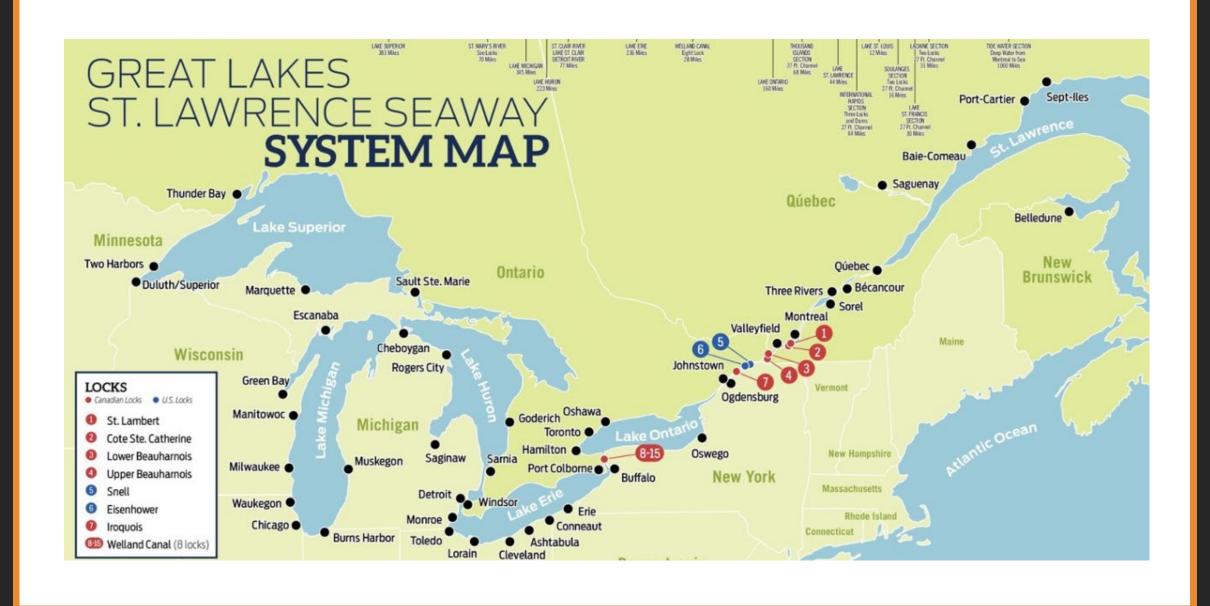


Great Lakes Shipping & Niagara

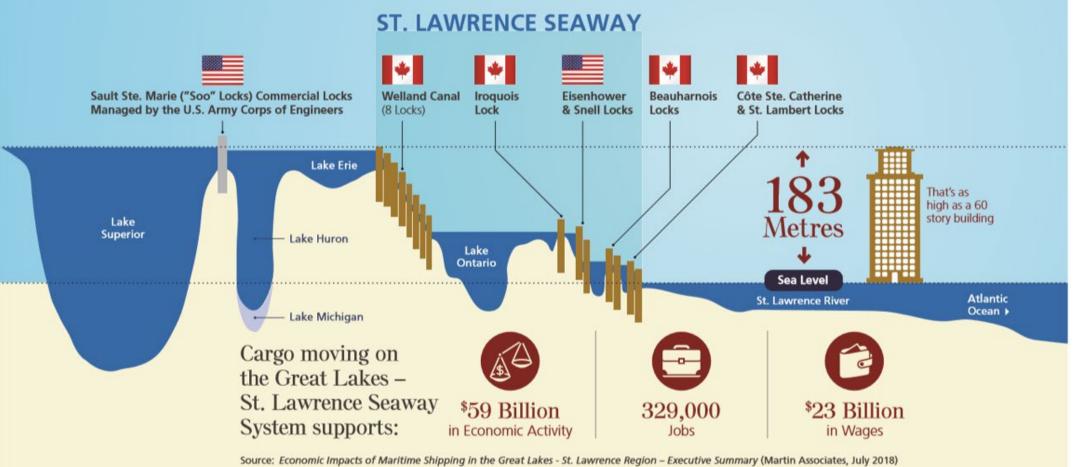
GINA DELLE ROSE-ASH

MANAGER, MARKET DEVELOPMENT HOPA PORTS

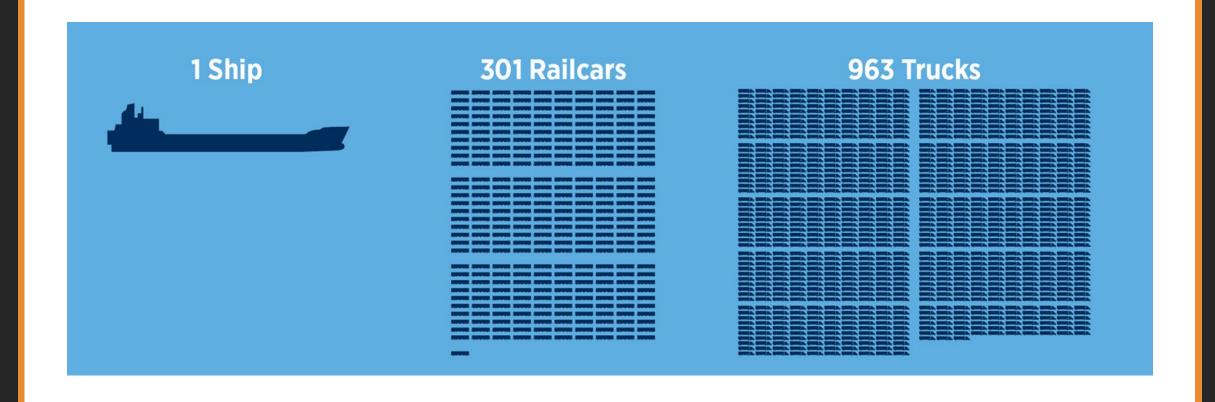




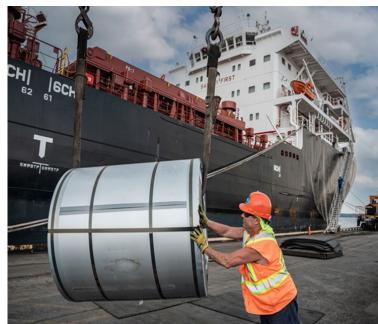
The St. Lawrence Seaway's 15 locks connect the Great Lakes to the Atlantic Ocean



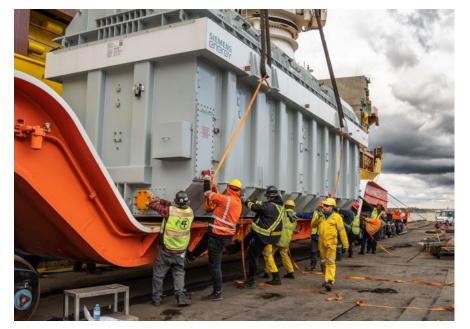
One Great Lakes vessel carries as much cargo as 301 railcars or 963 heavy trucks











In 2022, a total of 135.7 million metric tons of cargo (149.5million short tons) moved through the Great Lakes-St. Lawrence Seaway System. This tonnage volume represents US\$26.1 billion (Cdn\$33.9 billion) of cargo value.





Impact of the Great Lakes/Seaway System

- 251.1M tons moved
- 241,286 jobs supported
- US \$26.1B/CDN \$33.9B of cargo value
- US \$17.8B /CDN \$23.2B wages paid
- US \$36B/ CDN \$46.8B of economic activity



Canada Port Authorities

Mandate: to advance the growth and prosperity of the Canadian economy by managing key marine infrastructure and services in a commercial manner, accounting for input from users and local communities

17 Canadian Port Authorities:

- Trade with over 170 countries
- Contribute \$25billion to Canada's GDP (2021)
