

---

## MEMORANDUM

COM-C 9-2020

**Subject:** 2019-RFP-311 – Housing with Supports – Home for Good Request for Proposal Award Results

**Date:** March 10, 2020

**To:** Public Health and Social Services Committee

**From:** Adrienne Jugley, Commissioner, Community Services

---

The review of 2019-RFP-311 – Housing with Supports – Home for Good was conducted as outlined in COM 29-2019 for the funding period April 1, 2020 to March 31, 2023. The selection process was undertaken by an Evaluation Review Committee, which included representation from another municipal service system manager and staff members from Niagara Region Public Health, Finance and Community Services. Niagara Region staff have now completed negotiations of 2019-RFP-311 – Housing with Supports – Home for Good, and the results of the evaluation of proposals are as follows:

**Successful agency:**

Gateway Residential & Community Support Services of Niagara Inc.

The successful agency is a lead agency in a consortium with two other agencies (Southridge Community Church and Niagara Resource Service for Youth (The RAFT)). This results in one award with one contract for this service area. This agency is also the successful lead agency in a consortium with same two agencies (Southridge Community Church and Niagara Resource Service for Youth (The RAFT)) for the Housing First service area. This allows for seamless transfers between the two programs as levels of support required for individuals often changes over time, resulting in transitions between program areas.

The successful agency will work with Niagara Region to support individuals with complex needs to achieve and maintain housing stability, and to more generally advance the Province of Ontario's goal of ending chronic homelessness by 2025, through the provision of supportive housing for individuals within the provincial 'Home for Good' priority homelessness areas:

- Chronically Homeless
- Youth homelessness (aged 16-24 years)
- Indigenous homelessness

- Homelessness following transitions from provincially-funded institutions and service systems (e.g., hospitals, corrections, foster care/child protection).

The agency will support individuals experiencing chronic homelessness with high acuity of need to obtain and retain stable housing. This will also help to reduce pressure on Niagara's shelter system, and alleviate pressures in other areas of Niagara's health and social service system (e.g. emergency room visits.).

The successful agency will identify goals, assess needs, work with support services and participants to develop personal support and housing plans. This will enable clients to retain their housing and increase their quality of life.

Committee is receiving this memo for information as the awarded value of this RFP falls within staff's delegated authority as per the Procurement By-Law. Consistent with the Negotiated RFP process, Niagara Region staff negotiated with the top ranked proponent to ensure standardized levels of service, training opportunities for staff and to be able to award agencies within the 2020 approved budget.

Respectfully submitted and signed by

---

Adrienne Jugley, MSW, RSW, CHE  
Commissioner