

**Listing of Non-Competitive Procurement Activity by Single Source
Q1 (Jan-Mar) 2024**

**CSD 25-2024
Appendix 1**

PO DATE	PO #	*REGION DEPARTMENT	PO TYPE	PO VALUE PRE-TAX	SUPPLIER	PO JUSTIFICATION
2024-03-01	131862	Community Services	SNG	\$ 100,000.00	Wise Health Law Professional Corporation	<p>This requisition meets the criteria of a single source purchase based on section 18a (iii) of the procurement by-law: There is an absence of competition for technical reasons and the Goods and/or Services can only be supplied by a particular Supplier.</p> <p>External Legal Council with a specialty in LTC Compliance work has been retained through a recommendation of Niagara Region legal services to support a Health Services Appeal Board process. Ongoing litigation at Northland Pointe.</p>
2024-01-16	129694	Corporate Services	SNG	\$ 152,231.00	Group 92 Mechanical	<p>Emergency replacement of Campbell East Boiler #2 at 1815 Sir Isaac Brock Way Thorold-NRHQ. Two (2) quotes were received from our mechanical roster. Group92 was the lowest bid.</p> <p>We will purchase this service in support with Procurement By-Law Section Purchasing of service as per C3.PO2 Section 18. (a) Bid Solicitations are not required for Single Source Purchases, provided that any of the following conditions apply: (iv) an unforeseeable situation of urgency exists and the Goods and/or (viii) a roster for Professional Services has been developed in accordance with Section 20 of this By-law.</p>
2024-01-11	129412	Planning & Development Services	SNG	\$ 100,000.00	ANCORIS	<p>Our current contract with ANCORIS for research and lead generation in 2022 & 2023, has yielded excellent results. The savings we realize from extending the work we are doing, with the same firm, and two years' worth of collaboration, avoiding any need to bring a new consulting company up to speed, as well as any redundancy in leads and information/data that ANCORIS has provided for us in 2022 & 2023.</p> <p>In accordance with the Region's Procurement By-law and Processes [Procurement By-Law No. 02-2016]: Clause 18, Single Source, (a) (iii) "there is an absence of competition for technical reasons and the Goods and/or Services can only be supplied by a particular Supplier a Sole Source is being recommended." In addition, Sub-Section (i) states: "the compatibility of a Purchase with existing product standards, and or service is a paramount consideration".</p>

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2024-01-03	128689	Public Health & Emergency Services	SNG	\$ 170,000.00	Mohawk Medbuy Corporation	<p>2024 Estimate of Mohawk Medbuy Laundry & Linen Supply; Laundry service should be sole sourced from Mohawk based on the volume of service being provided at a centralized location; pick-up/delivery and cleaning of sheets, towels and pillow cases that the Medics use at the hospitals. Mohawk has provided this service to us for 15 years and has extended volume discounts to our service.</p> <p>In accordance with Procurement By-Law, Section 18.0 SINGLE SOURCE PURCHASE (a) Bid Solicitations are not required for a Single Source Purchase, provided that any of the following conditions apply: (i) the compatibility of a Purchase with the existing equipment, product standards, facilities or services is a paramount consideration.</p>
2024-03-10	132219	Public Health & Emergency Services	SNG	\$ 130,000.00	Ecotex Healthcare Linen Services LP	<p>2024 Estimate of Ecotex Healthcare and Linen Services (formerly Mohawk Medbuy and new PO required - existing PO with Mohawk Medbuy to be cancelled): Laundry service should be sole sourced from Ecotex (formerly Mohawk Medbuy) based on the volume of service being provided at a centralized location; pick-up/delivery and cleaning of sheets, towels and pillow cases that the Medics use at the hospitals. They have provided this service to us for 15 years and has extended volume discounts to our service.</p> <p>18.0 SINGLE SOURCE PURCHASE (a) Bid Solicitations are not required for a Single Source Purchase, provided that any of the following conditions apply: (i) the compatibility of a Purchase with the existing equipment, product standards, facilities or services is a paramount consideration.</p>