- \$14 billion in employee wages associated with a CPA
- 213,000 total jobs maintained

HOPA Ports

As a growing integrated port network, HOPA Ports offers innovative port and marine assets on the Great Lakes.



Cargo Volumes | Hamilton & Oshawa

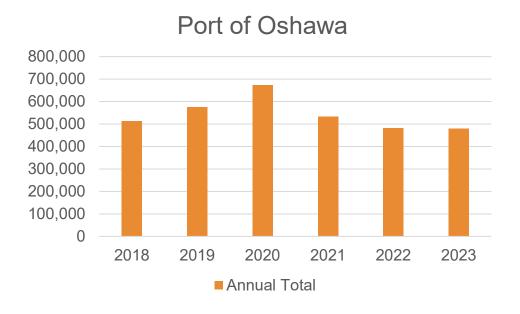
HAMILTON 2023: 10, 818, 979MT

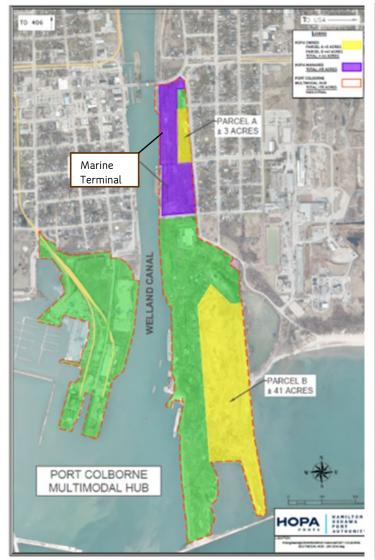
5YR AVERAGE: 10, 434,229MT

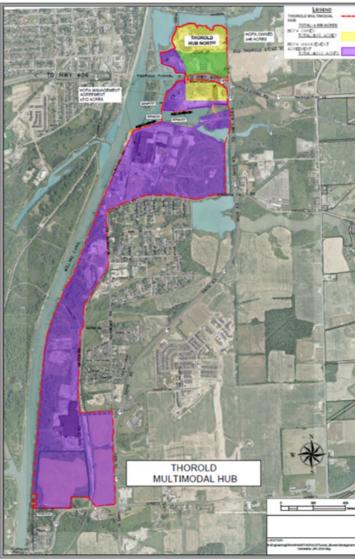
Port of Hamilton 8,000,000 7,000,000 6,000,000 5,000,000 4,000,000 3,000,000 2,000,000 1,000,000 2018 2019 2020 2021 2022 2023 ■ Steel Industry Agriculture Liquid Aggregates

OSHAWA 2023: 479,200MT

5YR AVERAGE: 554, 727MT







Niagara Ports

Thorold Multimodal Hub:

- Grown to over 500+ acres
- Over 1 million sq ft of building space
- 30+ tenants

Port Colborne Multimodal Hub:

- Transport Canada Surplus Lands
- Transport Canada transferred 41 acres of surplus lands to HOPA in November 2023

HOPA's Economic Impact

Cargo connected to \$6 billion in economic activity and 38,000 jobs

Approx. 2,400 people work directly on port lands

\$261 million in personal spending



Investments

\$500M in private sector investment

Building on \$150+M port investment









Ontario Marine Strategy

