory/support services, consultations and webinars, pre-consultation meetings, online applications, virtual town hall meetings, etc.</p> <p>Assist businesses that need access to capital by partnering on the promotion of the Regional Recovery &amp; Relief fund at Venture Niagara</p> <p>Maintain a listing of Niagara PPE suppliers on the ERRT website.</p>	<p>Identify programs/funds for workforce training/re-training/re-skilling for a more flexible and adaptive workforce and assist employers in accessing them</p> <p>Assist businesses in increasing their online presence – promotion of Digital Main Street and/or other resources to get gain virtual presence</p> <p>Review decision-making process to allow for expedited approvals on development initiatives to support business re-opening</p> <p>Monitor any future wave of business closures or bankruptcies that may occur when relief programs end.</p>	<p>supporting repatriation of manufacturing.</p> <p>Re-focus FDI strategies and messaging to opportunities post-COVID. Develop new tools to undertake investment attraction, including site selection virtually</p> <p>Retain and develop OpenInNiagara tool to be a comprehensive online, regional business directory tool with input from municipalities</p> <p>Include a portion in the Long Term Economic Strategy that addresses mitigation plans for future pandemic impact.</p>
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### Alternatives Reviewed

No alternatives.

## **Relationship to Council Strategic Priorities**

The ERRT Economic Recovery Plan supports Council Strategic Priority “Supporting Businesses and Economic Growth”.

## **Other Pertinent Reports**

- ED 11-2020 Economic Recovery Plan Update
- ED 15-2020 Economic Recovery Plan Update 2

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