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2024-02-26	131670	Public Health & Emergency Services	SNG	\$ 516,306.00	La Boit Specialty Vehicles, Inc.	In compliance with the Niagara Region Procurement By-Law, this single source purchase is supported by 18. (a) (iv) an unforeseeable situation of urgency exists and the Goods and/or Services cannot be obtained in time by means of open procurement procedures; The Ministry of Health has provided 100% of the funds to purchase a new dental mobile bus. The funds must be spent by March 31, 2024 and the completed bus must be received by December 31, 2024. Supply chain issues have impacted the ability for vendors to meet the delivery needs and therefore only one vendor is able to comply with the delivery requirement. An open procurement process will not support the condensed timelines/delivery requirements.
2024-03-13	132339	Public Health & Emergency Services	SNG	\$ 2,781,250.00	Demers, Ambulance Manufacturer Inc.	See attached report for single sourcing approved by council on February 22, 2024. Quote from Demers also attached. 2024 Capital to be used for the purchase of these 10 ambulances. 18.0 SINGLE SOURCE PURCHASE (a) Bid Solicitations are not required for a Single Source Purchase, provided that any of the following conditions apply: (i) the compatibility of a Purchase with the existing equipment, product standards, facilities or services is a paramount consideration.
2024-03-19	132657	Public Health & Emergency Services	SPE	\$ 121,035.00	Rowland Emergency Vehicle Products Inc.	Replacement ERV for vehicle involved in a collision which resulted in a total write off. To be reimbursed by insurance. Special Circumstance (Clause 17): Disruption to essential service that needs to be re-established without delay. An emergency as defined in By-law

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2024-03-19	132658	Public Health & Emergency Services	SNG	\$ 220,000.00	ESO Solutions Canada	<p>To cover costs of software contract including software upgrades, hosting and IT services, iMedic Web Paramedic Portal/FTE, analytics, CADLink and Platinum Support for period of April 1, 2024 to March 31, 2025 with ESO (formerly Interdev).</p> <p>18.0 SINGLE SOURCE PURCHASE (a) Bid Solicitations are not required for a Single Source Purchase, provided that any of the following conditions apply: (i) the compatibility of a Purchase with the existing equipment, product standards, facilities or services is a paramount consideration. Contract approved by council on July 9, 2019. Note that the RFP process has begun for the next renewal date.</p>
2024-01-17	129842	Public Works	SNG	\$ 395,000.00	ESRI Canada Limited	<p>The Transportation Division uses Cityworks software as its Computerized Maintenance Management System (CMMS) to manage the lifecycle of all Transporations assets contained within the Regional road right of way as well as record all work done within the regional road right-of-way by Traffic and Road Operation crews. Cityworks is a vertical platform based on the Region's corporate standard GIS software from Esri Inc., which was also renewed. Cityworks is also used to interface with Kronos for payroll processing. The Transporation Division is currently satisfied with the continued use of Cityworks. Transportation completed an upgrade project in 2023 and is heavily invested in the utilization of the application for business processes. The extension of the license for three years will enable the use of software and incorporate its new functionality to drive business process and capital funding improvements and efficiencies.</p> <p>In accordance with the Region's Procurement By-Law Section 18. (a) Bid Solicitations are not required for Single Source Purchases, provided that any of the following conditions apply: (i) the compatibility of a Purchase with existing equipment, product standards, facilities or service is a paramount consideration.</p>

