

## **Memorandum**

**COM-C 1-2024**

**Subject:** Homelessness Services Negotiated Request for Proposal (NRFP) Award Results 2024-2027 for Assertive Street Outreach, Permanent Supportive Housing and Transitional Housing

**Date:** January 9, 2024

**To:** Public Health and Services Committee

**From:** Adrienne Jugley, Commissioner, Community Services

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Niagara Region Homelessness Services Division conducted a Negotiated Request for Proposal (NRFP) process, for the period April 1, 2024, to March 31, 2027. This memo highlights the award results of Assertive Street Outreach, Permanent Supportive Housing- Buchanan Street Site and Transitional Housing. Public Health and Social Services Committee is receiving this memo for information as the awarded value of each Request for Proposal falls within staff's delegated authority as per the Procurement By-Law.

NRFP processes were conducted with support from the Region's Procurement and Strategic Acquisitions division. Review processes were completed in accordance with the evaluation matrix as presented in the Regional Council Memorandum CWCD 2023-129: Subject: Homelessness Services 2024 Procurement Process. Interested proponents were required to complete a written submission for each service area of interest. After the NRFP closing date, Procurement & Strategic Acquisitions reviewed all submissions to determine compliance.

All compliant written submissions were distributed to a review panel (for each area of service) for review and scoring. The selected proponents for each service area were based on the highest score and were invited to enter into contract negotiations with Niagara Region. Niagara Region staff negotiated with each agency to ensure standardized levels of service, training opportunities for staff and to be able to award agencies within the 2024 approved budget. The results of the NRFP processes are reflected in the chart below.

Area of Service	Successful Proponent(s)	Total Amount for Period of April 1, 2024, to March 31, 2027 (includes one-time 2024 costs)	One-time Costs
<p><b>2023-RFP-156- Assertive Street Outreach</b></p> <p>The agency to engage individuals across Niagara region experiencing unsheltered homelessness to promote, connect, and coordinate access to the range of supports available across Niagara’s Homeless-Serving System, including emergency shelter, housing and support services.</p>	<p>1. Gateway Residential &amp; Community Support Services of Niagara Inc.</p>	<p>\$2,717,413</p>	<p>\$22,198</p>
<p><b>2023-RFP-157- Permanent Supportive Housing (PSH)</b></p> <p>The agency to provide PSH through lease- based agreements offering trauma informed, low- barrier, and supportive services to chronically homeless individuals and families with high acuity of need and as referred and prioritized through Niagara’s Coordinated Access process. The site has 25 units with on-site staffing available 24 hours per day 7 days a week.</p>	<p>1. Good Shepherd Non-Profit Homes Inc (Good Shepherd Centres Inc)</p>	<p>\$4,401,215</p>	<p>\$218,678</p>

<p><b>2023-RFP-173- Transitional Housing</b></p> <p>Agencies offer time limited (three to 18 months) housing and intensive supports to help individuals experiencing homelessness move towards independence, self-sufficiency, and permanent/ supportive housing.</p>	<ol style="list-style-type: none"> <li>1. Bethlehem Housing and Support Services</li> <li>2. Canadian Mental Health Association Niagara Branch</li> <li>3. Matthew House Refugee Ministry of Fort Erie</li> <li>4. The Young Women's Christian Association of Niagara Region (YWCA Niagara Region)</li> </ol>	<p>\$2,879,277</p>	<p>\$12,200</p>
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Respectfully submitted and signed by:

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Adrienne Jugley, MSW, RSW, CHE  
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