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2024-01-18	129856	Public Works	SNG	\$ 140,320.44	Hexagon PPM	<p>This requisition is for a one-year renewal of the Region’s Hexagon EAM license (Dec 2023 - Dec 2024). Niagara Region has used Hexagon EAM (previously Infor EAM) since 2009 as its enterprise CMMS platform. This software manages water and wastewater assets (linear and vertical) throughout the asset lifecycle and is integrated with other enterprise systems such as Peoplesoft Financials, ArcGIS, and SCADA Historian. It is recommended that this single source requisition be approved as Hexagon is the only reseller.</p> <p>This purchase is in accordance with Niagara Region Purchasing By-law 02-2016, Section 18 (a) (i) where the compatibility of a Purchase with existing equipment, product standards, facilities or service is a paramount consideration.</p>
2024-02-08	130956	Public Works	SNG	\$ 106,000.00	PVS Contractors Inc.	<p>SINGLE SOURCE: The purpose of this request is to seek approval for a bylaw section 18 PO increase of \$106,000.00</p> <ul style="list-style-type: none"> - Per bylaw 02-2016, commissioner approval is required for Single Source purchases over \$25,000. - The original purchase underwent a competitive procurement process. The increase to the PO is deemed a single source award. The increase is required to pay outstanding invoices from 2023. - This program or project has been approved by Council

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2024-02-12	131103	Public Works	SNG	\$ 245,856.00	SNF Canada Ltd.	<p>This request is considered a single source purchase in accordance with Niagara Region Purchasing By-law 02-2016, Section 18(a)(i) the compatibility of a Purchase with existing equipment, product standards, facilities or service is a paramount consideration as SNF Canada Ltd. supplies the specific anionic polymer to be used as a flocculent as part of an established Wastewater Treatment Facility Optimization and Corrective Actions Program necessary to remedy consistent effluent non-compliance and the degraded operational state at the Niagara Falls Wastewater Treatment Plant (NFWWTP). This requirement has been mandated by MECP in accordance with Provincial Officer Order #1031-BM8P3E (attached).</p> <p>Niagara Region Wastewater operations staff have engaged SNF to provide quotation for continued use of AF-340 anionic polymer to align with MECPs requirement and ultimately remedy ongoing effluent non-compliance and improve the degraded operational state of the NFWWTP Facility until such time that planned upgrades to the facility can be completed.</p>
2024-03-19	132614	Public Works	SNG	\$ 106,470.00	Econolite Canada Inc.	<p>The purpose of this request is to seek approval for a bylaw section 18 purchase in the total amount of \$106,470.00</p> <p>Per bylaw 02-2016, commissioner approval is required for Single Source purchases over \$25,000</p> <p>This program or project has been approved by Council as part of the 2023 and 2024 Signals program</p>

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2024-03-05	132005	Public Works	SNG	\$ 557,375.00	Evoqua Water Technologies Ltd.	<p>Evoqua Water Technologies is the current provider and the only producer of the patented product, Bioxide. Evoqua has been reliable with their deliveries and by continuing to use them as the supplier we will maintain a consistent and effective treatment for odor control. The WWW Division has trialled several other products over the past decade and this product has proven to be reliable and successful in controlling odours within the sewer collection system and reducing odour complaints from nearby residents.</p> <p>Bioxide was chosen as the safest chemical and most effective and was the recommended approach after review by a panel of engineers and scientists in 2012 (Smithville Value Engineering Project). The combination of Bioxide and Hydrogen Peroxide has proven to be the most successful, cost effective and environmentally friendly solution that has substantially and reliably reduced odour complaints from the residents in the area. We continue to review the best available technology, but in order to trial these chemicals, we have had to apply for approval from the Ministry of the Environment. This process is not quick and therefore we cannot quickly trial many chemicals at a time. There is also a seasonality factor with odour complaints and a chemical may appear to work well in one particular year only to fall short with a change in seasons due to changes in the sewage characteristics.</p> <p>This request is considered a sole source purchase in accordance with the Niagara Region Purchasing By-law 02-2016, Section 18 (a) (iii) there is an absence of competition for technical reasons and the Goods and/or Services can only be supplied by a particular Supplier a Sole Source is being recommended; and Section 19 (a) (ii) competition is precluded due to the existence of any patent right, copyright, technical secret or control of raw material; and (iii) a Sole Source is being recommended.</p>

* NRPS, NRH and NTC are not included in the datasets outlined herein as these agencies operated under their own Procurement By-law and/or Governing Bodies